

Fiscal 2022 Financial Summary

The following are some financial highlights for the fiscal year ended June 30, 2022:

- Unmodified Independent Auditors Opinion
- Pandemic-related reduced revenues offset by reduced operating costs, including a reduction in approved positions, other positions held open, and suspension of study abroad and other international programs and activity.
- Receipt of \$4.4 million in HEERF funds from the federal government, \$2.2 million of which we were able to use for institutional purposes.
- Continued growth in enrollment and revenues in Graduate and Professional Studies.
- Light net operating loss, after including a special endowment appropriation of \$5.0 million, as approved by the Board last year.

FY22 Financial Results

Statement of Financial Position (FY22 compared to FY21)

Total assets decreased \$12.4 million primarily because of:

• \$7.1 million decrease in investments and other financial instruments, a \$4.3 million reduction in property and equipment due to depreciation and low level of capital expenditures and an operating loss of \$0.8 million.

Total liabilities decreased \$1.0 million due to:

- \$0.4 million decrease in long-term debt
- Accounts payable, accrued expenses, deferred revenue and other liabilities decreased by a combined \$0.6 million

Total net assets decreased \$11.5 million to \$61.3 million mainly because of:

- \$0.8 million in net operating deficit
- \$10.7 million decrease in non-operating activity, primarily from poor investment performance, a \$5.0 million special endowment appropriation and \$1.0 million released from restriction in non-operating to operating

Statement of Activities (FY22 compared to FY21)

The \$0.83 million in operating deficit and \$10.63 million in non-operating losses resulted in a total decrease in net assets of \$11.46 million, compared to an increase in net assets in FY21 of \$7.5 million, a negative change of \$18.9 million year-over-year.

Non-operating activities declined by \$17.3 million compared to FY21 primarily due to a \$13.5 million decline in return on investments, net of appropriations, a \$2.1 million decline in private gifts. Other non-operating activity categories combined for an additional decrease in non-operating activities of \$1.7 million.

Total operating revenues and other support increased by \$0.9 million. The key drivers were:

- A decrease of \$2.7 million in net tuition and fees due to lower enrollment and higher financial aid
- An increase of \$2.9 million in net auxiliary revenues, primarily due to higher occupancy and increased Conference and Event Services revenue as well as increased Child Study Center revenues.
- A \$1.4 million decrease in special endowment appropriation offset by a \$1.4 million increase in Federal and State grants, primarily the Higher Education Emergency Relief Funds (HEERF).
- An increase of \$0.6 million net assets released from non-operating to operating due to receipt of \$500k bequest restricted for time as of June 30, 2021.
- Other revenue increased \$0.1 million.

Total operating expenses increased by \$2.5 million. The key drivers were:

- An increase in salaries and benefits of \$1.3 million.
- An increase in occupancy, utilities and repairs of \$1.6 million.
- An increase in other expenses of \$0.7 million.
- A decrease in depreciation and amortization of \$0.3 million.
- A decrease in interest expense of \$0.8 million.

Statement of Cash Flows (FY22)

Operating Activities:

Net cash used by operating activities was \$0.4 million compared to net cash provided by operating activities in FY21 of \$0.4 million, a negative swing of \$0.8 million. All other balance sheet changes and adjustments for depreciation and amortization were \$0.9 million better in FY22.

Investing Activities:

Net cash used by investing activities was negative \$1.0 million in FY22 versus negative \$0.9 million in FY21. In FY21 the university purchased \$0.7 million more in investments than it sold. In FY22 the university sold \$3.5 million more in investments than it purchased; a swing of \$4.2 million. This was offset in FY22 by a purchase of real estate for \$1.5 million, additional PP&E

purchases of \$1.1 million year-over-year and an additional deposit with Trustees of \$1.9 million.

Financing Activities:

In FY22 net cash provided by financing activities was approximately \$0.5 million mainly due to contributions restricted for long-term investment offset by federal loans assigned and payments on capital lease obligations. In FY21 net cash provided by financing activities was approximately \$0.9 million for the same reasons, as the FY21 bond activity essentially netted to a positive \$0.1 million.