| Form | 887 | 79- | E | 0 |
|-------|-----|-----|---|---|
| FOITH | | | _ | _ |

Department of the Treasury

IRS e-file Signature Authorization for an Exempt Organization

For calendar year 2018, or fiscal year beginning $_JUL$ 1 , 2018, and ending $_JUN$ 30 . 20 1 9

Do not send to the IRS. Keep for your records.

OMB No. 1545-1878

2018

Internal Revenue Service Name of exempt organization Go to www.irs.gov/Form8879EO for the latest information.

Employer identification number

04-2103585

LASELL UNIVERSITY

Name and title of officer BASIL STEWART VP FOR FINANCE & ADMIN/CFO

Type of Return and Return Information (Whole Dollars Only) Part I

Check the box for the return for which you are using this Form 8879-EO and enter the applicable amount, if any, from the return. If you check the box on line 1a, 2a, 3a, 4a, or 5a, below, and the amount on that line for the return being filed with this form was blank, then leave line 1b, 2b, 3b, 4b, or 5b, whichever is applicable, blank (do not enter -0-). But, if you entered -0- on the return, then enter -0- on the applicable line below. Do not complete more than one line in Part I.

| 1a | Form 990 check here X b Total revenue, if any (Form 990, Part VIII, column (A), line 12) | 1b _ | 94,815,012. |
|----|---|------|-------------|
| 2a | Form 990-EZ check here b Total revenue, if any (Form 990-EZ, line 9) | 2b | |
| 3a | Form 1120-POL check here F D b Total tax (Form 1120-POL, line 22) | 3b _ | |
| 4a | Form 990-PF check here b Tax based on investment income (Form 990-PF, Part VI, line 5) | 4b _ | |
| 5a | Form 8868 check here b Balance Due (Form 8868, line 3c) | 5b | |

Declaration and Signature Authorization of Officer Part II

Under penalties of perjury, I declare that I am an officer of the above organization and that I have examined a copy of the organization's 2018 electronic return and accompanying schedules and statements and to the best of my knowledge and belief, they are true, correct, and complete. I further declare that the amount in Part I above is the amount shown on the copy of the organization's electronic return. I consent to allow my intermediate service provider, transmitter, or electronic return originator (ERO) to send the organization's return to the IRS and to receive from the IRS (a) an acknowledgement of receipt or reason for rejection of the transmission, (b) the reason for any delay in processing the return or refund, and (c) the date of any refund. If applicable, I authorize the U.S. Treasury and its designated Financial Agent to initiate an electronic funds withdrawal (direct debit) entry to the financial institution account indicated in the tax preparation software for payment of the organization's federal taxes owed on this return, and the financial institution to debit the entry to this account. To revoke a payment, I must contact the U.S. Treasury Financial Agent at 1-888-353-4537 no later than 2 business days prior to the payment (settlement) date. I also authorize the financial institutions involved in the processing of the electronic payment of taxes to receive confidential information necessary to answer inquiries and resolve issues related to the payment. I have selected a personal identification number (PIN) as my signature for the organization's electronic return and, if applicable, the organization's consent to electronic funds withdrawal.

Officer's PIN: check one box only

| X lauthorize CBIZ MHM, LLC | to enter my PIN 03585 | | | | |
|---|---|--|--|--|--|
| ERO firm name | Enter five numbers, be do not enter all zeros | | | | |
| as my signature on the organization's tax year 2018 electronically filed return. If I have indicated within t is being filed with a state agency(ies) regulating charities as part of the IRS Fed/State program, I also au enter my PIN on the return's disclosure consent screen. | this return that a copy of the return uthorize the aforementioned ERO to | | | | |
| As an officer of the organization, I will enter my PIN as my signature on the organization's tax year 2018 indicated within this return that a copy of the return is being filed with a state agency(ies) regulating chaprogram, I will enter my PIN on the return's disclosure consent screen. Officer's signature ► Date ► | | | | | |
| Part III Certification and Authentication | | | | | |
| ERO's EFIN/PIN. Enter your six-digit electronic filing identification number (EFIN) followed by your five-digit self-selected PIN. Do not enter all zero | | | | | |
| I certify that the above numeric entry is my PIN, which is my signature on the 2018 electronically filed return for th confirm that I am submitting this return in accordance with the requirements of Pub. 4163 , Modernized e-File (Me <i>e-file</i> Providers for Business Returns. | | | | | |
| ERO's signature ► CBIZ MHM, LLC Date ► 04 | 4/24/20 | | | | |
| ERO Must Retain This Form - See Instructions Do Not Submit This Form to the IRS Unless Requested To Do So | | | | | |
| LHA For Paperwork Reduction Act Notice, see instructions. | Form 8879-EO (2018 | | | | |

08200424 143399 27950.000

823051 10-26-18

| Form 990 |
|-----------------|
|-----------------|

Return of Organization Exempt From Income Tax

Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except private foundations)

Department of the Treasury Internal Revenue Service Do not enter social security numbers on this form as it may be made public.
 Go to www.irs.gov/Form990 for instructions and the latest information.



| A For the 2018 calendar year, or tax year beginning JUL 1, 2018 and ending JUN 30, 2019 | | | | | | | |
|---|----------------------------|--|---------------|------------------------------|-----------------------------|--|--|
| | heck if pplicable | C Name of organization D Employer identification number | | | | | |
| | Addres change | LASELL UNIVERSITY | | | | | |
| | Name change | Doing business as | | 04-2 | 103585 | | |
| | Initial return | Number and street (or P.O. box if mail is not delivered to street address) | Room/suite | E Telephone number | | | |
| | Final return/ | 1844 COMMONWEALTH AVENUE | | 617-2 | 243-2000 | | |
| | return/ termin- ated | | | G Gross receipts \$ | 97,535,093. | | |
| | Amend return | NEWION, MA 02400-2709 | | H(a) Is this a group re | | | |
| | Applica tion pendin | F Name and address of principal officer: MICHAEL B. ALEXANDE | R | for subordinates | | | |
| | | SAME AS C ABOVE | | H(b) Are all subordinates in | | | |
| | | mpt status: X 501(c)(3) 501(c) () ◀ (insert no.) 4947(a)(1) o | or 527 | 1 | list. (see instructions) | | |
| | | e: WWW.LASELL.EDU | | H(c) Group exemption | | | |
| | orm of | organization: X Corporation Trust Association Other Summary | L Year | of formation: 1051 N | State of legal domicile: MA | | |
| ГС | | • | MEDCE | | т | | |
| e | | Briefly describe the organization's mission or most significant activities: WE IM EXPERIENTIAL AND COLLABORATIVE LEARNING T | | | | | |
| Governance | | Check this box | | | | | |
| /err | | | | 1 1 | 20 | | |
| g | | Number of independent voting members of the governing body (Part VI, line 1a) | | | 20 | | |
| <u>م</u> | | Total number of individuals employed in calendar year 2018 (Part V, line 2a) | | 1255 | | | |
| ities | | Total number of volunteers (estimate if necessary) | | | 150 | | |
| Activities & | 7a ⁻ | Fotal unrelated business revenue from Part VIII, column (C), line 12 | | | 0. | | |
| Ă | | Net unrelated business taxable income from Form 990-T, line 38 | | | 0. | | |
| | | | | Prior Year | Current Year | | |
| ~ | 8 0 | Contributions and grants (Part VIII, line 1h) | | 3,386,724. | 6,055,637. | | |
| nue | 9 1 | Program service revenue (Part VIII, line 2g) | | 86,948,917. | 86,611,057. | | |
| Revenue | 10 | nvestment income (Part VIII, column (A), lines 3, 4, and 7d) | | 2,446,930. | 1,929,714. | | |
| Ĕ | 11 (| Other revenue (Part VIII, column (A), lines 5, 6d, 8c, 9c, 10c, and 11e) | | 221,833. | 218,604. | | |
| | 12 | Total revenue - add lines 8 through 11 (must equal Part VIII, column (A), line 12) | | 93,004,404. | 94,815,012. | | |
| | 13 (| Grants and similar amounts paid (Part IX, column (A), lines 1-3) | | 31,262,065. | 32,797,495. | | |
| | 14 | Benefits paid to or for members (Part IX, column (A), line 4) | | 0. | 0. | | |
| ŝ | 15 \$ | Salaries, other compensation, employee benefits (Part IX, column (A), lines 5-10) $_$ | | 33,068,630. | 33,014,162. | | |
| Expenses | 16a I | Professional fundraising fees (Part IX, column (A), line 11e) | <u> </u> | 22,081. | 0. | | |
| ×pe | b b | Total fundraising expenses (Part IX, column (D), line 25) | | | | | |
| ш | '' ` | Other expenses (Part IX, column (A), lines 11a-11d, 11f-24e) | | 28,144,653. | 29,068,182. | | |
| | | Total expenses. Add lines 13-17 (must equal Part IX, column (A), line 25) | | 92,497,429. | 94,879,839. | | |
| | | Revenue less expenses. Subtract line 18 from line 12 | | 506,975. | -64,827. | | |
| S OF | | | | ginning of Current Year | End of Year | | |
| Assets | 20 | Total assets (Part X, line 16) | ⊢⊥ | 49,980,732. | 148,280,077. | | |
| etA | | Total liabilities (Part X, line 26) | | 78,765,016. | 77,927,807. | | |
| Ž, | | Net assets or fund balances. Subtract line 21 from line 20 | | 71,215,716. | 70,352,270. | | |

Under penalties of perjury, I declare that I have examined this return, including accompanying schedules and statements, and to the best of my knowledge and belief, it is true, correct, and complete. Declaration of preparer (other than officer) is based on all information of which preparer has any knowledge.

| Sign | Signature of officer | Date | | | | | |
|-------------|--|------------------------------|--|--|--|--|--|
| Here | BASIL A. STEWART, VP FOR FINANCE & ADMIN/CFO | | | | | | |
| | Type or print name and title | | | | | | |
| | Print/Type preparer's name Priparer's signature Date | Check PTIN | | | | | |
| Paid | CRAIG KLEIN 04/24 | 1/20 self-employed P00734640 | | | | | |
| Preparer | Firm's name CBIZ MHM, LLC | Firm's EIN 🕨 26-3753134 | | | | | |
| Use Only | Firm's address 🖕 500 BOYLSTON STREET 💙 | | | | | | |
| | BOSTON, MA 02116 Phone no. 617-761-060 | | | | | | |
| May the IF | May the IRS discuss this return with the preparer shown above? (see instructions) | | | | | | |
| 832001 12-3 | IN S2001 12-31-18 LHA For Paperwork Reduction Act Notice, see the separate instructions. Form 990 (2018) | | | | | | |
| ~ | | | | | | | |

SEE SCHEDULE O FOR ORGANIZATION MISSION STATEMENT CONTINUATION

| | Check if Schedule O contains a response or note to any line in this Part III |
|-------|---|
| 1 | Briefly describe the organization's mission: |
| | WE IMMERSE STUDENTS IN EXPERIENTIAL AND COLLABORATIVE LEARNING THAT |
| | FOSTERS LIFELONG INTELLECTUAL EXPLORATION AND SOCIAL RESPONSIBILITY. |
| | |
| 2 | Did the organization undertake any significant program services during the year which were not listed on the |
| | prior Form 990 or 990-EZ? |
| | If "Yes," describe these new services on Schedule O. |
| 3 | Did the organization cease conducting, or make significant changes in how it conducts, any program services? |
| _ | If "Yes," describe these changes on Schedule O. |
| 4 | Describe the organization's program service accomplishments for each of its three largest program services, as measured by expenses. |
| | Section 501(c)(3) and 501(c)(4) organizations are required to report the amount of grants and allocations to others, the total expenses, and revenue, if any, for each program service reported. |
| 4a | (Code:) (Expenses \$ 82,846,857. including grants of \$ 32,797,495.) (Revenue \$ 83,312,717. |
| | LASELL UNIVERSITY IS A COMPREHENSIVE COEDUCATIONAL UNIVERSITY WHICH |
| | OFFERS PROFESSIONALLY ORIENTED BACHELOR'S AND MASTER'S DEGREE PROGRAMS, |
| | INCLUDING MORE THAN 25 ACADEMIC MAJORS. |
| | |
| | OUR STUDENTS ARE GIVEN THE OPPORTUNITY TO PRACTICE AND PREPARE FOR THE |
| | REAL WORLD THROUGH A PROJECT-BASED AND PROBLEM-BASED APPROACH TO |
| | TEACHING, THROUGH EXPOSURE TO DIVERSE CULTURES AND PEOPLES, THROUGH THE DEVELOPMENT OF CRITICAL SKILLS SUCH AS WRITING AND SPEAKING IN FRONT OF |
| | GROUPS, AND THROUGH CONFRONTATION WITH ETHICAL AND MORAL QUESTIONS. |
| | |
| | LASELL UNIVERSITY IS KNOWN FOR HELPING STUDENTS MAKE THE CONNECTION |
| | BETWEEN CLASSROOM LESSONS AND REAL LIFE THROUGH HANDS-ON ACTIVITIES |
| 4b | (Code:) (Expenses \$1,359,514. including grants of \$) (Revenue \$2,242,106. |
| | PROVIDED MANAGEMENT AND EDUCATIONAL SERVICES AND LEASED LAND TO LASELL |
| | VILLAGE, INC., A TAX-EXEMPT AFFILIATE, FUNCTIONS THAT ARE INTEGRAL TO |
| | THE CONDUCT OF THE EXEMPT FUNCTIONS OF LASELL VILLAGE, INC. |
| | |
| | |
| | |
| | |
| | |
| | |
| | |
| 4.0 | (Code:) (Expenses \$ 440,495. including grants of \$) (Revenue \$ 501,615. |
| 4c | (Code:) (Expenses \$440,495. including grants of \$) (Revenue \$ |
| | TWO OTHER LOCAL COLLEGES, FUNCTIONS THAT ARE INTEGRAL TO THE CONDUCT OF |
| | THE EXEMPT FUNCTIONS OF THOSE UNIVERSITIES, WITH THE GOAL OF PROVIDING |
| | QUALITY SERVICES TO EACH COLLEGE CAMPUS IN A COST EFFECTIVE MANNER. |
| | |
| | |
| | |
| | |
| | |
| | |
| | |
| 4d | Other program services (Describe in Schedule O.) |
| 40 | (Expenses \$ 612,561. including grants of \$) (Revenue \$ 554,619.) Total program service expenses ► 85,259,427. |
| 4e | Form 990 (2018 |
| 32002 | 12-31-18 SEE SCHEDULE O FOR CONTINUATION(S) |
| | 2 |
|)04 | 24 143399 27950.000 2018.05070 LASELL UNIVERSITY 27950 |
| | |

 Form 990 (2018)
 LASELL
 UNIVERSITY

 Part III
 Statement of Program Service Accomplishments

80

| Form | 990 | (201) | 8 |
|------|-----|-------|---|

 Form 990 (2018)
 LASELL
 UNIVERSITY

 Part IV
 Checklist of Required Schedules

| | | | Yes | No |
|--------|--|-------------|----------|----------|
| 1 | Is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)? | | | |
| | If "Yes," complete Schedule A | 1 | X | |
| 2 | Is the organization required to complete Schedule B, Schedule of Contributors? | 2 | Х | |
| 3 | Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to candidates for | | | |
| | public office? If "Yes," complete Schedule C, Part I | 3 | | _X_ |
| 4 | Section 501(c)(3) organizations. Did the organization engage in lobbying activities, or have a section 501(h) election in effect | | | 37 |
| _ | during the tax year? If "Yes," complete Schedule C, Part II | 4 | | X |
| 5 | Is the organization a section 501(c)(4), 501(c)(5), or 501(c)(6) organization that receives membership dues, assessments, or | _ | | х |
| • | similar amounts as defined in Revenue Procedure 98-19? <i>If</i> "Yes," <i>complete Schedule C, Part III</i> | 5 | | |
| 6 | Did the organization maintain any donor advised funds or any similar funds or accounts for which donors have the right to | | | х |
| - | provide advice on the distribution or investment of amounts in such funds or accounts? If "Yes," complete Schedule D, Part I | 6 | | |
| 7 | Did the organization receive or hold a conservation easement, including easements to preserve open space, | 7 | х | |
| 8 | the environment, historic land areas, or historic structures? <i>If</i> "Yes," <i>complete Schedule D, Part II</i> Did the organization maintain collections of works of art, historical treasures, or other similar assets? <i>If</i> "Yes," <i>complete</i> | - '- | - 23 | |
| 0 | | 8 | | х |
| 9 | Schedule D, Part III Did the organization report an amount in Part X, line 21, for escrow or custodial account liability, serve as a custodian for | | | - 21 |
| 9 | amounts not listed in Part X; or provide credit counseling, debt management, credit repair, or debt negotiation services? | | | |
| | If "Yes," complete Schedule D, Part IV | 9 | | х |
| 10 | Did the organization, directly or through a related organization, hold assets in temporarily restricted endowments, permanent | <u> </u> | | |
| 10 | endowments, or quasi-endowments? If "Yes," complete Schedule D, Part V | 10 | х | |
| 11 | If the organization's answer to any of the following questions is "Yes," then complete Schedule D, Parts VI, VII, VII, IX, or X | | | |
| | as applicable. | | | |
| а | Did the organization report an amount for land, buildings, and equipment in Part X, line 10? If "Yes," complete Schedule D, | | | |
| | Part VI | 11a | х | |
| b | Did the organization report an amount for investments - other securities in Part X, line 12 that is 5% or more of its total | | | |
| | assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VII | 11b | | х |
| с | Did the organization report an amount for investments - program related in Part X, line 13 that is 5% or more of its total | | | |
| | assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VIII | 11c | | Х |
| d | Did the organization report an amount for other assets in Part X, line 15 that is 5% or more of its total assets reported in | | | |
| | Part X, line 16? If "Yes," complete Schedule D, Part IX | 11d | | X |
| е | Did the organization report an amount for other liabilities in Part X, line 25? If "Yes," complete Schedule D, Part X | 11e | Х | |
| f | Did the organization's separate or consolidated financial statements for the tax year include a footnote that addresses | | | |
| | the organization's liability for uncertain tax positions under FIN 48 (ASC 740)? If "Yes," complete Schedule D, Part X | 11f | Х | |
| 12a | Did the organization obtain separate, independent audited financial statements for the tax year? If "Yes," complete | | | |
| | Schedule D, Parts XI and XII | 12a | Х | |
| b | Was the organization included in consolidated, independent audited financial statements for the tax year? | | | |
| | If "Yes," and if the organization answered "No" to line 12a, then completing Schedule D, Parts XI and XII is optional | 12b | | X |
| 13 | Is the organization a school described in section 170(b)(1)(A)(ii)? If "Yes," complete Schedule E | 13 | X | |
| 14a | Did the organization maintain an office, employees, or agents outside of the United States? | <u>14a</u> | | <u> </u> |
| b | Did the organization have aggregate revenues or expenses of more than \$10,000 from grantmaking, fundraising, business, | | | |
| | investment, and program service activities outside the United States, or aggregate foreign investments valued at \$100,000 | | v | |
| 4- | or more? If "Yes," complete Schedule F, Parts I and IV | 14b | Х | <u> </u> |
| 15 | Did the organization report on Part IX, column (A), line 3, more than \$5,000 of grants or other assistance to or for any | 45 | | х |
| 16 | foreign organization? If "Yes," complete Schedule F, Parts II and IV | 15 | | |
| 16 | Did the organization report on Part IX, column (A), line 3, more than \$5,000 of aggregate grants or other assistance to | 16 | х | |
| 17 | or for foreign individuals? <i>If "Yes," complete Schedule F, Parts III and IV</i> Did the organization report a total of more than \$15,000 of expenses for professional fundraising services on Part IX, | 16 | <u>_</u> | |
| 17 | | 47 | | х |
| 18 | column (A), lines 6 and 11e? <i>If "Yes," complete Schedule G, Part I</i> Did the organization report more than \$15,000 total of fundraising event gross income and contributions on Part VIII, lines | 17 | | |
| 10 | 1c and 8a? If "Yes," complete Schedule G, Part II | 18 | х | |
| 19 | Did the organization report more than \$15,000 of gross income from gaming activities on Part VIII, line 9a? If "Yes," | | | <u> </u> |
| | complete Schedule G, Part III | 19 | | х |
| 20a | Did the organization operate one or more hospital facilities? If "Yes," complete Schedule H | 20a | | X |
| | If "Yes" to line 20a, did the organization attach a copy of its audited financial statements to this return? | 20a | | |
| 21 | Did the organization report more than \$5,000 of grants or other assistance to any domestic organization or | | | <u> </u> |
| | domestic government on Part IX, column (A), line 1? If "Yes." complete Schedule I. Parts I and II | 21 | | х |
| 832003 | 12-31-18 | Form | 990 | (2018) |

08200424 143399 27950.000

3 2018.05070 LASELL UNIVERSITY

| Form | 990 | (2018) |
|--------|-----|--------|
| FUIIII | 990 | (2010) |

 Form 990 (2018)
 LASELL UNIVERSITY

 Part IV
 Checklist of Required Schedules (continued)

| | · | | Ma a | |
|--------|---|---------|------|----------|
| 00 | Did the exception report more than \$5,000 of grants or other excitance to or far demostic individuals on | | Yes | No |
| 22 | Did the organization report more than \$5,000 of grants or other assistance to or for domestic individuals on | 22 | х | |
| 23 | Part IX, column (A), line 2? If "Yes," complete Schedule I, Parts I and III Did the organization answer "Yes" to Part VII, Section A, line 3, 4, or 5 about compensation of the organization's current | 22 | - 11 | |
| 20 | and former officers, directors, trustees, key employees, and highest compensated employees? If "Yes, " complete | | | |
| | Schedule J | 23 | х | |
| 24a | Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than \$100,000 as of the | | | |
| | last day of the year, that was issued after December 31, 2002? If "Yes," answer lines 24b through 24d and complete | | | |
| | Schedule K. If "No," go to line 25a | 24a | х | |
| b | Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception? | 24b | | Х |
| | Did the organization maintain an escrow account other than a refunding escrow at any time during the year to defease | | | |
| | any tax-exempt bonds? | 24c | | X |
| d | Did the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year? | 24d | | Х |
| 25a | Section 501(c)(3), 501(c)(4), and 501(c)(29) organizations. Did the organization engage in an excess benefit | | | |
| | transaction with a disqualified person during the year? If "Yes," complete Schedule L, Part I | 25a | | X |
| b | Is the organization aware that it engaged in an excess benefit transaction with a disqualified person in a prior year, and | | | |
| | that the transaction has not been reported on any of the organization's prior Forms 990 or 990-EZ? If "Yes," complete | | | |
| | Schedule L, Part I | 25b | | X |
| 26 | Did the organization report any amount on Part X, line 5, 6, or 22 for receivables from or payables to any current or | | | |
| | former officers, directors, trustees, key employees, highest compensated employees, or disqualified persons? If "Yes," | | | |
| | complete Schedule L, Part II | 26 | | X |
| 27 | Did the organization provide a grant or other assistance to an officer, director, trustee, key employee, substantial | | | |
| | contributor or employee thereof, a grant selection committee member, or to a 35% controlled entity or family member | | | |
| | of any of these persons? If "Yes," complete Schedule L, Part III | 27 | | X |
| 28 | Was the organization a party to a business transaction with one of the following parties (see Schedule L, Part IV | | | |
| | instructions for applicable filing thresholds, conditions, and exceptions): | | | v |
| | A current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part IV | 28a | | X |
| | A family member of a current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part IV | 28b | | X |
| с | An entity of which a current or former officer, director, trustee, or key employee (or a family member thereof) was an officer, | | | v |
| ~~ | director, trustee, or direct or indirect owner? If "Yes," complete Schedule L, Part IV | 28c | Х | X |
| 29 | Did the organization receive more than \$25,000 in non-cash contributions? <i>If</i> "Yes," <i>complete Schedule M</i> | 29 | Δ | |
| 30 | Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified conservation | 00 | | х |
| 24 | contributions? If "Yes," complete Schedule M | 30 | | |
| 31 | Did the organization liquidate, terminate, or dissolve and cease operations? | 31 | | х |
| 20 | If "Yes," complete Schedule N, Part I | 31 | | <u></u> |
| 32 | Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets? If "Yes," complete | 32 | | х |
| 33 | Schedule N, Part II | 32 | | - 23 |
| 55 | sections 301.7701-2 and 301.7701-3? If "Yes," complete Schedule R, Part I | 33 | | х |
| 34 | Was the organization related to any tax-exempt or taxable entity? If "Yes," complete Schedule R, Part II, III, or IV, and | 00 | | |
| | Part V, line 1 | 34 | х | |
| 35a | Did the organization have a controlled entity within the meaning of section 512(b)(13)? | 35a | X | |
| | If "Yes" to line 35a, did the organization receive any payment from or engage in any transaction with a controlled entity | | | <u> </u> |
| | within the meaning of section 512(b)(13)? If "Yes," complete Schedule R, Part V, line 2 | 35b | | х |
| 36 | Section 501(c)(3) organizations. Did the organization make any transfers to an exempt non-charitable related organization? | | | |
| | If "Yes," complete Schedule R, Part V, line 2 | 36 | | х |
| 37 | Did the organization conduct more than 5% of its activities through an entity that is not a related organization | | | |
| | and that is treated as a partnership for federal income tax purposes? If "Yes," complete Schedule R, Part VI | 37 | | Х |
| 38 | Did the organization complete Schedule O and provide explanations in Schedule O for Part VI, lines 11b and 19? | | | |
| | Note. All Form 990 filers are required to complete Schedule O | 38 | Х | |
| Par | | | | |
| | Check if Schedule O contains a response or note to any line in this Part V | <u></u> | | |
| | · · · | | Yes | No |
| 1a | Enter the number reported in Box 3 of Form 1096. Enter -0- if not applicable 1a 2485 | | | |
| b | Enter the number of Forms W-2G included in line 1a. Enter -0- if not applicable 1b 0 | | | |
| С | Did the organization comply with backup withholding rules for reportable payments to vendors and reportable gaming | | | |
| | (gambling) winnings to prize winners? | 1c | X | |
| 832004 | 12-31-18 | Form | 990 | (2018) |

4 2018.05070 LASELL UNIVERSITY 27950.02

| Form | 1 990 (2018) LASELL UNIVERSITY 04-21 rt V Statements Regarding Other IRS Filings and Tax Compliance (continued) | 03585 | Р | _{age} 5 |
|------|--|---------------|-----|------------------|
| Fai | Statements Regarding Other IRS Fillings and Tax Compliance (continued) | | | |
| | | | Yes | No |
| 2a | Enter the number of employees reported on Form W-3, Transmittal of Wage and Tax Statements, | | | |
| | filed for the calendar year ending with or within the year covered by this return 2a 12 | | | |
| b | | | X | |
| | Note. If the sum of lines 1a and 2a is greater than 250, you may be required to <i>e-file</i> (see instructions) | | | |
| | Did the organization have unrelated business gross income of \$1,000 or more during the year? | | | <u> </u> |
| b | If "Yes," has it filed a Form 990-T for this year? If "No" to line 3b, provide an explanation in Schedule O | <u>3b</u> | | |
| 4a | At any time during the calendar year, did the organization have an interest in, or a signature or other authority over, a | | | |
| | financial account in a foreign country (such as a bank account, securities account, or other financial account)? | 4a | | X |
| b | If "Yes," enter the name of the foreign country: ► | _ | | |
| | See instructions for filing requirements for FinCEN Form 114, Report of Foreign Bank and Financial Accounts (FBAR). | | | |
| 5a | Was the organization a party to a prohibited tax shelter transaction at any time during the tax year? | <u>5</u> a | | X |
| b | Did any taxable party notify the organization that it was or is a party to a prohibited tax shelter transaction? | <u>5</u> b | | X |
| с | If "Yes" to line 5a or 5b, did the organization file Form 8886-T? | 5 c | | |
| 6a | Does the organization have annual gross receipts that are normally greater than \$100,000, and did the organization solicit | | | |
| | any contributions that were not tax deductible as charitable contributions? | 6a | | X |
| b | If "Yes," did the organization include with every solicitation an express statement that such contributions or gifts | | | |
| | were not tax deductible? | 6b | | |
| 7 | Organizations that may receive deductible contributions under section 170(c). | | | |
| а | Did the organization receive a payment in excess of \$75 made partly as a contribution and partly for goods and services provided to the pay | or? 7a | | X |
| b | If "Yes," did the organization notify the donor of the value of the goods or services provided? | 7b | | |
| с | Did the organization sell, exchange, or otherwise dispose of tangible personal property for which it was required | | | |
| | to file Form 8282? | 7c | | X |
| d | If "Yes," indicate the number of Forms 8282 filed during the year 7d | | | |
| е | Did the organization receive any funds, directly or indirectly, to pay premiums on a personal benefit contract? | 7e | | X |
| f | Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit contract? | 7f | | X |
| g | If the organization received a contribution of qualified intellectual property, did the organization file Form 8899 as required? | 7g | | |
| h | If the organization received a contribution of cars, boats, airplanes, or other vehicles, did the organization file a Form 1098-C | ?? 7h | | |
| 8 | Sponsoring organizations maintaining donor advised funds. Did a donor advised fund maintained by the | | | |
| | sponsoring organization have excess business holdings at any time during the year? | 8 | | |
| 9 | Sponsoring organizations maintaining donor advised funds. | | | |
| а | Did the sponsoring organization make any taxable distributions under section 4966? | 9a | | |
| b | Did the sponsoring organization make a distribution to a donor, donor advisor, or related person? | 9b | | |
| 10 | Section 501(c)(7) organizations. Enter: | | | |
| а | Initiation fees and capital contributions included on Part VIII, line 12 10a | | | |
| b | Gross receipts, included on Form 990, Part VIII, line 12, for public use of club facilities 10b | | | |
| 11 | Section 501(c)(12) organizations. Enter: | | | |
| а | Gross income from members or shareholders | | | |
| b | Gross income from other sources (Do not net amounts due or paid to other sources against | | | |
| | amounts due or received from them.) | | | |
| 12a | Section 4947(a)(1) non-exempt charitable trusts. Is the organization filing Form 990 in lieu of Form 1041? | 12a | | |
| b | If "Yes," enter the amount of tax-exempt interest received or accrued during the year 12b | | | |
| 13 | Section 501(c)(29) qualified nonprofit health insurance issuers. | | | |
| а | Is the organization licensed to issue qualified health plans in more than one state? | 13a | | |
| | Note. See the instructions for additional information the organization must report on Schedule O. | | | |
| b | Enter the amount of reserves the organization is required to maintain by the states in which the | | | |
| | organization is licensed to issue qualified health plans | | | |
| с | Enter the amount of reserves on hand 13c | | | |
| 14a | Did the organization receive any payments for indoor tanning services during the tax year? | 1 4a | | X |
| b | If "Yes," has it filed a Form 720 to report these payments? If "No," provide an explanation in Schedule O | 14b | | |
| 15 | Is the organization subject to the section 4960 tax on payment(s) of more than \$1,000,000 in remuneration or | | | |
| | excess parachute payment(s) during the year? | 15 | | X |
| | If "Yes," see instructions and file Form 4720, Schedule N. | | | |
| 16 | Is the organization an educational institution subject to the section 4968 excise tax on net investment income? | 16 | | X |
| | If "Yes," complete Form 4720, Schedule O. | | | |

Form **990** (2018)

832005 12-31-18

| Form 990 | (2018) |
|----------|--------|
|----------|--------|

LASELL UNIVERSITY

Part VI Governance, Management, and Disclosure For each "Yes" response to lines 2 through 7b below, and for a "No" response to line 8a, 8b, or 10b below, describe the circumstances, processes, or changes in Schedule O. See instructions. X

| Check if Schedule O contains a response or note to any line in this Part VI | |
|---|--|
| Section A. Governing Body and Management | |

| | | | Vee | Ne | | | | | | |
|---------|---|------------|--------------|--------|--|--|--|--|--|--|
| 10 | Enter the number of voting members of the governing body at the end of the tax year 1a 20 | | Yes | No | | | | | | |
| Id | Enter the number of voting members of the governing body at the end of the tax year 1a 2 U If there are material differences in voting rights among members of the governing body, or if the governing | - | | | | | | | | |
| | body delegated broad authority to an executive committee or similar committee, explain in Schedule 0. | | | | | | | | | |
| b | Enter the number of voting members included in line 1a, above, who are independent 1b | | | | | | | | | |
| 2 | Did any officer, director, trustee, or key employee have a family relationship or a business relationship with any other | - | | | | | | | | |
| 2 | | 2 | | Х | | | | | | |
| 3 | | | | | | | | | | |
| Ŭ | of officers, directors, or trustees, or key employees to a management company or other person? | 3 | | х | | | | | | |
| 4 | Did the organization make any significant changes to its governing documents since the prior Form 990 was filed? | 4 | | X | | | | | | |
| 5 | Did the organization become aware during the year of a significant diversion of the organization's assets? | 5 | | X | | | | | | |
| 6 | Did the organization have members or stockholders? | 6 | | х | | | | | | |
| - 7a | Did the organization have members, stockholders, or other persons who had the power to elect or appoint one or | | | | | | | | | |
| | more members of the governing body? | 7a | | х | | | | | | |
| b | Are any governance decisions of the organization reserved to (or subject to approval by) members, stockholders, or | | | | | | | | | |
| | persons other than the governing body? | 7b | | х | | | | | | |
| 8 | Did the organization contemporaneously document the meetings held or written actions undertaken during the year by the following: | | | | | | | | | |
| а | The governing body? | 8a | Х | | | | | | | |
| b | Each committee with authority to act on behalf of the governing body? | 8b | Х | | | | | | | |
| 9 | Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be reached at the | | | | | | | | | |
| | organization's mailing address? If "Yes." provide the names and addresses in Schedule O | 9 | | х | | | | | | |
| Sec | tion B. Policies (This Section B requests information about policies not required by the Internal Revenue Code.) | | | | | | | | | |
| | | | Yes | No | | | | | | |
| 10a | Did the organization have local chapters, branches, or affiliates? | 10a | | X | | | | | | |
| b | If "Yes," did the organization have written policies and procedures governing the activities of such chapters, affiliates, | | | | | | | | | |
| | and branches to ensure their operations are consistent with the organization's exempt purposes? | 10b | x | | | | | | | |
| 11a | a Has the organization provided a complete copy of this Form 990 to all members of its governing body before filing the form? | | | | | | | | | |
| b | Describe in Schedule O the process, if any, used by the organization to review this Form 990. | | x | | | | | | | |
| 12a | 2a Did the organization have a written conflict of interest policy? If "No," go to line 13 | | | | | | | | | |
| b | Were officers, directors, or trustees, and key employees required to disclose annually interests that could give rise to conflicts? | 12b | Х | | | | | | | |
| С | Did the organization regularly and consistently monitor and enforce compliance with the policy? If "Yes," describe | | | | | | | | | |
| | in Schedule O how this was done | 12c | X | | | | | | | |
| 13 | Did the organization have a written whistleblower policy? | 13 | X | | | | | | | |
| 14 | Did the organization have a written document retention and destruction policy? | 14 | X | | | | | | | |
| 15 | Did the process for determining compensation of the following persons include a review and approval by independent | | | | | | | | | |
| | persons, comparability data, and contemporaneous substantiation of the deliberation and decision? | | | | | | | | | |
| | The organization's CEO, Executive Director, or top management official | 15a | X | | | | | | | |
| b | Other officers or key employees of the organization | 15b | X | | | | | | | |
| | If "Yes" to line 15a or 15b, describe the process in Schedule O (see instructions). | | | | | | | | | |
| 16a | Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangement with a | 10 | | v | | | | | | |
| | taxable entity during the year? | <u>16a</u> | | X | | | | | | |
| b | If "Yes," did the organization follow a written policy or procedure requiring the organization to evaluate its participation | | | | | | | | | |
| | in joint venture arrangements under applicable federal tax law, and take steps to safeguard the organization's | 164 | | | | | | | | |
| Sec | exempt status with respect to such arrangements? | 16b | | | | | | | | |
| 17 | List the states with which a copy of this Form 990 is required to be filed ►MA, AK, MD, MI, NH, NY, OR, SC, KY | | | | | | | | | |
| 18 | Section 6104 requires an organization to make its Forms 1023 (1024 or 1024-A if applicable), 990, and 990-T (Section 501(c)(3): | | availah | | | | | | | |
| 10 | for public inspection. Indicate how you made these available. Check all that apply. | s or iry) | avallar | JIC . | | | | | | |
| | X Own website X Another's website X Upon request Other (explain in Schedule O) | | | | | | | | | |
| 19 | Describe in Schedule O whether (and if so, how) the organization made its governing documents, conflict of interest policy, and | financ | ial | | | | | | | |
| | statements available to the public during the tax year. | manc | | | | | | | | |
| 20 | State the name, address, and telephone number of the person who possesses the organization's books and records | | | | | | | | | |
| | BASIL A. STEWART, VP, FINAN. & ADMIN/CFO - 617-243-2420 | | | | | | | | | |
| | 1844 COMMONWEALTH AVENUE, NEWTON, MA 02466-2709 | | | | | | | | | |
| 832006 |) 12-31-18 | Forn | ו 990 | (2018) | | | | | | |
| | 6 | | | . , | | | | | | |

2018.05070 LASELL UNIVERSITY

| Form 990 (2018) | LASELL UNIVERSITY | 04-2103585 | Page 7 |
|-----------------|--|------------|--------|
| Part VII Co | mpensation of Officers, Directors, Trustees, Key Employees, Highest Co | mpensated | |
| Em | ployees, and Independent Contractors | | |
| Che | ck if Schedule O contains a response or note to any line in this Part VII | | |
| Section A. Off | icers, Directors, Trustees, Key Employees, and Highest Compensated Employees | | |
| | | | |

1a Complete this table for all persons required to be listed. Report compensation for the calendar year ending with or within the organization's tax year. • List all of the organization's current officers, directors, trustees (whether individuals or organizations), regardless of amount of compensation.

Enter -0- in columns (D), (E), and (F) if no compensation was paid.

• List all of the organization's current key employees, if any. See instructions for definition of "key employee."

• List the organization's five current highest compensated employees (other than an officer, director, trustee, or key employee) who received reportable compensation (Box 5 of Form W-2 and/or Box 7 of Form 1099-MISC) of more than \$100,000 from the organization and any related organizations.

• List all of the organization's former officers, key employees, and highest compensated employees who received more than \$100,000 of reportable compensation from the organization and any related organizations.

• List all of the organization's former directors or trustees that received, in the capacity as a former director or trustee of the organization, more than \$10,000 of reportable compensation from the organization and any related organizations.

List persons in the following order: individual trustees or directors; institutional trustees; officers; key employees; highest compensated employees; and former such persons.

Check this box if neither the organization nor any related organization compensated any current officer, director, or trustee.

| (A) | (B) | | | (0 | C) | | | (D) | (E) | (F) |
|-------------------------------|-------------------|--|---|---------|------------------------------|---------------------------------|--------|-------------------------|-----------------|------------------------|
| Name and Title | Average | | Position (do not check more than one | | | than o | | Reportable compensation | Reportable | Estimated |
| | hours per week | box, unless person is both an officer and a director/trustee) | | from | compensation from related | amount of other | | | | |
| | (list any | ctor | | | | | | the | organizations | compensation |
| | hours for | r dire | | | | ted | | organization | (W-2/1099-MISC) | from the |
| | related | stee o | rustee | | | oensa. | | (W-2/1099-MISC) | | organization |
| | organizations | ial tru | onal t | | ploye | ee com | | | | and related |
| | below line) | Individual trustee or director | Institutional trustee | Officer | Key employee | Highest compensated employee | Former | | | organizations |
| (1) KEON HOLMES | 1.00 | - | = | Qf | ъ З | 포동 | Fo | | | |
| CHAIR | 0.00 | x | | x | | | | 0. | 0. | 0. |
| (2) GERRY DEROCHE | 1.00 | | | Δ | | | | | 0. | 0. |
| VICE CHAIR | 0.00 | х | | x | | | | 0. | 0. | 0. |
| (3) PETER SCHULTE | 1.00 | | | - 23 | | | | Ŭ • | | |
| TREASURER | 0.00 | х | | x | | | | 0. | 0. | 0. |
| (4) LORI HINDLE | 1.00 | | | | | | | Ŭ | | |
| CLERK | 0.00 | x | | x | | | | 0. | 0. | 0. |
| (5) RICHARD K. BLANKSTEIN | 1.00 | | | | | | | | | |
| TRUSTEE | 0.00 | х | | | | | | 0. | 0. | 0. |
| (6) RENA CLARK | 1.00 | | | | | | | | | |
| TRUSTEE | 0.00 | х | | | | | | 0. | 0. | 0. |
| (7) MICHAEL CONNOR | 1.00 | | | | | | | | | |
| TRUSTEE | 0.00 | х | | | | | | 0. | 0. | 0. |
| (8) ERIK COSTIN | 1.00 | | | | | | | | | |
| TRUSTEE | 0.00 | Х | | | | | | 0. | 0. | 0. |
| (9) JOHN DORAN | 1.00 | | | | | | | | | |
| TRUSTEE | 0.00 | Х | | | | | | 0. | 0. | 0. |
| (10) SUSAN RINKLIN DUNNE | 1.00 | | | | | | | | | |
| TRUSTEE | 0.00 | Х | | | | | | 0. | 0. | 0. |
| (11) DEBORAH ESTABROOK | 1.00 | | | | | | | | | |
| TRUSTEE | 0.00 | Х | | | | | | 0. | 0. | 0. |
| (12) PATRICIA FLATLEY | 1.00 | | | | | | | | | - |
| TRUSTEE (THROUGH 2/19) | 0.00 | х | | | | | | 0. | 0. | 0. |
| (13) IRWIN GRUVERMAN | 1.00 | | | | | | | | | |
| TRUSTEE | 0.00 | Х | | | | | | 0. | 0. | 0. |
| (14) DAVID HILL | 1.00 | | | | | | | _ | _ | ^ |
| TRUSTEE | 0.00 | Х | | | | | | 0. | 0. | 0. |
| (15) BRAD KATES | 1.00 | | | | | | | _ | <u> </u> | • |
| TRUSTEE | 0.00 | Х | | | | | | 0. | 0. | 0. |
| (16) JOE MARAIA | 1.00 | | | | | | | | | <u>^</u> |
| TRUSTEE | 0.00 | Х | | | <u> </u> | - | | 0. | 0. | 0. |
| (17) DAVID MCINNIS TRUSTEE | 0.00 | x | | | | | | 0. | 0. | 0. |
| 1RUSIEE 832007 12-31-18 | 1 0.00 | Λ | | | | | | J 0. | 0. | Form 990 (2018) |

7

832007 12-31-18

| Form 990 (2018) LASELL UN | IIVERSIT | .Υ. | | | | | | | 04-210 | 3585 Page 8 | |
|---|------------------------|-------------------------------|----------------------|---------|---------|---------------------------------|-------|---------------------------|--------------------|--------------------|--|
| Part VII Section A. Officers, Directors, Trust | tees, Key Emp | ploy | ees, | anc | l Hig | ghes | t C | ompensated Employee | s (continued) | | |
| (A) | | | | | | | | | | | |
| Name and title | Average | (10 | | Pos | | | | Reportable | Reportable | Estimated | |
| | hours per | box | , unle | ss per | rson is | than c s both | an | compensation | compensation | amount of | |
| | week | | cer ar T | nd a d | irecto | r/trust | tee) | from | from related | other | |
| | (list any | ector | | | | | | the | organizations | compensation | |
| | hours for | or dir | e e | | | ited | | organization | (W-2/1099-MISC) | from the | |
| | related | Istee | truste | | æ | pens | | (W-2/1099-MISC) | | organization | |
| | organizations below | ual tru | ional | | ploye | t com ee | | | | and related | |
| | line) | ndividual trustee or director | nstitutional trustee | Officer | sy em | Highest compensated employee | ormer | | | organizations | |
| (18) LAURIE SAMUELS PASCAL | 1.00 | - | = | 5 | Ke | e Hi | 9 | | | | |
| TRUSTEE | 0.00 | х | | | | | | 0. | 0 | . 0. | |
| (19) HEIDI HANSON RAFFONE | 1.00 | Δ | | | | | | 0. | 0 | • • • | |
| TRUSTEE | 0.00 | x | | | | | | 0. | 0 | . 0. | |
| (20) DEBBIE KIMERLING SCHNEIDER | 1.00 | <u>_</u> | | | | | | 0. | 0 | • • • | |
| TRUSTEE | 0.00 | x | | | | | | 0. | 0 | . 0. | |
| (21) KARL VASILOFF | 1.00 | A | | | | | | 0. | 0 | • ••• | |
| | | | | | | | | 0 | 0 | 0 | |
| TRUSTEE | 0.00 | Х | | | | | | 0. | 0 | • 0. | |
| (22) MICHAEL B. ALEXANDER | 40.00 | | | | | | | 410 774 | 0 | 102 206 | |
| PRESIDENT | 10.00 | | | X | | | | 412,774. | 0 | . 102,306. | |
| (23) DR. MICHAEL J. HOYLE (THRU 4/19 | 40.00 | - | | 37 | | | | 010 001 | 0 | 20 105 | |
| ASST TREASURER; VP ADMIN & FINANCE | 10.00 | | | X | | | | 216,001. | 0 | . 38,125. | |
| (24) HENRY PUGH | 40.00 | - | | | | | | CO 427 | 0 | | |
| ASSISTANT CLERK/ EXEC. ASSISTANT | 0.00 | | | X | | | | 68,437. | 0 | . 27,657. | |
| (25) DR. KATHLEEN M. O'CONNOR | 40.00 | - | | | | | | 014 000 | • | 20.051 | |
| VP, ENROLLMENT MANAGEMENT | 0.00 | | | | | X | | 214,000. | 0 | . 39,051. | |
| (26) DR. JAMES M. OSTROW | 40.00 | - | | | | | | 010 001 | • | | |
| VP, ACADEMIC AFFAIRS | 0.00 | | | | | X | | 210,061. | 0 | | |
| 1b Sub-total | | | | | | | | 1,121,273. | 0 | | |
| c Total from continuation sheets to Part VI | | | | | | | | 588,691. | 0 | | |
| d Total (add lines 1b and 1c) | | | | | | | | 1,709,964. | 0 | . 311,255. | |
| 2 Total number of individuals (including but ne | ot limited to th | ose | liste | d ab | ove |) wh | o re | eceived more than \$100, | 000 of reportable | | |
| compensation from the organization | | | | | | | | | | 35 | |
| | | | | | | | | | | Yes No | |
| 3 Did the organization list any former officer, | director, or tru | uste | e, ke | y en | nplo | yee, | or | highest compensated en | nployee on | | |
| line 1a? If "Yes," complete Schedule J for se | | | | | | | | | | 3 X | |
| 4 For any individual listed on line 1a, is the su | | | | | | | | | | | |
| and related organizations greater than \$150 | | | | | | | | | | 4 X | |
| 5 Did any person listed on line 1a receive or a | • | | | | - | | | • | | | |
| rendered to the organization? If "Yes." com | plete Schedule | e J f | or sı | ıch ı | oerse | on . | | | | 5 X | |
| Section B. Independent Contractors | | | | | | | | | | | |
| 1 Complete this table for your five highest con | npensated inc | lepe | nde | nt co | ontra | actor | 's th | nat received more than \$ | 100,000 of compens | sation from | |
| the organization. Report compensation for t | he calendar ye | ear e | endir | ng w | ith o | or wi | thin | the organization's tax ye | ear. | | |
| (A) | | | | | | | | (B) | | (C) | |
| Name and business | address | | | | | | | Description of s | ervices | Compensation | |
| COMPASS GROUP USA | | | | | | | | | | | |
| 2400 YORKMONT RD, CHARLOT | | | | 7 | | | _ | FOOD SERVICES | 5 | <u>4,058,853.</u> | |
| COMMODORE BUILDERS CORP., | | | | | | | | CONSTRUCTION | | | |
| STREET, SUITE 400, WALTHA | | | | | | | _ | SERVICES | | 2,548,303. | |
| GCA SERVICES GROUP, 1350 | | AV | Е, | S | UΙ | TE | | HOUSEKEEPING | | | |
| 1500, CLEVELAND, OH 44115 | | | | | | | | SERVICES | | 982,534. | |
| D & C LANDSCADING & FYCA | | т | NC | | | | | | | | |

WING PRESS, INC.

832008 12-31-18

D & S LANDSCAPING & EXCAVATING, INC. 498 PLEASANT STREET, WATERTOWN, MA 02472

\$100,000 of compensation from the organization

59 RR BEAVER STREET, FRAMINGHAM, MA 01702

2 Total number of independent contractors (including but not limited to those listed above) who received more than

SEE PART VII, SECTION A CONTINUATION SHEETS

35

LANDSCAPING

MARKETING SERVICES

507,966.

376,468.

Form 990 (2018)

| Part VII Section A. Officers, Directors, T | | | | | | | | | | |
|--|---------------|--------------------------------|-----------------------|---------|--------------|---------------------------------|------------|-----------------|-----------------|---------------|
| | | nplo | yee | | | lighe | est (| | | |
| (A) | (B) | | | (0 | C) | | | (D) | (E) | (F) |
| Name and title | Average | Position | | | | Reportable | Reportable | Estimated | | |
| | hours | (cł | heck | all t | that | app | ly) | compensation | compensation | amount of |
| | per | | | | | | | from | from related | other |
| | week | | | | | /ee | | the | organizations | compensation |
| | (list any | ctor | | | | lold | | organization | (W-2/1099-MISC) | from the |
| | hours for | dire | | | | ed en | | (W-2/1099-MISC) | · · · · · | organization |
| | related | ee or | stee | | | nsate | | | | and related |
| | organizations | trust | al tru | | yee | ad mo | | | | organizations |
| | below | dual | ution | - | n plc | est co | er | | | 0 |
| | line) | Individual trustee or director | Institutional trustee | Officer | Key employee | Highest com pen sated em ployee | Former | | | |
| (27) DIANE M. AUSTIN | 40.00 | - | _ | - | | | | | | |
| VP, STUDENT AFFAIRS | 0.00 | | | | | x | | 159,901. | 0. | 22,029. |
| (28) ANNE E. DOYLE | 10.00 | | | | | | | | | / |
| VP, LASELL VILLAGE | 40.00 | 1 | | | | x | | 233,093. | 0. | 19 747. |
| (29) ERIC TURNER | 40.00 | | | | | 11 | | 233,033. | 0. | 19,747. |
| | | | | | | | | 105 607 | 0 | 24 024 |
| VP, GRADUATE & PROF. STUDIES | 0.00 | | | | | X | | 195,697. | 0. | 24,934. |
| | | | | | | | | | | |
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| | | 1 | | | | | | | | |
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| | | 1 | | | | | | | | |
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| | | | | | | | | | | |
| | | | | | | | | | | |

832201 04-01-18

| | | Check if Schedule O cont | | | | (A) Total revenue | (B) Related or exempt function revenue | (C) Unrelated business revenue | (D) Revenue exclud from tax unde sections 512 - 514 |
|----------|-----|---|-------------|-----------|--------------------|-----------------------------|---|--|---|
| 2 | 1 a | Federated campaigns | | 1a | | | | | |
| | b | Membership dues | | 1b | | | | | |
| | с | Fundraising events | | 1c | | | | | |
| | d | Related organizations | | 1d | | | | | |
| | | Government grants (contribut | | 1e | 747,789. | | | | |
| 0 | f | All other contributions, gifts, gran | ts. and | | | | | | |
| le | | similar amounts not included abo | | 1f | 5,307,848. | | | | |
| 5 | a | Noncash contributions included in lines | | | 2,955,109. | | | | |
| | - | Total. Add lines 1a-1f | | | | 6,055,637. | | | |
| | | | | | Business Code | , , , . | | | |
| | • • | TUITION & FEES | | | 611310 | 61,857,846. | 61,857,846. | | |
| revenue | _ | | | | 611310 | , , | | | |
| e | | ROOM & BOARD | | | | 18,594,301. | 18,594,301. | | |
| e | • | MGMT FEE/RENT FROM TAX | EXEMPT | AFF | 561499 | 2,242,106. | 2,242,106. | | |
| 2ev | | CONNECTED LEARNING/ED. | | | 611710 | 1,948,104. | 1,948,104. | | |
| | е | COLLABORATIONS WITH CO | LEGES | | 611710 | 501,615. | 501,615. | | |
| | f | All other program service reve | nue | | 611710 | 1,467,085. | 961,330. | | 505,7 |
| | g | Total. Add lines 2a-2f | | | ► | 86,611,057. | | | |
| | 3 | Investment income (including | dividend | s, intere | est, and | | | | |
| | | other similar amounts) | | | ► | 869,629. | | | 869,6 |
| | 4 | Income from investment of tax | | | | | | | |
| | 5 | Royalties | | | ► | | | | |
| | | - | (i) R | | (ii) Personal | | | | |
| | 6 a | Gross rents | | 5,686. | | | | | |
| | | Less: rental expenses | 52 | 2,012. | | | | | |
| | | Rental income or (loss) | | 3,674. | | | | | |
| | | Net rental income or (loss) | L | | | 83,674. | | | 83,6 |
| | | | | | | | | | |
| | / a | Gross amount from sales of | (i) Sec | 5,723. | (ii) Other 605. | | | | |
| | | assets other than inventory | 5,71 | ,123. | 005. | | | | |
| | b | Less: cost or other basis | | 4 | | | | | |
| | | and sales expenses | 1 0 5 4 | 5,243. | | | | | |
| | | Gain or (loss) | - | - | | | | | |
| | | Net gain or (loss) | | | 🕨 | 1,060,085. | | | 1,060,08 |
| | 8 a | Gross income from fundraisin | g events | not | | | | | |
| | | including \$ | 0 | f | | | | | |
| | | contributions reported on line | 1c). See | | | | | | |
| | | Part IV, line 18 | | а | 39,478. | | | | |
| | b | Less: direct expenses | | | 1,948. | | | | |
| | с | Net income or (loss) from fund | Iraising e | vents | ► | 37,530. | | | 37,5 |
| | 9 a | Gross income from gaming ad | tivities. S | ee | | | | | |
| | | Part IV, line 19 | | а | | | | | |
| | b | Less: direct expenses | | | | | | | |
| | | Net income or (loss) from gam | | | | | | | |
| 1 | | Gross sales of inventory, less | • | | | | | | |
| 1 | υu | and allowances | | а | 13,924. | | | | |
| | h | Less: cost of goods sold | | | 0.070 | | | | |
| | | | | | <u> </u> | 4 046 | | | 1.0 |
| ┢ | С | Net income or (loss) from sale | | itory | | 4,046. | | | 4,04 |
| \vdash | | Miscellaneous Revenu | е | | Business Code | 05 656 | 05 550 | | |
| 1 | | MISCELLANEOUS INCOME | | | 900099 | 85,659. | 85,659. | | |
| | b | ALUMNI EVENTS | | | 900099 | 7,695. | 7,695. | | |
| | С | | | | | | | | |
| | d | All other revenue | | | | | | | |
| | | Total. Add lines 11a-11d | | | ► | 93,354. | | | |
| | | Total revenue. See instructions | | | ► F | 94,815,012. | 86,198,656. | 0. | 2,560,7 |

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Form 990 (2018) LASELL
Part VIII Statement of Revenue

LASELL UNIVERSITY

Form 990 (2018) LASELL UNIVERSITY
Part IX Statement of Functional Expenses

| | rt IX Statement of Functional Expens ion 501(c)(3) and 501(c)(4) organizations must com | | er organizations must cor | nolete column (A) | |
|------|---|-----------------------|------------------------------------|--|--------------------------------|
| 5000 | Check if Schedule O contains a respor | | | | |
| | not include amounts reported on lines 6b, 8b, 9b, and 10b of Part VIII. | (A) Total expenses | (B) Program service expenses | (C) Management and general expenses | (D) Fundraising expenses |
| 1 | Grants and other assistance to domestic organizations | | | general expenses | expenses |
| • | and domestic governments. See Part IV, line 21 | | | | |
| 2 | Grants and other assistance to domestic | | | | |
| | individuals. See Part IV, line 22 | 31,984,219. | 31,984,219. | | |
| 3 | Grants and other assistance to foreign | · · · | | | |
| | organizations, foreign governments, and foreign | | | | |
| | individuals. See Part IV, lines 15 and 16 | 813,276. | 813,276. | | |
| 4 | Benefits paid to or for members | | | | |
| 5 | Compensation of current officers, directors, | | | | |
| | trustees, and key employees | 835,006. | | 615,049. | 219,957. |
| 6 | Compensation not included above, to disqualified | | | | |
| | persons (as defined under section 4958(f)(1)) and | | | | |
| | persons described in section 4958(c)(3)(B) | | | | |
| 7 | Other salaries and wages | 26,174,732. | 20,344,798. | 4,991,952. | 837,982. |
| 8 | Pension plan accruals and contributions (include | | | | |
| | section 401(k) and 403(b) employer contributions) | 1,183,017. | 845,712. | 316,545. | 20,760. |
| 9 | Other employee benefits | 2,847,138. | 1,956,410. | 771,585. | 119,143. |
| 10 | Payroll taxes | 1,974,269. | 1,440,302. | 464,681. | 69,286. |
| 11 | Fees for services (non-employees): | | | | |
| а | Management | | | | |
| b | Legal | 131,551. | | 131,551. | |
| С | Accounting | 118,197. | | 118,197. | |
| d | Lobbying | | | | |
| е | Professional fundraising services. See Part IV, line 17 | | | | |
| f | Investment management fees | 166,452. | | 166,452. | |
| g | Other. (If line 11g amount exceeds 10% of line 25, | | | | |
| | column (A) amount, list line 11g expenses on Sch 0.) | 1,862,020. | 1,132,934. | 693,470. | 35,616. |
| 12 | Advertising and promotion | 926,949. | 906,514. | 20,435. | |
| 13 | Office expenses | 2,379,463. | 1,580,319. | 689,581. | 109,563. |
| 14 | Information technology | 1,390,202. | 400,799. | 958,583. | 30,820. |
| 15 | Royalties | | ==0.000 | | |
| 16 | Occupancy | 6,095,719. | 770,028. | 5,325,691. | |
| 17 | Travel | 960,118. | 842,383. | 83,529. | 34,206. |
| 18 | Payments of travel or entertainment expenses | | | | |
| | for any federal, state, or local public officials | 70 007 | | 15 204 | |
| 19 | Conferences, conventions, and meetings | 79,097. 2,864,867. | 59,278. 2,784,743. | 15,394. 80,124. | 4,425. |
| 20 | | 2,004,00/. | 2,/84,/43. | 80,124. | |
| 21 | Payments to affiliates | 5,692,950. | 5,021,389. | 588,938. | 82,623. |
| 22 | Depreciation, depletion, and amortization | 207,541. | 20,079. | 187,462. | 02,023. |
| 23 | Insurance Other expenses. Itemize expenses not covered | 207,541. | 20,079. | 107,402. | |
| 24 | above. (List miscellaneous expenses in line 24e. If line 24e amount exceeds 10% of line 25, column (A) amount, list line 24e expenses on Schedule 0.) | | | | |
| а | CAFETERIA FOOD SERVICE | 3,727,775. | 3,727,775. | | |
| b | ANNUITY PAYMENTS | 77,574. | | 77,574. | |
| с | PROFESSIONAL DEVELOPMEN | 68,923. | 39,952. | 28,872. | 99. |
| d | ALLOCATION OF OPERATION | 0. | 8,714,631. | -8,766,253. | 51,622. |
| е | All other expenses | 2,318,784. | 1,873,886. | 352,371. | 92,527. |
| 25 | Total functional expenses. Add lines 1 through 24e | 94,879,839. | 85,259,427. | 7,911,783. | 1,708,629. |
| 26 | Joint costs. Complete this line only if the organization | | | | |
| | reported in column (D) joint costs from a combined | 1 | | | |

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Check here

reported in column (B) joint costs from a combined educational campaign and fundraising solicitation.

if following SOP 98-2 (ASC 958-720)

Form 990 (2018)

| | | Check if Schedule O contains a response or note to any line in this Part X | | | |
|-----------------------------|----------|--|---------------------------------|----------|---------------------------|
| | | | (A) Beginning of year | | (B) End of year |
| | 1 | Cash - non-interest-bearing | 23,679. | 1 | 24,658. |
| | 2 | Savings and temporary cash investments | 2,960,060. | 2 | 2,739,789. |
| | 3 | Pledges and grants receivable, net | 2,916,740. | 3 | 2,622,833. |
| | 4 | Accounts receivable, net | 3,263,037. | 4 | 2,705,849. |
| | 5 | Loans and other receivables from current and former officers, directors, | | - | |
| | _ | trustees, key employees, and highest compensated employees. Complete | | | |
| | | Part II of Schedule L | | 5 | |
| | 6 | Loans and other receivables from other disgualified persons (as defined under | | | |
| | | section 4958(f)(1)), persons described in section 4958(c)(3)(B), and contributing | | | |
| | | employers and sponsoring organizations of section 501(c)(9) voluntary | | | |
| s | | employees' beneficiary organizations (see instr). Complete Part II of Sch L | | 6 | |
| Assets | 7 | Notes and loans receivable, net | 80. | 7 | 269. |
| As | 8 | Inventories for sale or use | | 8 | |
| | 9 | Prepaid expenses and deferred charges | 1,062,173. | 9 | 719,710. |
| | 10a | Land, buildings, and equipment: cost or other | | | |
| | | basis. Complete Part VI of Schedule D 10a 158,066,978. | | | |
| | b | Less: accumulated depreciation 10b 62,881,846. | 97,906,010. | 10c | 95,185,132. |
| | 11 | Investments - publicly traded securities | 38,558,810. | 11 | 38,523,872. |
| | 12 | Investments - other securities. See Part IV, line 11 | 128,411. | 12 | 2,890,279. |
| | 13 | Investments - program-related. See Part IV, line 11 | 414,263. | 13 | 431,634. |
| | 14 | Intangible assets | | 14 | |
| | 15 | Other assets. See Part IV, line 11 | 2,747,469. | 15 | 2,436,052. |
| | 16 | Total assets. Add lines 1 through 15 (must equal line 34) | 149,980,732. | 16 | 148,280,077. |
| | 17 | Accounts payable and accrued expenses | 5,831,905. | 17 | 5,494,455. |
| | 18 | Grants payable | | 18 | |
| | 19 | Deferred revenue | 11,138,480. | 19 | 11,009,112. |
| | 20 | Tax-exempt bond liabilities | 56,223,289. | 20 | 54,706,082. |
| | 21 | Escrow or custodial account liability. Complete Part IV of Schedule D | | 21 | |
| ŝ | 22 | Loans and other payables to current and former officers, directors, trustees, | | | |
| ii ti | | key employees, highest compensated employees, and disqualified persons. | | | |
| Liabilities | | Complete Part II of Schedule L | | 22 | |
| | 23 | Secured mortgages and notes payable to unrelated third parties | | 23 | |
| | 24 | Unsecured notes and loans payable to unrelated third parties | | 24 | |
| | 25 | Other liabilities (including federal income tax, payables to related third | | | |
| | | parties, and other liabilities not included on lines 17-24). Complete Part X of | F F71 343 | | |
| | | Schedule D | 5,571,342. 78,765,016. | 25 | 6,718,158. 77,927,807. |
| | 26 | Total liabilities. Add lines 17 through 25 | 70,705,010. | 26 | 11,921,001. |
| | | Organizations that follow SFAS 117 (ASC 958), check here ► X and | | | |
| sec | 07 | complete lines 27 through 29, and lines 33 and 34. | 54,414,571. | 07 | 50,691,985. |
| and | 27 | Unrestricted net assets | 0. | 27 28 | 0 |
| Bal | 28 29 | Temporarily restricted net assets | 16,801,145. | 20 29 | 19,660,285. |
| pu | 29 | Permanently restricted net assets Organizations that do not follow SFAS 117 (ASC 958), check here | 10,001,145. | 29 | 15,000,2050 |
| Ę | | and complete lines 30 through 34. | | | |
| s ol | 20 | Capital stock or trust principal, or current funds | | 30 | |
| Net Assets or Fund Balances | 30 31 | Paid-in or capital surplus, or land, building, or equipment fund | | 30 31 | <u> </u> |
| As | 32 | Detained and the second s | | 31 | |
| Net | 32 33 | - | 71,215,716. | 32 | 70,352,270. |
| | 33 34 | | 149,980,732. | 33 34 | 148,280,077. |
| | UH | Total liabilities and net assets/fund balances | | J4 | Eorm 990 (2019) |

Form 990 (2018)

| _ | 1990 (2018) LASELL UNIVERSITY | <u>04-2</u> 2 | L03585 | Pag | _{ge} 12 |
|----|---|---------------|--------|----------|------------------|
| Pa | rt XI Reconciliation of Net Assets | | | | |
| | Check if Schedule O contains a response or note to any line in this Part XI | | | | X |
| | | | | | |
| 1 | Total revenue (must equal Part VIII, column (A), line 12) | 1 | 94,815 | | |
| 2 | Total expenses (must equal Part IX, column (A), line 25) | 2 | 94,879 | <u> </u> | |
| 3 | Revenue less expenses. Subtract line 2 from line 1 | 3 | | | 27. |
| 4 | Net assets or fund balances at beginning of year (must equal Part X, line 33, column (A)) | 4 | 71,215 | | |
| 5 | Net unrealized gains (losses) on investments | 5 | -64 | .,7 | 79. |
| 6 | Donated services and use of facilities | 6 | | | |
| 7 | Investment expenses | 7 | | | |
| 8 | Prior period adjustments | 8 | | | |
| 9 | Other changes in net assets or fund balances (explain in Schedule O) | 9 | -733 | 8,8 | 40. |
| 10 | Net assets or fund balances at end of year. Combine lines 3 through 9 (must equal Part X, line 33, | | | | |
| | column (B)) | 10 | 70,352 | 2,2 | 70. |
| Pa | t XII Financial Statements and Reporting | | | | |
| | Check if Schedule O contains a response or note to any line in this Part XII | | | | |
| | | | | Yes | No |
| 1 | Accounting method used to prepare the Form 990: Cash X Accrual Other | | - | | |
| | If the organization changed its method of accounting from a prior year or checked "Other," explain in Schedule | 0. | | | |
| 2a | Were the organization's financial statements compiled or reviewed by an independent accountant? | | 2a | _ | X |
| | If "Yes," check a box below to indicate whether the financial statements for the year were compiled or reviewed | on a | | | |
| | separate basis, consolidated basis, or both: | | | | |
| | Separate basis Consolidated basis Both consolidated and separate basis | | | 37 | |
| b | Were the organization's financial statements audited by an independent accountant? | | 2b | Х | |
| | If "Yes," check a box below to indicate whether the financial statements for the year were audited on a separate | e basis, | | | |
| | consolidated basis, or both: | | | | |
| | X Separate basis Consolidated basis Both consolidated and separate basis | | | | |
| с | If "Yes" to line 2a or 2b, does the organization have a committee that assumes responsibility for oversight of the | | | x | |
| | review, or compilation of its financial statements and selection of an independent accountant? | | 2c | Δ | |
| - | If the organization changed either its oversight process or selection process during the tax year, explain in Sche | | | | |
| 3a | As a result of a federal award, was the organization required to undergo an audit or audits as set forth in the Sin | • | | v | |
| | Act and OMB Circular A-133? | | 3a | X | |
| b | If "Yes," did the organization undergo the required audit or audits? If the organization did not undergo the requi | | | v | |
| | or audits, explain why in Schedule O and describe any steps taken to undergo such audits | <u></u> | 3b | X | (0010) |
| | | | | | |

Form **990** (2018)

832012 12-31-18

| SCHEDULE A | ١ |
|------------|---|
|------------|---|

Department of the Treasury Internal Revenue Service

(Form 990 or 990-EZ)

Public Charity Status and Public Support

Complete if the organization is a section 501(c)(3) organization or a section

4947(a)(1) nonexempt charitable trust. Attach to Form 990 or Form 990-EZ.

► Go to www.irs.gov/Form990 for instructions and the latest information.

| OMB No. 1545-0047 |
|------------------------------|
| 2018 |
| Open to Public Inspection |

| Name of the | organization |
|-------------|--------------|
|-------------|--------------|

| Nam | eort | ne organization דאכדי | | ттх | | | | | | |
|----------|------------|--|--------------------------------|----------------------------|---------------------|------------------|-----------------|--------------|----------------------------|--|
| Pa | rt I | Reason for Public C | LL UNIVERS Charity Status (| | molete th | is part) Se | o instruction | | 4-2103585 | |
| | | | | | | | | | | |
| 1 | Jigan M | ization is not a private found: A church, convention of chu | | | | | 1)(A)(i) | | | |
| 2 | | A school described in secti | | | | | •,(,~,(,),• | | | |
| 3 | | A hospital or a cooperative | | | | | ;;) | | | |
| 4 | | A medical research organiza | | | | | | (iiii) Enter | the hospital's name | |
| - | | city, and state: | | | accombca | Section | | | the hospital o hame, | |
| 5 | | An organization operated for | or the benefit of a co | llege or university owned | or operat | ed by a go | vernmental u | nit describe | ed in | |
| - | | section 170(b)(1)(A)(iv). (C | | 5 | | , , | | | | |
| 6 | | A federal, state, or local government or governmental unit described in section 170(b)(1)(A)(v). | | | | | | | | |
| 7 | X | | | | | | | | | |
| | | section 170(b)(1)(A)(vi). (C | | | 0 | | | • | | |
| 8 | | A community trust describe | | (1)(A)(vi). (Complete Par | t II.) | | | | | |
| 9 | | An agricultural research org | anization described | in section 170(b)(1)(A)(| i x) operate | ed in conju | unction with a | land-grant | college | |
| | | or university or a non-land-g | rant college of agric | ulture (see instructions). | Enter the i | name, city | , and state of | the college | or | |
| | | university: | | | | | | | | |
| 10 | | An organization that normal | lly receives: (1) more | than 33 1/3% of its supp | port from o | contributio | ns, membersl | nip fees, an | d gross receipts from | |
| | | activities related to its exem | npt functions - subjec | ct to certain exceptions, | and (2) no | more thar | n 33 1/3% of it | s support f | rom gross investment | |
| | | income and unrelated busin | ness taxable income | (less section 511 tax) fro | m busines | sses acqui | red by the org | anization a | fter June 30, 1975. | |
| | | See section 509(a)(2). (Cor | | | | | | | | |
| 11 | | An organization organized a | - | • | • | | | | _ | |
| 12 | | An organization organized a | | | • | | | | | |
| | | more publicly supported org | | | | | | | neck the box in | |
| ~ | | lines 12a through 12d that o | • • | | | - | | - | aivina | |
| а | | Type I. A supporting orga the supported organization | | - | • • • • | - | | | | |
| | | organization. You must c | | | majonty c | | | | ipporting | |
| b | | Type II. A supporting orga | - | | ion with it | s sunnorte | organizatio | n(s) by hav | ina | |
| | L | control or management o | - | | | | - | | - | |
| | | organization(s). You mus | | | | | | go the capp | | |
| с | |] Type III functionally inte | - | | in connect | tion with, a | and functional | ly integrate | d with, | |
| | | its supported organization | | | | | | , , | , | |
| d | | Type III non-functionally | integrated. A supp | orting organization oper | ated in co | nnection v | vith its suppor | ted organiz | zation(s) | |
| | | that is not functionally int | egrated. The organiz | ation generally must sat | isfy a distr | ibution red | quirement and | an attentiv | veness | |
| | | requirement (see instructi | ions). You must cor | nplete Part IV, Sections | A and D, | and Part | v . | | | |
| е | | Check this box if the orga | anization received a | written determination from | m the IRS | that it is a | Туре I, Туре | II, Type III | | |
| | | functionally integrated, or | Type III non-function | nally integrated supportin | ng organiz | ation. | | | | |
| f | Ente | er the number of supported o | organizations | | | | | | | |
| g | | vide the following information i) Name of supported | about the supporte (ii) EIN | d organization(s). | (iv) Is the oro: | anization listed | (v) Amount o | monoton | (vi) Amount of other | |
| | (| organization | | (described on lines 1-10 | in your governi | ing document? | support (see ir | - | support (see instructions) | |
| | | | | above (see instructions)) | Yes | No | | , | | |
| | | | | | | | | | | |
| | | | | | | | | | | |
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| Tota | | | | | | | | | | |
| LHA | For P | aperwork Reduction Act N | lotice, see the Instr | uctions for Form 990 or | 990-EZ. | 832021 10- | 11-18 Sche | dule A (For | m 990 or 990-EZ) 2018 | |

2018.05070 LASELL UNIVERSITY

14

Schedule A (Form 990 or 990 EZ) 2018 LASELL UNIVERSITY

04-2103585 Page 2

Part II Support Schedule for Organizations Described in Sections 170(b)(1)(A)(iv) and 170(b)(1)(A)(vi)

(Complete only if you checked the box on line 5, 7, or 8 of Part I or if the organization failed to qualify under Part III. If the organization fails to qualify under the tests listed below, please complete Part III.)

| Sec | ction A. Public Support | | | | | | | | |
|------|--|-------------------------|---------------------|------------------------|---------------------|-----------------|-----------|--|--|
| Cale | ndar year (or fiscal year beginning in) 🕨 | (a) 2014 | (b) 2015 | (c) 2016 | (d) 2017 | (e) 2018 | (f) Total | | |
| 1 | Gifts, grants, contributions, and | | | | | | | | |
| | membership fees received. (Do not | | | | | | | | |
| | include any "unusual grants.") | 1892288. | 5337977. | 5222736. | 3386724. | 6055637. | 21895362. | | |
| 2 | Tax revenues levied for the organ- | | | | | | | | |
| | ization's benefit and either paid to | | | | | | | | |
| | or expended on its behalf | | | | | | | | |
| 3 | The value of services or facilities | | | | | | | | |
| | furnished by a governmental unit to | | | | | | | | |
| | the organization without charge | | | | | | | | |
| 4 | Total. Add lines 1 through 3 | 1892288. | 5337977. | 5222736. | 3386724. | 6055637. | 21895362. | | |
| 5 | The portion of total contributions | | | | | | | | |
| | by each person (other than a | | | | | | | | |
| | governmental unit or publicly | | | | | | | | |
| | supported organization) included | | | | | | | | |
| | on line 1 that exceeds 2% of the | | | | | | | | |
| | amount shown on line 11, | | | | | | | | |
| | column (f) | | | | | | 3710414. | | |
| | Public support. Subtract line 5 from line 4. | | | | | | 18184948. | | |
| Sec | ction B. Total Support | | | | | | | | |
| Cale | ndar year (or fiscal year beginning in) 🕨 | (a) 2014 | (b) 2015 | (c) 2016 | (d) 2017 | (e) 2018 | (f) Total | | |
| 7 | Amounts from line 4 | 1892288. | 5337977. | 5222736. | 3386724. | 6055637. | 21895362. | | |
| 8 | Gross income from interest, | | | | | | | | |
| | dividends, payments received on | | | | | | | | |
| | securities loans, rents, royalties, | | | | | | | | |
| | and income from similar sources \dots | 1083068. | 1024952. | 983,350. | 1067030. | 1005315. | 5163715. | | |
| 9 | Net income from unrelated business | | | | | | | | |
| | activities, whether or not the | | | | | | | | |
| | business is regularly carried on | | | | | | | | |
| 10 | Other income. Do not include gain | | | | | | | | |
| | or loss from the sale of capital | | | | | | | | |
| | assets (Explain in Part VI.) | 455,668. | 561,835. | 447,514. | 577,258. | | | | |
| 11 | Total support. Add lines 7 through 10 | | | | | | 29660509. | | |
| 12 | Gross receipts from related activities, | etc. (see instructio | ons) | | | 12 424 | ,814,190. | | |
| 13 | First five years. If the Form 990 is for | r the organization's | first, second, thir | d, fourth, or fifth ta | x year as a sectior | 1 501(c)(3) | | | |
| Sec | organization, check this box and stor ction C. Computation of Publi | o here c Support Per | centage | | | | | | |
| | Public support percentage for 2018 (I | | | olumn (f)) | | 14 | 61.31 % | | |
| | Public support percentage from 2017 | | • | | | 15 | 60.33 % | | |
| | 33 1/3% support test - 2018. If the o | | | | | | | | |
| | stop here. The organization qualifies | | | | | | N V | | |
| b | 33 1/3% support test - 2017. If the o | | - | | | | | | |
| | and stop here. The organization qual | - | | | | | | | |
| 17a | 10% -facts-and-circumstances test | | | | | | | | |
| _ | and if the organization meets the "fac | | | | | | | | |
| | meets the "facts-and-circumstances" | | | - | | | | | |
| b | 10% -facts-and-circumstances test | - | | • • • • | | | | | |
| | more, and if the organization meets th | 0 | | | | | | | |
| | organization meets the "facts-and-circ | | | | | | | | |
| 18 | - | | | - | | | | | |
| | 8 Private foundation. If the organization did not check a box on line 13, 16a, 16b, 17a, or 17b, check this box and see instructions Schedule A (Form 990 or 990-EZ) 2018 | | | | | | | | |

Schedule A (Form 990 or 990-EZ) 2018 LASELL UNIVERSITY

Part III Support Schedule for Organizations Described in Section 509(a)(2)

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(Complete only if you checked the box on line 10 of Part I or if the organization failed to qualify under Part II. If the organization fails to qualify under the tests listed below, please complete Part II.)

| Section A. | Public Support | | | | | | |
|--|--|-------------------|--------------------|---------------------|----------|---------------|---------------------|
| Calendar year | (or fiscal year beginning in) 🕨 | (a) 2014 | (b) 2015 | (c) 2016 | (d) 2017 | (e) 2018 | (f) Total |
| 1 Gifts, gr | ants, contributions, and | | | | | | |
| member | ship fees received. (Do not | | | | | | |
| include a | any "unusual grants.") | | | | | | |
| merchar formed, any activ | ceipts from admissions, ndise sold or services per- or facilities furnished in <i>v</i> ity that is related to the tion's tax-exempt purpose | | | | | | |
| are not a | ceipts from activities that an unrelated trade or bus- | | | | | | |
| iness un | der section 513 | | | | | | |
| ization's | nues levied for the organ- benefit and either paid to nded on its behalf | | | | | | |
| furnishe | e of services or facilities d by a governmental unit to nization without charge | | | | | | |
| | dd lines 1 through 5 | | | | | | |
| 7a Amount | s included on lines 1, 2, and ed from disgualified persons | | | | | | |
| b Amounts in from other exceed the amount on | cluded on lines 2 and 3 received than disqualified persons that greater of \$5,000 or 1% of the line 13 for the year | | | | | | |
| | s 7a and 7b | | | | | | |
| 8 Public s Section B. | upport. (Subtract line 7c from line 6.) Total Support | | | | | | |
| | (or fiscal year beginning in) 🕨 | (a) 2014 | (b) 2015 | (c) 2016 | (d) 2017 | (e) 2018 | (f) Total |
| | s from line 6 | | | | | | |
| dividenc | come from interest, ls, payments received on ls loans, rents, royalties, ome from similar sources | | | | | | |
| (less sect | business taxable income ion 511 taxes) from businesses after June 30, 1975 | | | | | | |
| 11 Net inco activities whether | s 10a and 10b me from unrelated business s not included in line 10b, or not the business is carried on | | | | | | |
| or loss f | come. Do not include gain rom the sale of capital Explain in Part VI.) | | | | | | |
| • | port. (Add lines 9, 10c, 11, and 12.) | | | | | | |
| | e years. If the Form 990 is for | • | | | | | · |
| check th | is box and stop here | | ····· | | | | |
| | Computation of Public | | | | | <u>т т</u> | |
| | upport percentage for 2018 (li | | • | .,, | | 15 | % |
| | upport percentage from 2017 | | | | | 16 | % |
| - | Computation of Inves | | | | | 1 .= 1 | |
| | ent income percentage for 20 | | | ine 13, column (f)) | | 17 | % |
| | ent income percentage from 2 | | | | | 18 | % |
| | support tests - 2018. If the | | | | | | e 1 / IS not |
| | an 33 1/3%, check this box an | - | - | | | | |
| | support tests - 2017. If the | | | | | | |
| | s not more than 33 1/3%, check | | | | | | |
| | foundation. If the organizatio | n dia not check a | box on line 14, 19 | a, or 190, check t | | | P |
| 832023 10-11-18 | | | 16 | 5 | Sch | equie A (Form | 990 or 990-EZ) 2018 |

^{2018.05070} LASELL UNIVERSITY

1

2

3a

3b

3c

4a

4b

4c

Yes No

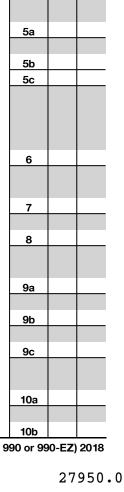
Part IV | Supporting Organizations

(Complete only if you checked a box in line 12 on Part I. If you checked 12a of Part I, complete Sections A and B. If you checked 12b of Part I, complete Sections A and C. If you checked 12c of Part I, complete Sections A, D, and E. If you checked 12d of Part I, complete Sections A and D, and complete Part V.)

Section A. All Supporting Organizations

- 1 Are all of the organization's supported organizations listed by name in the organization's governing documents? If "No," describe in Part VI how the supported organizations are designated. If designated by class or purpose, describe the designation. If historic and continuing relationship, explain.
- 2 Did the organization have any supported organization that does not have an IRS determination of status under section 509(a)(1) or (2)? If "Yes," explain in Part VI how the organization determined that the supported organization was described in section 509(a)(1) or (2).
- 3a Did the organization have a supported organization described in section 501(c)(4), (5), or (6)? If "Yes," answer (b) and (c) below.
- b Did the organization confirm that each supported organization qualified under section 501(c)(4), (5), or (6) and satisfied the public support tests under section 509(a)(2)? If "Yes," describe in Part VI when and how the organization made the determination.
- c Did the organization ensure that all support to such organizations was used exclusively for section 170(c)(2)(B) purposes? If "Yes," explain in Part VI what controls the organization put in place to ensure such use.
- 4a Was any supported organization not organized in the United States ("foreign supported organization")? // "Yes," and if you checked 12a or 12b in Part I, answer (b) and (c) below.
- b Did the organization have ultimate control and discretion in deciding whether to make grants to the foreign supported organization? If "Yes," describe in Part VI how the organization had such control and discretion despite being controlled or supervised by or in connection with its supported organizations.
- c Did the organization support any foreign supported organization that does not have an IRS determination under sections 501(c)(3) and 509(a)(1) or (2)? If "Yes," explain in Part VI what controls the organization used to ensure that all support to the foreign supported organization was used exclusively for section 170(c)(2)(B) purposes.
- **5a** Did the organization add, substitute, or remove any supported organizations during the tax year? If "Yes." answer (b) and (c) below (if applicable). Also, provide detail in Part VI, including (i) the names and EIN numbers of the supported organizations added, substituted, or removed; (ii) the reasons for each such action; (iii) the authority under the organization's organizing document authorizing such action; and (iv) how the action was accomplished (such as by amendment to the organizing document).
- b Type I or Type II only. Was any added or substituted supported organization part of a class already designated in the organization's organizing document?
- c Substitutions only. Was the substitution the result of an event beyond the organization's control?
- Did the organization provide support (whether in the form of grants or the provision of services or facilities) to anyone other than (i) its supported organizations, (ii) individuals that are part of the charitable class benefited by one or more of its supported organizations, or (iii) other supporting organizations that also support or benefit one or more of the filing organization's supported organizations? If "Yes," provide detail in Part VI.
- 7 Did the organization provide a grant, loan, compensation, or other similar payment to a substantial contributor (as defined in section 4958(c)(3)(C)), a family member of a substantial contributor, or a 35% controlled entity with regard to a substantial contributor? If "Yes," complete Part I of Schedule L (Form 990 or 990-EZ).
- 8 Did the organization make a loan to a disqualified person (as defined in section 4958) not described in line 7? If "Yes." complete Part I of Schedule L (Form 990 or 990-EZ).
- 9a Was the organization controlled directly or indirectly at any time during the tax year by one or more disqualified persons as defined in section 4946 (other than foundation managers and organizations described in section 509(a)(1) or (2))? If "Yes," provide detail in Part VI.
- b Did one or more disqualified persons (as defined in line 9a) hold a controlling interest in any entity in which the supporting organization had an interest? If "Yes," provide detail in Part VI.
- c Did a disgualified person (as defined in line 9a) have an ownership interest in, or derive any personal benefit from, assets in which the supporting organization also had an interest? If "Yes." provide detail in Part VI.
- 10a Was the organization subject to the excess business holdings rules of section 4943 because of section 4943(f) (regarding certain Type II supporting organizations, and all Type III non-functionally integrated supporting organizations)? If "Yes," answer 10b below.
- b Did the organization have any excess business holdings in the tax year? (Use Schedule C. Form 4720, to determine whether the organization had excess business holdings.)

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Schedule A (Form 990 or 990-EZ) 2018

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 Schedule A (Form 990 or 990 EZ) 2018
 LASELL
 UNIVERSITY

 Part IV
 Supporting Organizations (continued)
 Continued)

| | | | Yes | No |
|--------|--|----------|-------|------|
| 11 | Has the organization accepted a gift or contribution from any of the following persons? | | | |
| | A person who directly or indirectly controls, either alone or together with persons described in (b) and (c) | | | |
| | below, the governing body of a supported organization? | 11a | | |
| b | A family member of a person described in (a) above? | 11b | | |
| | A 35% controlled entity of a person described in (a) or (b) above? If "Yes" to a, b, or c, provide detail in Part VI. | 11c | | |
| | tion B. Type I Supporting Organizations | | | |
| | | | Yes | No |
| 1 | Did the directors, trustees, or membership of one or more supported organizations have the power to | | | |
| | regularly appoint or elect at least a majority of the organization's directors or trustees at all times during the | | | |
| | tax year? If "No," describe in Part VI how the supported organization(s) effectively operated, supervised, or | | | |
| | controlled the organization's activities. If the organization had more than one supported organization, | | | |
| | describe how the powers to appoint and/or remove directors or trustees were allocated among the supported | | | |
| | organizations and what conditions or restrictions, if any, applied to such powers during the tax year. | 1 | | |
| 2 | Did the organization operate for the benefit of any supported organization other than the supported | | | |
| | organization(s) that operated, supervised, or controlled the supporting organization? If "Yes," explain in | | | |
| | Part VI how providing such benefit carried out the purposes of the supported organization(s) that operated, | | | |
| | supervised, or controlled the supporting organization. | 2 | | |
| Sec | tion C. Type II Supporting Organizations | | | |
| | | | Yes | No |
| 1 | Were a majority of the organization's directors or trustees during the tax year also a majority of the directors | | | |
| | or trustees of each of the organization's supported organization(s)? If "No," describe in Part VI how control | | | |
| | or management of the supporting organization was vested in the same persons that controlled or managed | | | |
| | the supported organization(s). | 1 | | |
| Sec | tion D. All Type III Supporting Organizations | | | |
| | | | Yes | No |
| 1 | Did the organization provide to each of its supported organizations, by the last day of the fifth month of the | | | |
| | organization's tax year, (i) a written notice describing the type and amount of support provided during the prior tax | | | |
| | year, (ii) a copy of the Form 990 that was most recently filed as of the date of notification, and (iii) copies of the | | | |
| | organization's governing documents in effect on the date of notification, to the extent not previously provided? | 1 | | |
| 2 | Were any of the organization's officers, directors, or trustees either (i) appointed or elected by the supported | | | |
| | organization(s) or (ii) serving on the governing body of a supported organization? If "No," explain in Part VI how | | | |
| | the organization maintained a close and continuous working relationship with the supported organization(s). | 2 | | |
| 3 | By reason of the relationship described in (2), did the organization's supported organizations have a | | | |
| | significant voice in the organization's investment policies and in directing the use of the organization's | | | |
| | income or assets at all times during the tax year? If "Yes," describe in Part VI the role the organization's | | | |
| | supported organizations played in this regard. | 3 | | |
| Sec | tion E. Type III Functionally Integrated Supporting Organizations | | | |
| 1 | Check the box next to the method that the organization used to satisfy the Integral Part Test during the year (see instructions) | | | |
| а | The organization satisfied the Activities Test. <i>Complete</i> line 2 <i>below.</i> | | | |
| b | The organization is the parent of each of its supported organizations. Complete line 3 below. | | | |
| с | The organization supported a governmental entity. Describe in Part VI how you supported a government entity (see insti | ructions | L | |
| 2 | Activities Test. Answer (a) and (b) below. | , | Yes | No |
| а | Did substantially all of the organization's activities during the tax year directly further the exempt purposes of | | | |
| | the supported organization(s) to which the organization was responsive? If "Yes," then in Part VI identify | | | |
| | those supported organizations and explain how these activities directly furthered their exempt purposes, | | | |
| | how the organization was responsive to those supported organizations, and how the organization determined | | | |
| | that these activities constituted substantially all of its activities. | 2a | | |
| b | Did the activities described in (a) constitute activities that, but for the organization's involvement, one or more | | | |
| | of the organization's supported organization(s) would have been engaged in? If "Yes," explain in Part VI the | | | |
| | reasons for the organization's position that its supported organization(s) would have engaged in these | | | |
| | activities but for the organization's involvement. | 2b | | |
| 3 | Parent of Supported Organizations. Answer (a) and (b) below. | | | |
| | Did the organization have the power to regularly appoint or elect a majority of the officers, directors, or | | | |
| | trustees of each of the supported organizations? <i>Provide details in</i> Part VI. | 3a | | |
| b | Did the organization exercise a substantial degree of direction over the policies, programs, and activities of each | | | |
| _ | of its supported organizations? If "Yes," describe in Part VI the role played by the organization in this regard. | Зb | | |
| 832025 | 5 10-11-18 Schedule A (Form 9 | 90 or 99 | 0-EZ) | 2018 |

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Schedule A (Form 990 or 990-EZ) 2018 LASELL UNIVERSITY Part V Type III Non-Functionally Integrated 509(a)(3) Supporting Organizations

Check here if the organization satisfied the Integral Part Test as a qualifying trust on Nov. 20, 1970 (explain in Part VI.) See instructions. All other Type III non-functionally integrated supporting organizations must complete Sections A through E.

| Section | n A - Adjusted Net Income | | (A) Prior Year | (B) Current Year (optional) |
|------------|--|---------------|----------------|--------------------------------|
| 1 N | let short-term capital gain | 1 | | |
| 2 F | ecoveries of prior-year distributions | 2 | | |
| 3 C | Other gross income (see instructions) | 3 | | |
| 4 A | dd lines 1 through 3 | 4 | | |
| 5 D | epreciation and depletion | 5 | | |
| 6 P | ortion of operating expenses paid or incurred for production or | | | |
| с | ollection of gross income or for management, conservation, or | | | |
| n | naintenance of property held for production of income (see instructions) | 6 | | |
| 7 C | ther expenses (see instructions) | 7 | | |
| 8 A | djusted Net Income (subtract lines 5, 6, and 7 from line 4) | 8 | | |
| | n B - Minimum Asset Amount | | (A) Prior Year | (B) Current Year (optional) |
| 1 A | ggregate fair market value of all non-exempt-use assets (see | | | |
| ir | nstructions for short tax year or assets held for part of year): | | | |
| a A | verage monthly value of securities | 1a | | |
| bΑ | verage monthly cash balances | 1b | | |
| | air market value of other non-exempt-use assets | 1c | | |
| d T | otal (add lines 1a, 1b, and 1c) | 1d | | |
| e D | Discount claimed for blockage or other | | | |
| fa | actors (explain in detail in Part VI): | | | |
| 2 A | cquisition indebtedness applicable to non-exempt-use assets | 2 | | |
| 3 S | ubtract line 2 from line 1d | 3 | | |
| | ash deemed held for exempt use. Enter 1-1/2% of line 3 (for greater amount, | | | |
| | ee instructions) | 4 | | |
| | let value of non-exempt-use assets (subtract line 4 from line 3) | 5 | | |
| | fultiply line 5 by .035 | 6 | | |
| | ecoveries of prior-year distributions | 7 | | |
| | finimum Asset Amount (add line 7 to line 6) | 8 | | |
| | n C - Distributable Amount | | | Current Year |
| 1 A | djusted net income for prior year (from Section A, line 8, Column A) | 1 | | |
| | inter 85% of line 1 | 2 | | |
| | linimum asset amount for prior year (from Section B, line 8, Column A) | 3 | | |
| | nter greater of line 2 or line 3 | 4 | | |
| | ncome tax imposed in prior year | 5 | | |
| | Distributable Amount. Subtract line 5 from line 4, unless subject to | | | |
| | mergency temporary reduction (see instructions) | 6 | | |
| 7 | Check here if the current year is the organization's first as a non-functional | ly intogrator | | - nization (acc |

7 Check here if the current year is the organization's first as a non-functionally integrated Type III supporting organization (see instructions).

Schedule A (Form 990 or 990-EZ) 2018

Schedule A (Form 990 or 990-EZ) 2018 LASELL UNIVERSITY

| Part | V Type III Non-Functionally Integrated 509(| | nizations (continued) | |
|-------------|--|-------------------------------|--------------------------------|----------------------------------|
| Section | n D - Distributions | | (continued) | Current Year |
| 1 A | Amounts paid to supported organizations to accomplish exer | mpt purposes | | |
| 2 A | mounts paid to perform activity that directly furthers exemp | t purposes of supported | | |
| o | organizations, in excess of income from activity | | | |
| 3 A | Administrative expenses paid to accomplish exempt purpose | | | |
| 4 A | Amounts paid to acquire exempt-use assets | | | |
| 5 C | Qualified set-aside amounts (prior IRS approval required) | | | |
| | Other distributions (describe in Part VI). See instructions. | | | |
| 7 T | otal annual distributions. Add lines 1 through 6. | | | |
| 8 D | Distributions to attentive supported organizations to which the | ne organization is responsive | | |
| (1 | provide details in Part VI). See instructions. | - | | |
| 9 D | Distributable amount for 2018 from Section C, line 6 | | | |
| 10 L | ine 8 amount divided by line 9 amount | | | |
| | | (i) | (ii) | (iii) |
| Sectio | n E - Distribution Allocations (see instructions) | Excess Distributions | Underdistributions Pre-2018 | Distributable Amount for 2018 |
| <u>1</u> D | Distributable amount for 2018 from Section C, line 6 | | | |
| 2 L | Inderdistributions, if any, for years prior to 2018 (reason- | | | |
| a | ble cause required- explain in Part VI). See instructions. | | | |
| 3 E | excess distributions carryover, if any, to 2018 | | | |
| a F | From 2013 | | | |
| b F | From 2014 | | | |
| C F | From 2015 | | | |
| d F | rom 2016 | | | |
| e F | rom 2017 | | | |
| f T | otal of lines 3a through e | | | |
| g A | Applied to underdistributions of prior years | | | |
| <u>h</u> A | Applied to 2018 distributable amount | | | |
| <u>i</u> C | Carryover from 2013 not applied (see instructions) | | | |
| j F | Remainder. Subtract lines 3g, 3h, and 3i from 3f. | | | |
| 4 D | Distributions for 2018 from Section D, | | | |
| li | ne 7: \$ | | | |
| a A | Applied to underdistributions of prior years | | | |
| bΑ | Applied to 2018 distributable amount | | | |
| c F | Remainder. Subtract lines 4a and 4b from 4. | | | |
| 5 F | Remaining underdistributions for years prior to 2018, if | | | |
| | ny. Subtract lines 3g and 4a from line 2. For result greater | | | |
| | han zero, explain in Part VI. See instructions. | | | |
| 6 F | Remaining underdistributions for 2018. Subtract lines 3h | | | |
| а | and 4b from line 1. For result greater than zero, explain in | | | |
| | Part VI. See instructions. | | | |
| | Excess distributions carryover to 2019. Add lines 3j | | | |
| | ind 4c. | | | |
| | Breakdown of line 7: | | | |
| | Excess from 2014 | | | |
| | Excess from 2015 | | | |
| | xcess from 2016 | | | |
| | Excess from 2017 | | | |
| e E | Excess from 2018 | | | |

Schedule A (Form 990 or 990-EZ) 2018

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Schedule A (Form 990 or 990-EZ) 2018 LASELL UNIVERSITY

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Part VI Supplemental Information. Provide the explanations required by Part II, line 10; Part II, line 17a or 17b; Part III, line 12; Part IV, Section A, lines 1, 2, 3b, 3c, 4b, 4c, 5a, 6, 9a, 9b, 9c, 11a, 11b, and 11c; Part IV, Section B, lines 1 and 2; Part IV, Section C, line 1; Part IV, Section D, lines 2 and 3; Part IV, Section E, lines 1c, 2a, 2b, 3a, and 3b; Part V, line 1; Part V, Section B, line 1e; Part V, Section D, lines 5, 6, and 8; and Part V, Section E, lines 2, 5, and 6. Also complete this part for any additional information. (See instructions.)

FORM 990, SCHEDULE A, PART I, LINE 7:

THE BASIS OF THE COLLEGE'S PUBLIC CHARITY STATUS HAS BEEN AND CONTINUES

TO BE ITS QUALIFICATION AS A SCHOOL DESCRIBED IN SECTION

170(B)(1)(A)(II).

THE ORGANIZATION HAS CHECKED BOX 7 ON SCHEDULE A, PART I AND COMPLETED

SCHEDULE A, PART II IN ORDER TO DEMONSTRATE ITS QUALIFICATION TO FOLLOW

THE SPECIAL RULE FOR ABBREVIATED REPORTING OF CONTRIBUTIONS ON FORM

990, SCHEDULE B.

Schedule A (Form 990 or 990-EZ) 2018

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| SCHEDULE | D |
|----------|---|
|----------|---|

Department of the Treasury

Supplemental Financial Statements ► Complete if the organization answered "Yes" on Form 990, Part IV, line 6, 7, 8, 9, 10, 11a, 11b, 11c, 11d, 11e, 11f, 12a, or 12b. ► Attach to Form 990. ► Go to www.irs.gov/Form990 for instructions and the latest information.



Employer identification number

Internal Revenue Service Name of the organization

| | LASELL UNIVERSITY | 04-2103585 |
|--------|--|---------------------------------------|
| Par | t I Organizations Maintaining Donor Advised Funds or Other Similar Funds or Ac | |
| | organization answered "Yes" on Form 990, Part IV, line 6. | |
| | | b) Funds and other accounts |
| 1 | Total number at end of year | |
| 2 | Aggregate value of contributions to (during year) | |
| 3 | Aggregate value of grants from (during year) | |
| 4 | Aggregate value at end of year | |
| 5 | Did the organization inform all donors and donor advisors in writing that the assets held in donor advised fund | ls |
| | are the organization's property, subject to the organization's exclusive legal control? | |
| 6 | Did the organization inform all grantees, donors, and donor advisors in writing that grant funds can be used or | |
| | for charitable purposes and not for the benefit of the donor or donor advisor, or for any other purpose conferri | |
| | impermissible private benefit? | |
| Par | | |
| 1 | Purpose(s) of conservation easements held by the organization (check all that apply). | |
| | Preservation of land for public use (e.g., recreation or education) | important land area |
| | X Protection of natural habitat | |
| | Preservation of open space | |
| 2 | Complete lines 2a through 2d if the organization held a qualified conservation contribution in the form of a cor | nservation easement on the last |
| _ | day of the tax year. | Held at the End of the Tax Year |
| а | Total number of conservation easements | 2a 1 |
| b | Total acreage restricted by conservation easements | 2b 2.20 |
| c | Number of conservation easements on a certified historic structure included in (a) | 2c 0 |
| d | Number of conservation easements included in (c) acquired after 7/25/06, and not on a historic structure | |
| | listed in the National Register | 2d 0 |
| 3 | Number of conservation easements modified, transferred, released, extinguished, or terminated by the organized | |
| - | year > | |
| 4 | Number of states where property subject to conservation easement is located 1 | |
| 5 | Does the organization have a written policy regarding the periodic monitoring, inspection, handling of | |
| - | violations, and enforcement of the conservation easements it holds? | X Yes No |
| 6 | Staff and volunteer hours devoted to monitoring, inspecting, handling of violations, and enforcing conservatio | ······ — — |
| · | | |
| 7 | Amount of expenses incurred in monitoring, inspecting, handling of violations, and enforcing conservation eas | sements during the year |
| • | S 0. | serients during the your |
| 8 | Does each conservation easement reported on line 2(d) above satisfy the requirements of section 170(h)(4)(B)(| (I) |
| Ŭ | and section $170(h)(4)(B)(ii)$? | |
| 9 | In Part XIII, describe how the organization reports conservation easements in its revenue and expense statem | |
| Ũ | include, if applicable, the text of the footnote to the organization's financial statements that describes the organization | |
| | conservation easements. | |
| Par | t III Organizations Maintaining Collections of Art, Historical Treasures, or Other S | imilar Assets. |
| | Complete if the organization answered "Yes" on Form 990, Part IV, line 8. | |
| 1a | If the organization elected, as permitted under SFAS 116 (ASC 958), not to report in its revenue statement and | d balance sheet works of art. |
| | historical treasures, or other similar assets held for public exhibition, education, or research in furtherance of p | |
| | the text of the footnote to its financial statements that describes these items. | |
| b | If the organization elected, as permitted under SFAS 116 (ASC 958), to report in its revenue statement and ba | lance sheet works of art historical |
| ~ | treasures, or other similar assets held for public exhibition, education, or research in furtherance of public services and the service of th | |
| | relating to these items: | |
| | (i) Revenue included on Form 990, Part VIII, line 1 | ► \$ |
| | (ii) Assets included in Form 990, Part X | x x |
| 2 | If the organization received or held works of art, historical treasures, or other similar assets for financial gain, p | · · · · · · · · · · · · · · · · · · · |
| - | the following amounts required to be reported under SFAS 116 (ASC 958) relating to these items: | |
| а | Revenue included on Form 990, Part VIII, line 1 | ▶ \$ |
| | Assets included in Form 990, Part X | ► ↓ \$ |
| | For Paperwork Reduction Act Notice, see the Instructions for Form 990. | Schedule D (Form 990) 2018 |
| | 10-29-18 | |
| 552001 | 28 | |

08200424 143399 27950.000

2018.05070 LASELL UNIVERSITY

| Sche | | JNIVERSITY | | | | | 103585 | | _{age} 2 | |
|----------|--|----------------------------------|------------------------------|---------------------------|---|----------------|-----------------------|----------|------------------|--|
| Par | t III Organizations Maintaining C | ollections of Art | , Historical Tre | asures, or Oth | er Similar | · Asse | ts _{(contin} | ued) | | |
| 3 | Using the organization's acquisition, accession | on, and other records | , check any of the f | ollowing that are a | significant u | se of its | collection | items | ; | |
| | (check all that apply): | | | | | | | | | |
| а | Public exhibition | d | Loan or exc | hange programs | | | | | | |
| b | Scholarly research | е | | | | | | | | |
| с | Preservation for future generations | | | | | | | | | |
| 4 | Provide a description of the organization's co | llections and explain | how they further th | e organization's ex | empt purpos | se in Pa | rt XIII. | | | |
| 5 | During the year, did the organization solicit or | | | | | | | | | |
| - | to be sold to raise funds rather than to be ma | | | | | Г | Yes | | No | |
| Par | t IV Escrow and Custodial Arrang | | | | | Part IV | | | | |
| | reported an amount on Form 990, Part X, line 21. | | | | | | | | | |
| 1a | Is the organization an agent, trustee, custodia | | arv for contributions | s or other assets no | t included | | | | | |
| | on Form 990, Part X? | | | | | Г | Yes | | No | |
| h | If "Yes," explain the arrangement in Part XIII a | | | | | ∟ | | L | | |
| , D | | | owing table. | | | | Amount | | | |
| ~ | c Beginning balance | | | | | | Amoun | | | |
| | Additions during the year | | | | | | | | | |
| | Distributions during the year | | | | | | | | | |
| f | Ending balance | | | | 16 1f | | | | | |
| | Did the organization include an amount on Fo | | | | | | Yes | | No | |
| | If "Yes," explain the arrangement in Part XIII. | | | | • | L | | | 1 | |
| Par | | | | | | | | | | |
| | | (a) Current year | (b) Prior year | (c) Two years back | | ears hac | k (e) Four | vears | hack | |
| 1a | Beginning of year balance | 35,719,428. | 33,920,054. | 36,358,968, | | 05,340 | | | 734. | |
| b | Contributions | 3,928,371. | 536,750. | 410,416 | | 12,135 | | | 919. | |
| 0 | Net investment earnings, gains, and losses | 1,760,991. | 2,835,708. | 5,082,471 | | 63,745 | | | 083. | |
| ט ה | | 190,580. | 180,720. | 140,361 | | 33,323 | , | | 231. | |
| d | Grants or scholarships | 190,900. | 100,720. | 110,001 | • • | | • | , | | |
| е | Other expenditures for facilities | 2,030,102. | 1,583,093. | 7,620,668. | 1 2 | 57,128 | 1 | 294 | 135. | |
| | and programs | 67,037. | -190,729. | 170,772 | | 04,311 | | | 030. | |
| | Administrative expenses | 39,121,071. | 35,719,428. | 33,920,054 | _ | 58,968 | | | 340. | |
| g | End of year balance [Provide the estimated percentage of the curr | | | | • 30,3 | 50,500 | • • • • • | | 540. | |
| 2 | | 56.60 | | i) heid as. | | | | | | |
| a L | Board designated or quasi-endowment ► Permanent endowment ► 22.15 | | _% | | | | | | | |
| b | Temporarily restricted endowment \blacktriangleright 22.13 | <u>%</u> | | | | | | | | |
| с | | | | | | | | | | |
| 0. | The percentages on lines 2a, 2b, and 2c should be the second seco | | | al a desta tata e al face | | | | | | |
| 38 | Are there endowment funds not in the posses | ssion of the organizat | tion that are neid ar | id administered for | the organiza | llion | ſ | Vee | | |
| | by: | | | | | | 2-(1) | Yes X | No | |
| | (i) unrelated organizations | | | | | | | <u> </u> | x | |
| | | | | | | | | | <u> </u> | |
| d A | If "Yes" on line 3a(ii), are the related organization | | | | | •••••• | 3b | | Ĺ | |
| 4 Dar | t VI Land, Buildings, and Equipm | | vment tunas. | | | | | | | |
| 1 41 | | | Dart IV/ line 11a C | an Farm 000 Dart) | V line 10 | | | | | |
| | Complete if the organization answered | | | | | | (-1) D1 | | | |
| | Description of property | (a) Cost or ot basis (investm | () | | Accumulate lepreciation | đ | (d) Bool | < valu | е | |
| | Land | | , | , , | epreciation | | 1,823 | | 10 | |
| | Land | | | 1,618. | 170 60 | | | | | |
| b | Buildings | | 133,16 | <u>4,10/0 48</u> | ,478,68 | ,,,, | 84,685 | , 4 | 44. | |
| | Leasehold improvements | | 11 00 | 0 1 0 4 0 | 620 60 | . + | 2 200 |) F | 0.2 | |
| | Equipment | | | | ,630,60 | | 2,298 | | | |
| | Other | | | | ,772,56 | | <u>6,379</u> | | | |
| Total | . Add lines 1a through 1e. (Column (d) must ea | qual Form 990, Part X | <u>(, column (B), line 1</u> | 0c.) | | | 95,185 | - | | |
| | | | | | ; | Schedu | le D (Form | ı 990) | 2018 | |

Part VII Investments - Other Securities. Complete if the organization answered "Yes" on Form 990, Part IV, line 11b. See Form 990, Part X, line 12. (c) Method of valuation: Cost or end-of-year market value (a) Description of security or category (including name of security) (b) Book value (1) Financial derivatives (2) Closely-held equity interests (3) Other (A) (B) (C) (D) (E) (F) (G) (H) Total. (Col. (b) must equal Form 990, Part X, col. (B) line 12.) 🕨 Part VIII Investments - Program Related. Complete if the organization answered "Yes" on Form 990, Part IV, line 11c. See Form 990, Part X, line 13. (a) Description of investment (b) Book value (c) Method of valuation: Cost or end-of-year market value (1) (2) (3) (4) (5) (6) (7) (8) (9) Total. (Col. (b) must equal Form 990, Part X, col. (B) line 13.) Part IX Other Assets. Complete if the organization answered "Yes" on Form 990, Part IV, line 11d. See Form 990, Part X, line 15. (b) Book value (a) Description (1) (2) (3) (4) (5) (6) (7) (8) (9) Total. (Column (b) must equal Form 990, Part X, col. (B) line 15.) ► Part X Other Liabilities. Complete if the organization answered "Yes" on Form 990, Part IV, line 11e or 11f. See Form 990, Part X, line 25. (a) Description of liability (b) Book value 1. (1) Federal income taxes 5,417,368. FMV INTEREST RATE SWAPS (2)REFUNDABLE ADVANCES - PERKINS LOAN (3)

328,250 PROGRAM (4) CONDITIONAL ASSET RETIREMENT (5) OBLIGATION 53,000. (6) 371,403. ANNUITY OBLIGATIONS (7)256,494 CAPITAL LEASE LIABILITY (8) 457 PLAN LIABILITY 291,643. (9) 6,718,158. ► Total. (Column (b) must equal Form 990, Part X, col. (B) line 25.)

Liability for uncertain tax positions. In Part XIII, provide the text of the footnote to the organization's financial statements that reports the 2. organization's liability for uncertain tax positions under FIN 48 (ASC 740). Check here if the text of the footnote has been provided in Part XIII

Schedule D (Form 990) 2018

832053 10-29-18

| Sche | dule D (Form 990) 2018 LASELL UNIVERSITY | | | 04- | 2103585 Page 4 |
|------|--|--------|------------------|--------|----------------|
| Pa | t XI Reconciliation of Revenue per Audited Financial Stateme | nts Wi | th Revenue per R | eturn. | , |
| | Complete if the organization answered "Yes" on Form 990, Part IV, line 12a | | | | |
| 1 | Total revenue, gains, and other support per audited financial statements | | | 1 | 60,922,174. |
| 2 | Amounts included on line 1 but not on Form 990, Part VIII, line 12: | | | | |
| а | Net unrealized gains (losses) on investments | . 2a | -64,779 | • | |
| b | Donated services and use of facilities | 2b | | | |
| С | Recoveries of prior year grants | 2c | | _ | |
| d | Other (Describe in Part XIII.) | 2d | -681,828 | • | |
| е | Add lines 2a through 2d | | | 2e | -746,607. |
| 3 | Subtract line 2e from line 1 | | | 3 | 61,668,781. |
| 4 | Amounts included on Form 990, Part VIII, line 12, but not on line 1: | | | | |
| а | Investment expenses not included on Form 990, Part VIII, line 7b | | | | |
| b | Other (Describe in Part XIII.) | 4b | 32,979,779 | • | |
| с | Add lines 4a and 4b | | | 4c | 33,146,231. |
| 5 | Total revenue. Add lines 3 and 4c. (This must equal Form 990, Part I, line 12.) | | | 5 | 94,815,012. |
| Pa | rt XII Reconciliation of Expenses per Audited Financial Statem | | ith Expenses per | Retur | 'n. |
| | Complete if the organization answered "Yes" on Form 990, Part IV, line 12a | | | | |
| 1 | Total expenses and losses per audited financial statements | | | 1 | 61,785,620. |
| 2 | Amounts included on line 1 but not on Form 990, Part IX, line 25: | 1 | 1 | | |
| а | Donated services and use of facilities | . 2a | | _ | |
| b | Prior year adjustments | | | _ | |
| С | Other losses | 2c | | _ | |
| d | Other (Describe in Part XIII.) | | 52,012 | • | |
| е | Add lines 2a through 2d | | | 2e | 52,012. |
| 3 | Subtract line 2e from line 1 | | | 3 | 61,733,608. |
| 4 | Amounts included on Form 990, Part IX, line 25, but not on line 1: | | | | |
| а | Investment expenses not included on Form 990, Part VIII, line 7b | | | | |
| b | Other (Describe in Part XIII.) | 4b | 32,979,779 | • | |
| с | Add lines 4a and 4b | | | 4c | 33,146,231. |
| 5 | Total expenses. Add lines 3 and 4c. (This must equal Form 990, Part I, line 18.) | | | 5 | 94,879,839. |
| Pa | rt XIII Supplemental Information. | | | | |

Provide the descriptions required for Part II, lines 3, 5, and 9; Part III, lines 1a and 4; Part IV, lines 1b and 2b; Part V, line 4; Part X, line 2; Part XI, lines 2d and 4b; and Part XII, lines 2d and 4b. Also complete this part to provide any additional information.

PART II, LINE 5:

MEMBERS OF THE CITY'S CONSERVATION COMMITTEE VISIT THE LOCATION TO ENSURE

THAT WE ARE IN COMPLIANCE.

PART V, LINE 4:

BOARD-DESIGNATED ENDOWMENT - FUNDS SET ASIDE BY THE BOARD OF TRUSTEES FOR

STRATEGIC PURPOSES AND TO PROVIDE INVESTMENT INCOME TO SUPPORT OPERATIONS.

THESE AMOUNTS MAY ONLY BE USED WITH THE APPROVAL OF THE BOARD OF TRUSTEES.

PERMANENT ENDOWMENT - AMOUNTS RESTRICTED BY DONORS AGAINST ANY EXPENDITURE

OF PRINCIPAL. SUBSTANTIALLY ALL THE INCOME EARNED ON PRINCIPAL MAY BE USED

| FOR GENERAL | OR | DONOR-RESTRICTED | PURPOSES | AND | IS | RECORDED | IN | UNRESTRICTED |
|-----------------|----|------------------|----------|-----|----|----------|----|----------------------------|
| 832054 10-29-18 | | | | | | | | Schedule D (Form 990) 2018 |
| | | | 31 | | | | | |

Part XIII Supplemental Information (continued)

NET ASSETS OR TEMPORARILY RESTRICTED NET ASSETS, AS APPROPRIATE.

PART X, LINE 2:

THE UNIVERSITY ACCOUNTS FOR THE EFFECT OF ANY UNCERTAIN TAX POSITIONS BASED ON A "MORE LIKELY THAN NOT" THRESHOLD TO THE RECOGNITION OF THE TAX POSITIONS BEING SUSTAINED BASED ON THE TECHNICAL MERITS OF THE POSITION UNDER SCRUTINY BY THE APPLICABLE TAXING AUTHORITY. IF A TAX POSITION OR POSITIONS ARE DEEMED TO RESULT IN UNCERTAINTIES OF THOSE POSITIONS, THE UNRECOGNIZED TAX BENEFIT IS ESTIMATED BASED ON A "CUMULATIVE PROBABILITY ASSESSMENT" THAT AGGREGATES THE ESTIMATED TAX LIABILITY FOR ALL UNCERTAIN TAX POSITIONS. THE UNIVERISTY HAS IDENTIFIED ITS TAX STATUS AS A TAX-EXEMPT ENTITY AND ITS DETERMINATION AS TO ITS INCOME BEING RELATED OR UNRELATED AS ITS ONLY SIGNIFICANT TAX POSITIONS; HOWEVER, THE UNIVERSITY HAS DETERMINED THAT SUCH TAX POSITIONS DO NOT RESULT IN AN UNCERTAINTY REQUIRING RECOGNITION. THE UNIVERSITY IS NOT CURRENTLY UNDER EXAMINATION BY ANY TAXING JURISDICTION. THE UNIVERSITY'S FEDERAL AND STATE INCOME TAX RETURNS ARE GENERALLY OPEN FOR EXAMINATION FOR THREE YEARS FOLLOWING THE DATE FILED.

| PART XI, LINE 2D - OTHER ADJUSTMENTS: | |
|--|-----------|
| CHANGE IN FAIR VALUE OF INTEREST RATE SWAPS | -903,834. |
| RENTAL EXPENSES INCLUDED ON PART VIII, LINE 6B | 52,012. |
| CHANGE IN ACTUARIAL VALUE OF ANNUITY LIABILITIES | 31,289. |
| CHANGE IN VALUE OF BENEFICIAL INTERESTS | 138,705. |
| TOTAL TO SCHEDULE D, PART XI, LINE 2D | -681,828. |

PART XI, LINE 4B - OTHER ADJUSTMENTS:

FINANCIAL AID

08200424 143399 27950.000

32,797,495.

Schedule D (Form 990) 2018

832055 10-29-18

32 2018.05070 LASELL UNIVERSITY

| Schedule D (Form 990) 2018 LASELL UNIVERSITY Part XIII Supplemental Information (continued) | 04-2103585 Page 5 |
|---|----------------------------|
| | |
| OTHER EXPENSE | 104,710. |
| ANNUITY PAYMENTS | 77,574. |
| TOTAL TO SCHEDULE D, PART XI, LINE 4B | 32,979,779. |
| | |
| PART XII, LINE 2D - OTHER ADJUSTMENTS: | |
| RENTAL EXPENSES INCLUDED ON PART VIII, LINE 6B | 52,012. |
| | |
| PART XII, LINE 4B - OTHER ADJUSTMENTS: | |
| FINANCIAL AID | 32,797,495. |
| ANNUITY PAYMENTS | 77,574. |
| | 104,710. |
| | |
| TOTAL TO SCHEDULE D, PART XII, LINE 4B | 32,979,779. |
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| | Schedule D (Form 990) 2018 |

Schedule D (Form 990) 2018

832055 10-29-18

SCHEDULE E

(Form 990 or 990-EZ)

Name of the organization

Schools

OMB No. 1545-0047

18

| Z) | | | |
|----|--|--|--|
| | | | |

Department of the Treasury Internal Revenue Service

Part I

 Complete if the organization answered "Yes" on Form 990, Part IV, line 13, or Form 990-EZ, Part VI, line 48.
 Attach to Form 990 or Form 990-EZ.
 Go to www.irs.gov/Form990 for the latest information.

Open to Public Inspection Employer identification number

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| LASELL UNIVERSITY |
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|-------------------|

| 04-2103585 |
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| | | | YES | NO |
|-----|---|--------|--------|--------|
| 1 | Does the organization have a racially nondiscriminatory policy toward students by statement in its charter, bylaws, | | | |
| | other governing instrument, or in a resolution of its governing body? | 1 | Х | |
| 2 | Does the organization include a statement of its racially nondiscriminatory policy toward students in all its brochures, | | | |
| | catalogues, and other written communications with the public dealing with student admissions, programs, and scholarships? | 2 | Х | |
| 3 | Has the organization publicized its racially nondiscriminatory policy through newspaper or broadcast media during the | | | |
| | period of solicitation for students, or during the registration period if it has no solicitation program, in a way that makes | | | |
| | the policy known to all parts of the general community it serves? If "Yes," please describe. If "No," please explain. | | | |
| | If you need more space, use Part II | 3 | | X |
| | SEE PART II | | | |
| | | | | |
| | | | | |
| | | | | |
| | | | | |
| 4 | Does the organization maintain the following? | | | |
| а | Records indicating the racial composition of the student body, faculty, and administrative staff? | 4a | Х | |
| b | Records documenting that scholarships and other financial assistance are awarded on a racially nondiscriminatory basis? | 4b | Х | |
| с | Copies of all catalogues, brochures, announcements, and other written communications to the public dealing with student | | | |
| | admissions, programs, and scholarships? | 4c | Х | |
| d | Copies of all material used by the organization or on its behalf to solicit contributions? | 4d | Х | |
| | If you answered "No" to any of the above, please explain. If you need more space, use Part II. | | | |
| | | | | |
| | | | | |
| | | | | |
| | | | | |
| 5 | Does the organization discriminate by race in any way with respect to: | | | |
| а | Students' rights or privileges? | 5a | | X |
| | | 5b | | X |
| с | | 5c | | X |
| | Scholarships or other financial assistance? | 5d | | X |
| | Educational policies? | 5e | | X |
| | Use of facilities? | 5f | | X |
| g | Athletic programs? | 5g | | X |
| | Other extracurricular activities? | 5h | | X |
| | If you answered "Yes" to any of the above, please explain. If you need more space, use Part II. | | | |
| | | | | |
| | | | | |
| | | | | |
| | | | | |
| | Does the organization receive any financial aid or assistance from a governmental agency? | 6a | Х | |
| b | Has the organization's right to such aid ever been revoked or suspended? | 6b | | X |
| | If you answered "Yes" on either line 6a or line 6b, explain on Part II. | | | |
| 7 | Does the organization certify that it has complied with the applicable requirements of sections 4.01 through 4.05 of | | | |
| | Rev. Proc. 75-50, 1975-2 C.B. 587, covering racial nondiscrimination? If "No," explain on Part II | 7 | Х | |
| LHA | For Paperwork Reduction Act Notice, see the Instructions for Form 990 or Form 990-EZ. Schedule E (Form | 990 or | 990-EZ |) 2018 |

Part II Supplemental Information. Provide the explanations required by Part I, lines 3, 4d, 5h, 6b, and 7, as applicable. Also provide any other additional information.

LINE 3 - EXPLANATION OF NONDISCRIMINATION POLICY:

PER PART 4.03 2(B) OF REV. PROC 75-50, 1975-2 C.B.587, THE

UNIVERSITY CUSTOMARILY DRAWS A SUBSTANTIAL PERCENTAGE OF ITS

STUDENTS FROM A LARGE GEOGRAPHICAL SECTION OF THE UNITED

STATES AND FOLLOWS A RACIALLY NONDISCRIMINATORY POLICY AS TO

ITS STUDENTS. IT CURRENTLY ENROLLS STUDENTS OF RACIAL

MINORITY GROUPS IN MEANINGFUL NUMBERS. ITS PROMOTIONAL ACTIVITIES AND

RECRUITING EFFORTS ARE REASONABLY DESIGNED TO INFORM STUDENTS OF ALL

RACIAL SEGMENTS OF THE AVAILABILITY OF THE UNIVERSITY.

LINE 6 - EXPLANATION OF GOVERNMENT FINANCIAL AID:

THE UNIVERSITY RECEIVES GRANTS IN THE FORM OF FUNDS DISTRIBUTED FOR

FINANCIAL AID OR SUPPORT OF EDUCATIONAL PROGRAMS.

Schedule E (Form 990 or 990-EZ) 2018

832062 10-15-18

| (Form 990) | Complete if | | n answered "Yes" on Form 990, Part | IV, line 14b, 15, or 16. | 2018 |
|---|--------------------------|----------------------------|--|---|--|
| Department of the Treasury | | | Attach to Form 990. | information | Open to Public |
| Internal Revenue Service Name of the organization | | www.irs.gov/Fo | orm990 for instructions and the latest | | Inspection |
| Name of the organization | | | | Employer | |
| LASELL UNIVERS | | | | 04-210 | |
| Part I General Info | ormation on A | ctivities Out | side the United States. Comple | ete if the organization answe | ered "Yes" on |
| Form 990, Part | | | | | |
| - | • | | ds to substantiate the amount of its gra | | X Yes No |
| the grantees' eligibility | for the grants or a | assistance, and | the selection criteria used to award the | grants or assistance? | X Yes No |
| 2 For grantmakers. Des United States. | scribe in Part V the | e organization's | procedures for monitoring the use of its | grants and other assistanc | e outside the |
| 3 Activities per Region. (| The following Part | I, line 3 table ca | an be duplicated if additional space is n | eeded.) | |
| (a) Region | (b) Number of | (c) Number of | | (e) If activity listed in (| and the second sec |
| | offices in the region | employees, agents, and | (by type) (such as, fundraising, pro- gram services, investments, grants to | is a program service, describe specific type | for and |
| | In the region | independent contractors | recipients located in the region) | of service(s) in the regi | I investments |
| | | in the region | | | |
| | | | | | |
| EAST ASIA AND THE | | | | | |
| PACIFIC | 0 | 0 | GRANTMAKING | | 90,725. |
| | | | | | |
| | | | | | |
| EUROPE (INCLUDING | | | | | C00 57C |
| ICELAND & GREENLAND) | 0 | 0 | GRANTMAKING | | 688,576. |
| | | | | | |
| | | | | | |
| SUB-SAHARAN AFRICA | 0 | 0 | GRANTMAKING | | 33,975. |
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| | | | | | |
| 3 a Subtotal | | 0 | | | 813,276. |
| b Total from continuation | | 0 | | | 0. |
| sheets to Part I c Totals (add lines 3a | 0 | 0 | | | 0. |
| and 3b) | 0 | 0 | | | 813,276. |

Statement of Activities Outside the United States

LHA For Paperwork Reduction Act Notice, see the Instructions for Form 990.

Schedule F (Form 990) 2018

OMB No. 1545-0047

832071 10-31-18

SCHEDULE F

Part II

3 Enter total number of other organizations or entities

Grants and Other Assistance to Organizations or Entities Outside the United States. Complete if the organization answered "Yes" on Form 990, Part IV, line 15, for any

recipient who received more than \$5,000. Part II can be duplicated if additional space is needed.

| 1 (a) Name of organization | (b) IRS code section and EIN (if applicable) | (c) Region | (d) Purpose of grant | (e) Amount of cash grant | (f) Manner of cash disbursement | (g) Amount of noncash assistance | (h) Description of noncash assistance | (i) Method of valuation (book, FMV, appraisal, other) |
|---|---|------------|----------------------------------|---------------------------------|---------------------------------|---|--|--|
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| | | | ecognized as charities by the f | | | | | 1 |
| by the IRS, or for which 5 Enter total number of | | | ion 501(c)(3) equivalency letter | | | | | |

Schedule F (Form 990) 2018 Part III can be duplicated if additional space is peeded

04-2103585

Part III Grants and Other Assistance to Individuals Outside the United States. Complete if the organization answered "Yes" on Form 990, Part IV, line 16.

| Part III can be duplicated if a | dditional space is needed | d. | | | | | |
|---|---------------------------------------|--------------------------|--------------------------|---------------------------------|--|---------------------------------------|--|
| (a) Type of grant or assistance | (b) Region | (c) Number of recipients | (d) Amount of cash grant | (e) Manner of cash disbursement | (f) Amount of noncash assistance | (g) Description of noncash assistance | (h) Method of valuation (book, FMV, appraisal, other) |
| | | | | | | | |
| | | | | | | | |
| LASELL SCHOLARSHIPS AND OTHER FINANCIAL AID AWARDS | PACIFIC | 9 | ٥. | | 90 725 | CREDIT TO STUDENT ACCOUNTS | FMV |
| FINANCIAL AID AWARDS | | 3 | 0. | | 30,725. | ACCOUNTS | F MV |
| | EUROPE (INCLUDING | | | | | | |
| LASELL SCHOLARSHIPS AND OTHER | ICELAND & | | | | | CREDIT TO STUDENT | |
| FINANCIAL AID AWARDS | GREENLAND) | 68 | ٥. | | 688 576. | ACCOUNTS | FMV |
| | · · · · · · · · · · · · · · · · · · · | | | | | | |
| | | | | | | | |
| LASELL SCHOLARSHIPS AND OTHER | SUB-SAHARAN | | | | | CREDIT TO STUDENT | |
| FINANCIAL AID AWARDS | AFRICA | 3 | ٥. | | 33,975. | ACCOUNTS | FMV |
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Schedule F (Form 990) 2018

| 1 | Was the organization a U.S. transferor of property to a foreign corporation during the tax year? If "Yes," the organization may be required to file Form 926, Return by a U.S. Transferor of Property to a Foreign Corporation (see Instructions for Form 926) | Yes | X No |
|---|--|-----|------|
| 2 | Did the organization have an interest in a foreign trust during the tax year? If "Yes," the organization may be required to separately file Form 3520, Annual Return To Report Transactions With Foreign Trusts and Receipt of Certain Foreign Gifts, and/or Form 3520-A, Annual Information Return of Foreign Trust With a U.S. Owner (see Instructions for Forms 3520 and 3520-A; don't file with Form 990) | Yes | X No |
| 3 | Did the organization have an ownership interest in a foreign corporation during the tax year? <i>If</i> "Yes," <i>the organization may be required to file Form 5471, Information Return of U.S. Persons With Respect To Certain Foreign Corporations (see Instructions for Form 5471)</i> | Yes | X No |
| 4 | Was the organization a direct or indirect shareholder of a passive foreign investment company or a qualified electing fund during the tax year? <i>If</i> "Yes," <i>the organization may be required to file Form 8621, Information Return by a Shareholder of a Passive Foreign Investment Company or Qualified Electing Fund (see Instructions for Form 8621)</i> | Yes | X No |
| 5 | Did the organization have an ownership interest in a foreign partnership during the tax year? <i>If</i> "Yes," <i>the organization may be required to file Form 8865, Return of U.S. Persons With Respect to Certain Foreign Partnerships (see Instructions for Form 8865)</i> | Yes | X No |
| 6 | Did the organization have any operations in or related to any boycotting countries during the tax year? <i>If</i> "Yes," <i>the organization may be required to separately file Form 5713, International Boycott Report (see</i> <i>Instructions for Form 5713; don't file with Form 990)</i> | Yes | X No |

Schedule F (Form 990) 2018

Schedule F (Form 990) 2018 LASELL UNIVERSITY

 Part V
 Supplemental Information

 Provide the information required by Part I, line 2 (monitoring of funds); Part I, line 3, column (f) (accounting method; amounts of investments vs. expenditures per region); Part II, line 1 (accounting method); Part III (accounting method); and Part III, column (c) (estimated number of recipients), as applicable. Also complete this part to provide any additional information. See instructions.

PART I, LINE 2:

INSTITUTIONAL FINANCIAL ASSISTANCE IS AWARDED BASED ON BOTH A FINANCIAL NEED AND MERIT BASIS. FINANCIAL NEED IS DETERMINED BY THE SUBMISSION OF THE FREE APPLICATION FOR FEDERAL STUDENT AID AND SUPPORTING DOCUMENTS AND THE USE OF THE FEDERAL METHODOLOGY NEED ANALYSIS FORMULA AND THE INSTITUTIONAL METHODOLOGY NEED ANALYSIS FORMULA. MERIT AID IS AWARDED TO STUDENTS WHO MEET CERTAIN ACADEMIC CRITERIA WHO MAY OR MAY NOT ALSO HAVE FINANCIAL NEED FOR ASSISTANCE. CAMPUS BASED FINANCIAL ASSISTANCE FROM FEDERAL AND STATE SOURCES IS AWARDED BASED ON FINANCIAL NEED AND OTHER ELIGIBILITY REQUIREMENTS AS STIPULATED BY FEDERAL OR STATE GUIDELINES. FINANCIAL NEED IS DETERMINED BY THE SUBMISSION OF THE FREE APPLICATION FOR FEDERAL STUDENT AID AND SUPPORTING DOCUMENTS AND THE USE OF THE FEDERAL METHODOLOGY NEED ANALYSIS FORMULA.

Schedule F (Form 990) 2018

| SCHEDULE G | Supplemental Information Regarding Fundraising or Gaming Activities | | | | | | | OMB No. 1545-0047 | | | |
|--|--|--|----------|---------|------------------------|-----------------------------------|---|------------------------------|--|--|--|
| (Form 990 or 990-EZ) | Complete if the organization answered "Yes" on Form 990, Part IV, line 17, 18, or 19, or if the organization entered more than \$15,000 on Form 990-EZ, line 6a. | | | | | | | 2018 | | | |
| Department of the Treasury Internal Revenue Service | | Attach to Form 990 or Form 990-EZ. | | | | | | Open to Public Inspection | | | |
| Name of the organization | | Go to www.irs.gov/Form990 for instructions and the latest information. | | | | | Employer identification number | | | | |
| | LASELL | UNIVERSITY | | | | | 04-2103585 | | | | |
| | | Complete if the organization answe | red "Y | es" or | n Form 990, Part IV, I | ine 1 | 7. Form 990-EZ | filers are not | | | |
| | complete this part | | a activ | ition (| Chook all that apply | | | | | | |
| Indicate whether the organization raised funds through any of the following activities. Check all that apply. a Mail solicitations e Solicitation of non-government grants | | | | | | | | | | | |
| | | | | | | | | | | | |
| c Phone solicitations g Special fundraising events | | | | | | | | | | | |
| d in-person solicitations | | | | | | | | | | | |
| 2 a Did the organization have a written or oral agreement with any individual (including officers, directors, trustees, or key employees listed in Form 990, Part VII) or entity in connection with professional fundraising services? | | | | | | | | | | | |
| | | viduals or entities (fundraisers) pursua | | | • | he fui | | | | | |
| compensated at le | ast \$5,000 by the | organization. | | | | | | | | | |
| | e e filmelle del cel | | | | | (v) Amount paid | (vi) Amount paid to (or retained by) organization | | | | |
| (i) Name and addres or entity (fund | | (ii) Activity | | | | to (or retained by) fundraiser | | | | | |
| | | | contribu | utions? | - | listed in col. (i) | | organization | | | |
| | | | Yes | No | | | | | | | |
| | | | | | | | | | | | |
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| T . 1 . 1 | | | | | | | | | | | |
| | | n is registered or licensed to solicit c | ontrib | | or has been notified | it is | exempt from re | distration | | | |
| or licensing. | | | | | | | | g.e | | | |
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| LHA For Paperwork Re | eauction Act Noti | ce, see the Instructions for Form 9 | 90 or | 990-E | | sche | aule G (Form 9 | 90 or 990-EZ) 2018 | | | |

832081 10-03-18

Sch Pa

| ich | edu | le G (Form 990 or 990-EZ) 2018 LASELL | UNIVERSITY | | 0 4 -1 | 2103585 Page 2 |
|---------|-------|--|--|--|---|---|
| | art l | I Fundraising Events. Complete if the | e organization answered | | | |
| | | of fundraising event contributions and gro | ss income on Form 990- (a) Event #1 | EZ, lines 1 and 6b. List e (b) Event #2 | vents with gross receipts (c) Other events | (d) Total events (add col. (a) through |
| 6 | | | (event type) | (event type) | (total number) | col. (c)) |
| Revenue | 1 | Gross receipts | | | 39,478. | 39,478. |
| | 2 | Less: Contributions | | | | |
| | 3 | Gross income (line 1 minus line 2) | | | 39,478. | 39,478. |
| | 4 | Cash prizes | | | | |

\$15,000 on Form 990-EZ, line 6a.

10 Direct expense summary. Add lines 4 through 9 in column (d)

11 Net income summary. Subtract line 10 from line 3, column (d)

Part III Gaming. Complete if the organization answered "Yes" on Form 990, Part IV, line 19, or reported more than

8 Entertainment

9 Other direct expenses

5 Noncash prizes

6 Rent/facility costs

Food and beverages

Direct Expenses

7

| Revenue | | | (a) Bingo | (b) Pull tabs/instant bingo/progressive bingo | (c) Other gaming | (d) Total gaming (add col. (a) through col. (c)) |
|-----------------|---|--|-------------------------|--|------------------|---|
| Rev | 1 | Gross revenue | | | | |
| es | 2 | Cash prizes | | | | |
| Direct Expenses | 3 | Noncash prizes | | | | |
| Direct I | 4 | Rent/facility costs | | | | |
| | 5 | Other direct expenses | | | | |
| | 6 | Volunteer labor | └── Yes % └── No | Yes % | Yes% | |
| | 7 | Direct expense summary. Add lines 2 through | 5 in column (d) | | ► | |
| | 8 | Net gaming income summary. Subtract line 7 | from line 1, column (d) | | | |
| 9 | | ter the state(s) in which the organization condu | | | | |
| | | he organization licensed to conduct gaming ac No," explain: | | | | Yes No |
| | | | | | | |
| | | ere any of the organization's gaming licenses re Yes," explain: | | | | Yes No |
| | | | | | | |

832082 10-03-18

Schedule G (Form 990 or 990-EZ) 2018

1,948.

►

1,948.

1,948.

37,530

| Sch | edule G (Form 990 or 990-EZ) 2018 LASELL UNIVERSITY | 04-2 | 103585 | Page 3 |
|------|---|---------|-----------------|-----------|
| | Does the organization conduct gaming activities with nonmembers? | | Yes | No |
| | Is the organization a grantor, beneficiary or trustee of a trust, or a member of a partnership or other entity formed | | | |
| | to administer charitable gaming? | | Yes | 🗌 No |
| 13 | Indicate the percentage of gaming activity conducted in: | | | |
| a | a The organization's facility | | 13a | % |
| | An outside facility | | 13b | % |
| | Enter the name and address of the person who prepares the organization's gaming/special events books and record | | | |
| | Name ► | | | |
| | Address ► | | | |
| 15a | Does the organization have a contract with a third party from whom the organization receives gaming revenue? | | Yes | No |
| ł | o If "Yes," enter the amount of gaming revenue received by the organization ▶ \$ and the amo | unt | | |
| • | of gaming revenue retained by the third party \triangleright \$ | ant | | |
| c | If "Yes," enter name and address of the third party: | | | |
| | Name | | | |
| | Address ► | | | |
| | | | | |
| 16 | Gaming manager information: | | | |
| | Name | | | |
| | Gaming manager compensation 🕨 \$ | | | |
| | Description of services provided 🕨 | | | |
| | | | | |
| | | | | |
| | Director/officer Employee Independent contractor | | | |
| 17 | Mandatory distributions: | | | |
| | a Is the organization required under state law to make charitable distributions from the gaming proceeds to | | | |
| | retain the state gaming license? | | Yes | No No |
| k | • Enter the amount of distributions required under state law to be distributed to other exempt organizations or spent i | | | |
| | organization's own exempt activities during the tax year 🕨 \$ | | | |
| Pa | ITT IV Supplemental Information. Provide the explanations required by Part I, line 2b, columns (iii) and (v); 15b, 15c, 16, and 17b, as applicable. Also provide any additional information. See instructions. | and Par | t III, lines 9, | 9b, 10b, |
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| 8320 | | G (Form | 990 or 990 | -EZ) 2018 |
| | 43 | | | |

| I altiv | Supplemental information (continued) | |
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Schedule G (Form 990 or 990-EZ)

| SCHEDU (Form 990 | | | Go | arants and Oth vernments, an ete if the organizatio | OMB No. 1545-0047 | | | | |
|---------------------|-----------------|--|---------------------|---|-----------------------------|---|---|---------------------------------------|---|
| Department o | of the Treasury | | Comp | - | Attach to For | m 990. | | | Open to Public |
| | | | | Go to www.ir | s.gov/Form990 fo | or the latest inform | nation. | | Inspection |
| Name of t | he organizatio | DN LASELL UN | IVERSITY | | | | | | Employer identification number $04 - 2103585$ |
| Part I | General In | formation on Grants a | nd Assistance | | | | | | |
| 1 Doe | es the organiza | ation maintain records t | to substantiate the | amount of the grants | or assistance, the | grantees' eligibility | for the grants or assis | stance, and the select | ion |
| | | ward the grants or assis | | | | | | | |
| 2 Des | cribe in Part I | V the organization's pro | ocedures for monit | oring the use of grant | funds in the United | d States. | | | |
| Part II | | Other Assistance to | | | | | anization answered "Y | ′es" on Form 990, Par | t IV, line 21, for any |
| 4 (-) | | at received more than S | | | | | (f) Method of | | |
| 1 (a) | | dress of organization ernment | (b) EIN | (c) IRC section (if applicable) | (d) Amount of cash grant | (e) Amount of non-cash assistance | valuation (book, FMV, appraisal, other) | (g) Description of noncash assistance | (h) Purpose of grant or assistance |
| | | | | | | | | | |
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| | | | | | | | | | |
| | | er of section 501(c)(3) a er of other organizations | | | | | | | |
| | | Peduation Act Nation | | | | | | | Sobodulo I (Earm 000) (2018) |

LHA For Paperwork Reduction Act Notice, see the Instructions for Form 990.

Schedule I (Form 990) (2018)

LASELL UNIVERSITY

Page 2

Part III Grants and Other Assistance to Domestic Individuals. Complete if the organization answered "Yes" on Form 990, Part IV, line 22. Part III can be duplicated if additional space is needed.

| | (b) Number of recipients | (c) Amount of cash grant | (d) Amount of non- cash assistance | (e) Method of valuation (book, FMV, appraisal, other) | (f) Description of noncash assistance |
|---|--------------------------|-----------------------------|---------------------------------------|--|---------------------------------------|
| | | | | | |
| DG GRANTS | 83 | 0. | 152,459. | FMV | CREDIT TO STUDENT ACCOUNTS |
| | | | | | |
| SSACHUSETTS GILBERT GRANTS | 200 | 0. | 335,179. | FMV | CREDIT TO STUDENT ACCOUNTS |
| SELL SCHOLARSHIPS AND OTHER FINANCIAL AID AWARDS | 1600 | 0 | 21 220 156 | DMG7 | |
| SELL SCHOLARSHIPS AND OTHER FINANCIAL AID AWARDS | 1629 | 0. | 31,338,156. | F.WA | CREDIT TO STUDENT ACCOUNTS |
| HOLARSHIPS FROM RESTRICTED GIFTS | 21 | 0. | 73,574. | FMV | CREDIT TO STUDENT ACCOUNTS |
| SELL SIBLING DISCOUNTS | 30 | 0. | 66,151. | FMV | CREDIT TO STUDENT ACCOUNTS |
| art IV Supplemental Information. Provide the information re | equired in Part I, lin | e 2; Part III, column | , | | |
| ART I, LINE 2: | | | | | |
| ISTITUTIONAL FINANCIAL ASSISTANCE | IS AWARD | ED BASED C | N BOTH A F | INANCIAL | |
| EED AND MERIT BASIS. FINANCIAL N | NEED IS DE | TERMINED E | BY THE SUBM | ISSION OF | |
| IE FREE APPLICATION FOR FEDERAL S | STUDENT AI | D AND SUPP | ORTING DOC | UMENTS AND | |
| IE USE OF THE FEDERAL METHODOLOGY | NEED ANA | LYSIS FORM | IULA AND TH | E | |

INSTITUTIONAL METHODOLOGY NEED ANALYSIS FORMULA. MERIT AID IS AWARDED TO

STUDENTS WHO MEET CERTAIN ACADEMIC CRITERIA WHO MAY OR MAY NOT ALSO HAVE

FINANCIAL NEED FOR ASSISTANCE. CAMPUS BASED FINANCIAL ASSISTANCE FROM

FEDERAL AND STATE SOURCES IS AWARDED BASED ON FINANCIAL NEED AND OTHER

| thedule I (Form 990) LASELL UNIVE | | | | | 04-2103585 Pag |
|--|---------------------------------|------------------------------------|---------------------------------------|--|--|
| art III Continuation of Grants and Other Assistance to I | Individuals in the Unite | d States (Schedule | e I (Form 990), Part II T | l.) T | |
| (a) Type of grant or assistance | (b) Number of recipients | (c) Amount of cash grant | (d) Amount of non- cash assistance | (e) Method of valuation (book, FMV, appraisal, other) | (f) Description of non-cash assistance |
| | | | | | |
| SELL OTHER TUITION DISCOUNTS | 1. | 0. | 18,700. | FMV | CREDIT TO STUDENT ACCOUNTS |
| | | | | | |
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| 832291 04-01-18 | Schedule I (Form 990) |
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| FEDERAL STUDENT AID AND SUPPOR METHODOLOGY NEED ANALYSIS FORM | TING DOCUMENTS AND THE USE OF THE FEDERAL |
| FINANCIAL NEED IS DETERMINED B | Y THE SUBMISSION OF THE FREE APPLICATION FOR |
| | |

LASELL UNIVERSITY

Schedule I (Form 990)

04-2103585 Page 2

| SC | HEDULE J | Compensa | tion Information | [| OMB No. 1 | 545-004 | 47 | | | |
|------|---|--|--|-----------|---------------|---------|------|--|--|--|
| (Fo | rm 990) | | Trustees, Key Employees, and Highest | | 20 | 10 |) | | | |
| | | Compensi | sated Employees wered "Yes" on Form 990, Part IV, line 23. | | 20 | 10 |) | | | |
| Dena | tment of the Treasury | | h to Form 990. | | Open to | | ic | | | |
| | al Revenue Service | Go to www.irs.gov/Form990 fo | or instructions and the latest information. | | Inspe | | | | | |
| Nan | ne of the organization | | | | identificatio | | nber | | | |
| | | LASELL UNIVERSITY | | 04-2 | 210358 | 5 | | | | |
| Ра | rt I Question | s Regarding Compensation | | | | | | | | |
| | . | | | | | Yes | No | | | |
| 1a | | ate box(es) if the organization provided any of the | - | 990, | | | | | | |
| | | line 1a. Complete Part III to provide any relevan | | | | | | | | |
| | First-class or c | | Housing allowance or residence for person | | | | | | | |
| | Travel for com | ation and gross-up payments | Payments for business use of personal resonance of personal resonance of personal resonance of personal resonance of the personance of | | | | | | | |
| | | | | | | | | | | |
| | | pending account | Personal services (such as maid, chauffeu | ir, chei) | | | | | | |
| h | If any of the bayes | on line to are checked, did the organization follo | ow a written policy regarding payment or | | | | | | | |
| b | • | on line 1a are checked, did the organization follo | | | 46 | | | | | |
| 2 | | rovision of all of the expenses described above | | | <u>1b</u> | | | | | |
| 2 | | n require substantiation prior to reimbursing or a rs, including the CEO/Executive Director, regard | | | 2 | | | | | |
| | trustees, and onice | s, including the GEO/Executive Director, regard | | | | | | | | |
| 3 | Indicate which if a | y, of the following the filing organization used t | o establish the compensation of the organiza | tion's | | | | | | |
| • | | ctor. Check all that apply. Do not check any bo | | | | | | | | |
| | | tion of the CEO/Executive Director, but explain | | 511 10 | | | | | | |
| | X Compensation | · · · · _ | X Written employment contract | | | | | | | |
| | | | X Compensation survey or study | | | | | | | |
| | X Form 990 of o | | X Approval by the board or compensation c | | | | | | | |
| | | | | ommittee | | | | | | |
| 4 | During the year, did | any person listed on Form 990, Part VII, Section | on A, line 1a, with respect to the filing | | | | | | | |
| - | organization or a re | | | | | | | | | |
| а | - | | | | 4a | | х | | | |
| b | | ceive payment from, a supplemental nonqualifie | | | | Х | | | | |
| с | | ceive payment from, an equity-based compensa | | | | | х | | | |
| | | es 4a-c, list the persons and provide the applic | | | | | | | | |
| | | | | | | | | | | |
| | Only section 501(c |)(3), 501(c)(4), and 501(c)(29) organizations m | nust complete lines 5-9. | | | | | | | |
| 5 | | n Form 990, Part VII, Section A, line 1a, did the | | n | | | | | | |
| | contingent on the r | | | | | | | | | |
| а | The organization? | | | | 5a | | X | | | |
| | | ation? | | | | | X | | | |
| | | r 5b, describe in Part III. | | | | | | | | |
| 6 | For persons listed of | n Form 990, Part VII, Section A, line 1a, did the | organization pay or accrue any compensatio | n | | | | | | |
| | contingent on the r | et earnings of: | | | | | | | | |
| а | The organization? | | | | 6a | | X | | | |
| b | | ation? | | | | | X | | | |
| | | r 6b, describe in Part III. | | | | | | | | |
| 7 | 7 For persons listed on Form 990, Part VII, Section A, line 1a, di | | | | | | | | | |
| | not described on lines 5 and 6? If "Yes," describe in Part III | | | | 7 | Х | | | | |
| 8 | | | I pursuant to a contract that was subject to th | | | | | | | |
| | initial contract exception described in Regulations section 53.4958-4(a)(3)? If "Yes," describe in Part III | | | | 8 | | X | | | |
| 9 | 9 If "Yes" on line 8, did the organization also follow the rebuttable presumption procedure described in | | | | | | | | | |
| | Regulations section | | Schedule J (Form 99 | | | | | | | |
| LHA | For Paperwork R | or Paperwork Reduction Act Notice, see the Instructions for Form 990. | | | | | | | | |

832111 10-26-18

04-2103585

Part II Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees. Use duplicate copies if additional space is needed.

For each individual whose compensation must be reported on Schedule J, report compensation from the organization on row (i) and from related organizations, described in the instructions, on row (ii). Do not list any individuals that aren't listed on Form 990, Part VII.

Note: The sum of columns (B)(i)-(iii) for each listed individual must equal the total amount of Form 990, Part VII, Section A, line 1a, applicable column (D) and (E) amounts for that individual.

| | | (B) Breakdown of | W-2 and/or 1099-MI | SC compensation | (C) Retirement and other deferred | (D) Nontaxable benefits | (E) Total of columns | (F) Compensation in column (B) |
|--|----|--------------------------|---|---|-----------------------------------|-------------------------|----------------------|---|
| (A) Name and Title | | (i) Base compensation | (ii) Bonus & incentive compensation | (iii) Other reportable compensation | compensation | Denents | (B)(i)-(D) | reported as deferred on prior Form 990 |
| (1) MICHAEL B. ALEXANDER (i | i) | 382,188. | 19,462. | 11,124. | 75,461. | 26,845. | 515,080. | 0. |
| PRESIDENT (i | | 0. | 0. | 0. | 0. | 0. | 0. | 0. |
| (2) DR. MICHAEL J. HOYLE (THRU 4/19 (i | i) | 215,725. | 0. | 276. | 26,437. | 11,688. | 254,126. | 0. |
| ASST TREASURER; VP ADMIN & FINANCE (i | i) | 0. | 0. | 0. | 0. | 0. | 0. | 0. |
| (3) DR. KATHLEEN M. O'CONNOR (i | i) | 212,476. | 0. | 1,524. | 26,314. | 12,737. | 253,051. | 0. |
| VP, ENROLLMENT MANAGEMENT (i | | 0. | 0. | 0. | 0. | 0. | 0. | 0. |
| (4) DR. JAMES M. OSTROW (i | i) | 199,269. | 10,000. | 792. | 15,591. | 21,815. | 247,467. | 0. |
| VP, ACADEMIC AFFAIRS (i | i) | 0. | 0. | 0. | 0. | 0. | 0. | 0. |
| (5) DIANE M. AUSTIN (i | i) | 158,377. | 0. | 1,524. | 12,189. | 9,840. | 181,930. | 0. |
| VP, STUDENT AFFAIRS (i | i) | 0. | 0. | 0. | 0. | 0. | 0. | 0. |
| (6) ANNE E. DOYLE (i | i) | 217,577. | 15,000. | 516. | 16,470. | 3,277. | 252,840. | 0. |
| VP, LASELL VILLAGE (i | i) | 0. | 0. | 0. | 0. | 0. | 0. | 0. |
| (7) ERIC TURNER (i | i) | 185,697. | 10,000. | 0. | 0. | 24,934. | 220,631. | 0. |
| VP, GRADUATE & PROF. STUDIES (i | i) | 0. | 0. | 0. | 0. | 0. | 0. | 0. |
| (i | i) | | | | | | | |
| (i | i) | | | | | | | |
| (i | i) | | | | | | | |
| (ii | i) | | | | | | | |
| (i | i) | | | | | | | |
| (i | i) | | | | | | | |
| (i | i) | | | | | | | |
| (i | i) | | | | | | | |
| (i | i) | | | | | | | |
| (ii | i) | | | | | | | |
| (i | i) | | | | | | | |
| (i | i) | | | | | | | |
| (i | i) | | | | | | | |
| (i | | | | | | | | |
| (i | i) | | | | | | | |
| (ii | | | | | | | | |
| (i | i) | | | | | | | |
| | i) | | | | | | | |

Schedule J (Form 990) 2018

Part III Supplemental Information

Provide the information, explanation, or descriptions required for Part I, lines 1a, 1b, 3, 4a, 4b, 4c, 5a, 5b, 6a, 6b, 7, and 8, and for Part II. Also complete this part for any additional information.

PART I, LINE 4B:

DURING THE CALENDAR YEAR ENDED DECEMBER 31, 2018 THE UNIVERSITY OFFERED

RETIREMENT PLANS PURSUANT TO SECTION 457(F) OF THE INTERNAL REVENUE CODE

FOR CERTAIN EMPLOYEES, AS FOLLOWS: MICHAEL ALEXANDER, \$40,000

PART I, LINE 7:

AS DETAILED ON SCHEDULE J, PART II, BONUSES WERE AWARDED TO CERTAIN

EMPLOYEES DURING THE YEAR. BONUSES WERE AWARDED AT THE DISCRETION OF THE

PRESIDENT OF THE UNIVERSITY.

Schedule J (Form 990) 2018

| SCHEDULE K (Form 990) Department of the Treasury Internal Revenue Service | - | complete if the orga | explanations, and | d "Yes" on Form any additional ir | 990, Part IV, nformation in | line 24a. I Part VI. | Provide descrip | ENTITY tions, | 1 | | OMB No. 1545-0047 2018 Open to Public Inspection | | |
|--|------------------------------|---------------------------------------|-------------------|--------------------------------------|--------------------------------|-------------------------|-----------------|------------------|-----------------|--------|---|------------------|-----------|
| Name of the organization | LASELL UNIV | ERSITY | | | | | | | | | dentific 1035 | | number |
| Part I Bond Issues | SE | E PART VI | FOR COLUM | NS (A) AN | ID (F) C | CONTIN | UATIONS | | | | | | |
| (a) Issu | ier name | (b) Issuer EIN | (c) CUSIP # | (d) Date issued | d (e) Issu | le price | (f) Descriptio | on of purpose | (g) De | feased | (h) On b | ehalf (i | i) Pooled |
| | | | ., | | | | ., . | | , | | of issu | · · · | inancing |
| | | | | | | | | | Yes | No | Yes | No Y | es No |
| MASSACHUSET | TS | | | | | | CONSTRUC | TION OF | | | | | |
| | FINANCE AGEN | 04-3431814 | 57583RZC2 | 08/07/08 | 8 1466 | | RESIDENC | | | x | | x | x |
| MASSACHUSET | | | | | | | ADVANCE | REFUND OF | 7 | | | | |
| | ' FINANCE AGEN | 04-3431814 | 57583RGS8 | 09/28/06 | 6 6,400 | | | | | x | | x | x |
| MASSACHUSET | | | | | | | CONSTRUC | | | | | | |
| C DEVELOPMENT | FINANCE AGEN | 04-3431814 | 57583RGS8 | 09/28/06 | 6 1207 | | RESIDENC | | | x | | x | x |
| MASSACHUSET | | | | | | | REFUND P | | | | | _ | |
| | ' FINANCE AGEN | 04-3431814 | 57583UCZ9 | 05/25/11 | 1 2458 | | | D NEW CON | 1 | x | | x | x |
| Part II Proceeds | | | | , , | | | | | - | | | | |
| | | | | | Δ | | В | С | | | | D | |
| 1 Amount of bonds re | etired | | | 5,0 | 75,000. | 1, | 760,000. | 890 | ,000 | • | 4, | 420 | ,000. |
| 2 Amount of bonds le | | | | | • | , í | | | | | | | <u>.</u> |
| 3 Total proceeds of is | | | | 14,73 | 32,917. | 6, | 400,000. | 12,292 | ,016 | • | 24, | 589 | ,866. |
| 4 Gross proceeds in r | | | | | • | , í | | • | | | | | ,213. |
| 5 Capitalized interest | | | | 66 | 61,623. | | | 330 | ,000 | • | | 807 | ,400. |
| 6 Proceeds in refundi | | | | | • | | | | | | | | |
| 7 Issuance costs from | n proceeds | | | 24 | 48,753. | | 123,645. | 281 | ,019 | • | | 382 | ,372. |
| 8 Credit enhancemen | | | | | 69,657. | | 17,921. | 33 | ,798 | • | | | |
| 9 Working capital exp | enditures from proceeds | | | | • | | | | | | | | |
| 10 Capital expenditure | | | | 13,75 | 52,884. | | 53,884. | 8,592 | ,712 | • | 11, | 023 | ,653. |
| 11 Other spent procee | | | | | • | 6, | 204,550. | 3,054 | ,487 | • | | | ,228. |
| 12 Other unspent proc | eeds | | | | | | - | | - | | | | - |
| 13 Year of substantial | | | | 2 | 2009 | | 2007 | 200 |)7 | | | 203 | 12 |
| | | | | Yes | No | Yes | No | Yes | No | | Yes | | No |
| 14 Were the bonds iss | ued as part of a refunding i | ssue of tax-exempt b | oonds (or, | | | | | | | | | | |
| if issued prior to 20 | 18, a current refunding issu | ue)? | | | Х | | x | х | | | Х | | |
| 15 Were the bonds iss | ued as part of a refunding i | | | | | | | | | | | | |
| issued prior to 2018 | 3, an advance refunding iss | sue)? | <u></u> | | Х | x | | | Х | | | | х |
| | ion of proceeds been made | · · · · · · · · · · · · · · · · · · · | | Х | | X | | X | | | Х | | |
| 17 Does the organizati | on maintain adequate bool | ks and records to su | oport the | | | | | | | | | | |
| final allocation of pr | | ······ | | X | | X | | Х | | | Х | | |

LHA For Paperwork Reduction Act Notice, see the Instructions for Form 990.

Schedule K (Form 990) 2018

| <u>.</u> | ENTITY Supplemental Information on Tax-Exempt Bonds | | | | | | | | | | | | | |
|---|---|-----------------------------|-------------------|---------------------|--------------|--|----------------|----------|--------|---------|---------------|---------------|-----------------------|-------|
| SCHEDULE K (Form 990) | | Suj Complete if the orga | | | | | | tions. | | | C | 0MB No. 20 | <u>1545-00</u>)18 | 147 |
| Department of the Treasury | | | explanations, and | l any additional in | formation in | Part VI. | - | , | | | | Dpen t | o Pub | lic |
| · | Attach to | Form 990. 🕨 Go | to www.irs.gov/F | orm990 for Instru | ctions and t | ne latest | Information. | | Emm | loveri | | nspect | | |
| Name of the organization | TINT | ERSITY | | | | Employer identification number 04-2103585 | | | | | | | | |
| Part I Bond Issues | | | FOR COLUM | NS (A) AN | | 01 2100000 | | | | | | | | |
| (a) Issuer name | | (b) Issuer EIN | (c) CUSIP # | (d) Date issued | | CONTINUATIONS e price (f) Description of purpose | | | | efeased | (h) On |) On behalf | | oled |
| | | | | (u) Bate locued | | e price | (1) Decemption | | (9) 00 | nouoou | | | | icing |
| | | | | | | | | | | | Yes | No | Yes | No |
| MASSACHUSETTS | | | | | | | CONSTRUC | TION OF | Yes | No | | | | |
| A DEVELOPMENT FINANCE | AGEN | 04-3431814 | NONE | 10/08/15 | 1000 | 0000. | | BUILDING | | x | | x | | х |
| | | | | | | | | | | | | | | |
| В | | | | | | | | | | | | | | |
| | | | | | | | | | | | | | | i |
| <u> </u> | | | | | | | | | | | | | | |
| | | | | | | | | | | | | | | |
| <u>D</u> | | | | | | | | | | | | | | Ĺ |
| Part II Proceeds | | | | | | | | | | | | | | |
| | | | | A | | | В | С | | | | D | | |
| | | | | 34 | 5,853. | | | | | _ | | | | |
| 2 Amount of bonds legally defeased | | | | | 4 005 | | | | | _ | | | | |
| | | | | | 10,081,935. | | | | | | | | | |
| 4 Gross proceeds in reserve funds | <u></u> | | | | | | | | | | | | | |
| | | | | | | | | | | _ | | | | |
| 6 Proceeds in refunding escrows | | | | | | | | | | | | | | |
| | | | | | | | | | | _ | | | | |
| 8 Credit enhancement from proceeds | | | | | | | | | | | | | | |
| 9 Working capital expenditures from p | | | | 10 00 | 1,935. | | | | | - | | | | |
| 10 Capital expenditures from proceeds11 Other spent proceeds | | | | | 1,555. | | | | | | | | | |
| | | <u></u> | | | | | | | | | | | | |
| | | | | 2 | 017 | | | | | | | | | |
| | <u></u> | | | Yes | No | Yes | No | Yes | No | | Yes | | No | |
| 14 Were the bonds issued as part of a | efundina | issue of tax-exempt h | onds (or. | | | | | | | | | + | | |
| • | Were the bonds issued as part of a refunding issue of tax-exempt bonds (or, if issued prior to 2018, a current refunding issue)? | | | | Х | | | | | | | | | |
| | | | | | | | | | | | | | | |
| issued prior to 2018, an advance ret | issued prior to 2018, an advance refunding issue)? | | | | | | | | | | | | | |
| | Has the final allocation of proceeds been made? | | | | | | | | | | | | | |
| 17 Does the organization maintain ade | Does the organization maintain adequate books and records to support the | | | | | | | | | | | | | |
| final allocation of proceeds? | inal allocation of proceeds? | | | | | | | | | | | | | |

LHA For Paperwork Reduction Act Notice, see the Instructions for Form 990.

Schedule K (Form 990) 2018

Schedule K (Form 990) 2018 LASELL UNIVERSITY Part III Private Business Use

ENTITY 1

04-2103585

Page **2**

| | | | Α | | В | | С | | D |
|-----|---|-----|-------|-----|-------|-----|-------|-----|-----|
| 1 | Was the organization a partner in a partnership, or a member of an LLC, | Yes | No | Yes | No | Yes | No | Yes | No |
| | which owned property financed by tax-exempt bonds? | | X | | X | | X | | X |
| 2 | Are there any lease arrangements that may result in private business use of | | | | | | | | |
| | bond-financed property? | | х | | X | | X | | X |
| 3a | Are there any management or service contracts that may result in private | | | | | | | | |
| | business use of bond-financed property? | | х | | X | | X | | X |
| b | If "Yes" to line 3a, does the organization routinely engage bond counsel or other outside | | | | | | | | |
| | counsel to review any management or service contracts relating to the financed property? | | | | | | | | |
| с | Are there any research agreements that may result in private business use of | | | | | | | | |
| | bond-financed property? | | х | | X | | X | | x |
| d | If "Yes" to line 3c, does the organization routinely engage bond counsel or other outside | | | | | | | | |
| | counsel to review any research agreements relating to the financed property? | | | | | | | | |
| 4 | Enter the percentage of financed property used in a private business use by | | | | | | | | |
| | entities other than a section 501(c)(3) organization or a state or local government | | .00 % | | .00 % | | .00 % | | .00 |
| 5 | Enter the percentage of financed property used in a private business use as a result of | | | | | | | | |
| | unrelated trade or business activity carried on by your organization, another | | | | | | | | |
| | section 501(c)(3) organization, or a state or local government | | .00 % | | .00 % | | .00 % | | .00 |
| 6 | Total of lines 4 and 5 | | .00 % | | .00 % | | .00 % | | .00 |
| 7 | Does the bond issue meet the private security or payment test? | | X | | X | | X | | X |
| 8a | Has there been a sale or disposition of any of the bond-financed property to a non- | | | | | | | | |
| | governmental person other than a 501(c)(3) organization since the bonds were issued? | | x | | X | | x | | X |
| b | If "Yes" to line 8a, enter the percentage of bond-financed property sold or disposed | | • | | - | | • | | |
| | of | | % | | % | | % | | |
| с | If "Yes" to line 8a, was any remedial action taken pursuant to Regulations sections | | | | | | | | T |
| | 1.141-12 and 1.145-2? | | | | | | | | |
| 9 | Has the organization established written procedures to ensure that all nonqualified | | | | | | | | |
| | bonds of the issue are remediated in accordance with the requirements under | | | | | | | | |
| | Regulations sections 1.141-12 and 1.145-2? | Х | | Х | | Х | | Х | |
| Par | t IV Arbitrage | | • | | • • | | • | | |
| | | | Α | | В | | С | | D |
| 1 | Has the issuer filed Form 8038-T, Arbitrage Rebate, Yield Reduction and | Yes | No | Yes | No | Yes | No | Yes | No |
| | Penalty in Lieu of Arbitrage Rebate? | | X | | X | | X | | X |
| 2 | If "No" to line 1, did the following apply? | | | | | | | | - |
| | Rebate not due yet? | | X | | X | | X | | X |
| | Exception to rebate? | | X | | X | | X | | X |
| | No rebate due? | Х | | Х | | Х | | Х | |
| | If "Yes" to line 2c, provide in Part VI the date the rebate computation was | | | | · | | | | |
| | performed | | | | | | | | |
| 3 | Is the bond issue a variable rate issue? | Х | | Х | | Х | | | X |

832122 11-01-18

ENTITY 2

Schedule K (Form 990) 2018 LASELL UNIVERSITY Part III Private Business Use

04-2103585

Page **2**

| | | Α | | В | (| | C |) |
|--|-----|-------|-----|----|-----|----------|-----|----------|
| 1 Was the organization a partner in a partnership, or a member of an LLC, | Yes | No | Yes | No | Yes | No | Yes | No |
| which owned property financed by tax-exempt bonds? | | X | | | | | | |
| 2 Are there any lease arrangements that may result in private business use of | | | | | | | | |
| bond-financed property? | | х | | | | | | |
| 3a Are there any management or service contracts that may result in private | | | | | | | | |
| business use of bond-financed property? | | x | | | | | | |
| b If "Yes" to line 3a, does the organization routinely engage bond counsel or other outside | | | | | | | | |
| counsel to review any management or service contracts relating to the financed property? | | | | | | | | |
| c Are there any research agreements that may result in private business use of | | | | | | | | [|
| bond-financed property? | | x | | | | | | |
| d If "Yes" to line 3c, does the organization routinely engage bond counsel or other outside | | | | | | | | |
| counsel to review any research agreements relating to the financed property? | | | | | | | | |
| 4 Enter the percentage of financed property used in a private business use by | | | | 1 | | | | |
| entities other than a section 501(c)(3) organization or a state or local government | | .00 % | | % | | % | | |
| 5 Enter the percentage of financed property used in a private business use as a result of | | ,0 | | /0 | | /0 | | |
| unrelated trade or business activity carried on by your organization, another | | | | | | | | |
| section 501(c)(3) organization, or a state or local government | | .00 % | | % | | % | | |
| | | .00 % | | % | | <u>%</u> | | |
| 6 Total of lines 4 and 5 7 Does the bond issue meet the private security or payment test? | | X 200 | | 70 | | 70 | | |
| 8a Has there been a sale or disposition of any of the bond-financed property to a non- | | | | | | | | |
| governmental person other than a 501(c)(3) organization since the bonds were issued? | | x | | | | | | |
| b If "Yes" to line 8a, enter the percentage of bond-financed property sold or disposed | | | | 1 | | | | L |
| | | % | | % | | % | | |
| of c If "Yes" to line 8a, was any remedial action taken pursuant to Regulations sections | | % | | % | | <u>%</u> | | [|
| | | | | | | | | |
| 1.141-12 and 1.145-2? | | | | | | | | |
| 9 Has the organization established written procedures to ensure that all nonqualified | | | | | | | | |
| bonds of the issue are remediated in accordance with the requirements under | x | | | | | | | |
| Regulations sections 1.141-12 and 1.145-2? | Δ | | | | | | | ļ |
| Part IV Arbitrage | | | | - | | | | |
| | | A | | B | | | |) |
| 1 Has the issuer filed Form 8038-T, Arbitrage Rebate, Yield Reduction and | Yes | No | Yes | No | Yes | No | Yes | No |
| Penalty in Lieu of Arbitrage Rebate? | | X | | | | | | |
| 2 If "No" to line 1, did the following apply? | | | | 1 | | | | |
| a Rebate not due yet? | | X | | | | | | |
| b Exception to rebate? | | X | | | | | | |
| c No rebate due? | X | 1 | | 1 | | | | |
| If "Yes" to line 2c, provide in Part VI the date the rebate computation was | | | | | | | | |
| performed | | | | | | | | |
| 3 Is the bond issue a variable rate issue? | | X | | | | | | |

ENTITY 1

Page **3**

No Х

Х

Х

No

D

D

| Part IV Arbitrage (Continued) | | | | | | | | |
|--|---|--|------------|-----------|------------|---------|-----|--|
| | Α | | В | | С | | | |
| 4a Has the organization or the governmental issuer entered into a qualified | Yes | No | Yes | No | Yes | No | Ye | |
| hedge with respect to the bond issue? | X | | Х | | X | | | |
| b Name of provider | RBS CITIZE | ENS | RBS CITIZE | NS | RBS CITIZE | ENS | | |
| c Term of hedge | 29.0000000 | | 20.0 | 20.000000 | | 0000000 | | |
| d Was the hedge superintegrated? | | X | | Х | | X | | |
| e Was the hedge terminated? | | Х | | Х | | X | | |
| 5a Were gross proceeds invested in a guaranteed investment contract (GIC)? | | Х | | Х | | X | | |
| b Name of provider | | | | | | • | | |
| c Term of GIC | | | | | | | | |
| d Was the regulatory safe harbor for establishing the fair market value of the GIC satisfied? | | | | | | | | |
| 6 Were any gross proceeds invested beyond an available temporary period? | | x | | X | | x | | |
| 7 Has the organization established written procedures to monitor the requirements of | | | | | | | | |
| section 148? | x | | х | | x | | Х | |
| Part V Procedures To Undertake Corrective Action | 1 | 1 | | I | 1 | 1 1 | | |
| | | A | | 3 | | c | | |
| Has the organization established written procedures to ensure that violations of | Yes | No | Yes | No | Yes | No | Yes | |
| federal tax requirements are timely identified and corrected through the voluntary | | | | | | | | |
| closing agreement program if self-remediation isn't available under applicable | | | | | | | | |
| | | | | | | | | |
| regulations? | X | | х | | x | | х | |
| regulations? Part VI Supplemental Information. Provide additional information for responses to question | | e K. See instru | | | x | | X | |
| | | e K. See instru | | | X | | X | |
| Part VI Supplemental Information. Provide additional information for responses to question | s on Schedule | | | | X | | X | |
| Part VI Supplemental Information. Provide additional information for responses to question CHEDULE K, PART I, BOND ISSUES: | s on Schedule | | | | X | | X | |
| Part VI Supplemental Information. Provide additional information for responses to question CHEDULE K, PART I, BOND ISSUES: A) ISSUER NAME: MASSACHUSETTS DEVELOPMENT FINANCE | s on Schedule | | | | X | | X | |
| Part VI Supplemental Information. Provide additional information for responses to question CHEDULE K, PART I, BOND ISSUES: A) ISSUER NAME: MASSACHUSETTS DEVELOPMENT FINAN(F) DESCRIPTION OF PURPOSE: | s on Schedule | | | | X | | X | |
| Part VI Supplemental Information. Provide additional information for responses to question CHEDULE K, PART I, BOND ISSUES: A) ISSUER NAME: MASSACHUSETTS DEVELOPMENT FINAN(F) DESCRIPTION OF PURPOSE: | s on Schedule | CY | | | X | | X | |
| Part VI Supplemental Information. Provide additional information for responses to question CHEDULE K, PART I, BOND ISSUES: A) ISSUER NAME: MASSACHUSETTS DEVELOPMENT FINANC F) DESCRIPTION OF PURPOSE: ONSTRUCTION OF RESIDENCE HALL & EXISTING PROJEC! | s on Schedule | CY | | | X | | | |
| Part VI Supplemental Information. Provide additional information for responses to question CHEDULE K, PART I, BOND ISSUES: A) ISSUER NAME: MASSACHUSETTS DEVELOPMENT FINANC F) DESCRIPTION OF PURPOSE: ONSTRUCTION OF RESIDENCE HALL & EXISTING PROJEC! | s on Schedule CE AGEN(TS CE AGEN(| CY CY | | | X | | | |
| Part VI Supplemental Information. Provide additional information for responses to question CHEDULE K, PART I, BOND ISSUES: A) ISSUER NAME: MASSACHUSETTS DEVELOPMENT FINAN(F) DESCRIPTION OF PURPOSE: ONSTRUCTION OF RESIDENCE HALL & EXISTING PROJECT A) ISSUER NAME: MASSACHUSETTS DEVELOPMENT FINAN(| s on Schedule CE AGEN(TS CE AGEN(| CY CY | | | X | | | |
| Part VISupplemental Information. Provide additional information for responses to questionCHEDULE K, PART I, BOND ISSUES:A) ISSUER NAME: MASSACHUSETTS DEVELOPMENT FINANCEF) DESCRIPTION OF PURPOSE:ONSTRUCTION OF RESIDENCE HALL & EXISTING PROJECTA) ISSUER NAME: MASSACHUSETTS DEVELOPMENT FINANCEA) ISSUER NAME: MASSACHUSETTS DEVELOPMENT FINANCEA) ISSUER NAME: MASSACHUSETTS DEVELOPMENT FINANCE | IS ON SCHEdule CE AGEN(TS CE AGEN(CE AGEN(| CY CY | | | | | X | |
| Part VISupplemental Information. Provide additional information for responses to questionCHEDULE K, PART I, BOND ISSUES:A) ISSUER NAME: MASSACHUSETTS DEVELOPMENT FINANCEF) DESCRIPTION OF PURPOSE:ONSTRUCTION OF RESIDENCE HALL & EXISTING PROJECTA) ISSUER NAME: MASSACHUSETTS DEVELOPMENT FINANCEA) ISSUER NAME: MASSACHUSETTS DEVELOPMENT FINANCE | IS ON SCHEdule CE AGEN(TS CE AGEN(CE AGEN(| CY CY | | | | | X | |
| Part VISupplemental Information. Provide additional information for responses to questionCHEDULE K, PART I, BOND ISSUES:A) ISSUER NAME: MASSACHUSETTS DEVELOPMENT FINANCEF) DESCRIPTION OF PURPOSE:ONSTRUCTION OF RESIDENCE HALL & EXISTING PROJECTA) ISSUER NAME: MASSACHUSETTS DEVELOPMENT FINANCEA) ISSUER NAME: MASSACHUSETTS DEVELOPMENT FINANCE | s on Schedule CE AGEN(IS CE AGEN(CE AGEN(IS | CY CY CY | | | | | X | |
| Part VISupplemental Information. Provide additional information for responses to questionCHEDULE K, PART I, BOND ISSUES:A) ISSUER NAME: MASSACHUSETTS DEVELOPMENT FINANCEF) DESCRIPTION OF PURPOSE:ONSTRUCTION OF RESIDENCE HALL & EXISTING PROJECTA) ISSUER NAME: MASSACHUSETTS DEVELOPMENT FINANCEA) ISSUER NAME: MASSACHUSETTS DEVELOPMENT FINANCEA) ISSUER NAME: MASSACHUSETTS DEVELOPMENT FINANCEF) DESCRIPTION OF PURPOSE:ONSTRUCTION OF RESIDENCE HALL & EXISTING PROJECTF) DESCRIPTION OF PURPOSE:ONSTRUCTION OF RESIDENCE HALL & EXISTING PROJECT | s on Schedule CE AGEN(CE AGEN(CE AGEN(TS CE AGEN(| CY CY CY CY | | | | | | |
| Part VISupplemental Information. Provide additional information for responses to questionCHEDULE K, PART I, BOND ISSUES:A) ISSUER NAME: MASSACHUSETTS DEVELOPMENT FINANCEF) DESCRIPTION OF PURPOSE:ONSTRUCTION OF RESIDENCE HALL & EXISTING PROJECTA) ISSUER NAME: MASSACHUSETTS DEVELOPMENT FINANCEA) ISSUER NAME: MASSACHUSETTS DEVELOPMENT FINANCEA) ISSUER NAME: MASSACHUSETTS DEVELOPMENT FINANCEF) DESCRIPTION OF PURPOSE:ONSTRUCTION OF RESIDENCE HALL & EXISTING PROJECTA) ISSUER NAME: MASSACHUSETTS DEVELOPMENT FINANCEA) ISSUER NAME: MASSACHUSETTS DEVELOPMENT FINANCEA) ISSUER NAME: MASSACHUSETTS DEVELOPMENT FINANCEA) ISSUER NAME: MASSACHUSETTS DEVELOPMENT FINANCE | s on Schedule CE AGEN(CE AGEN(CE AGEN(TS CE AGEN(| CY CY CY CY | | | | | X | |
| Part VISupplemental Information. Provide additional information for responses to questionCHEDULE K, PART I, BOND ISSUES:A) ISSUER NAME: MASSACHUSETTS DEVELOPMENT FINANCEF) DESCRIPTION OF PURPOSE:ONSTRUCTION OF RESIDENCE HALL & EXISTING PROJECTA) ISSUER NAME: MASSACHUSETTS DEVELOPMENT FINANCEA) ISSUER NAME: MASSACHUSETTS DEVELOPMENT FINANCEA) ISSUER NAME: MASSACHUSETTS DEVELOPMENT FINANCEF) DESCRIPTION OF PURPOSE:ONSTRUCTION OF RESIDENCE HALL & EXISTING PROJECTA) ISSUER NAME: MASSACHUSETTS DEVELOPMENT FINANCEA) ISSUER NAME: MASSACHUSETTS DEVELOPMENT FINANCEA) ISSUER NAME: MASSACHUSETTS DEVELOPMENT FINANCEA) ISSUER NAME: MASSACHUSETTS DEVELOPMENT FINANCE | IS ON SCHEdule CE AGEN(CE AGEN(CE AGEN(CE AGEN(ND NEW (| CY CY CY CY CONSTRU | | | | | X | |
| Part VISupplemental Information. Provide additional information for responses to questionCHEDULE K, PART I, BOND ISSUES:A) ISSUER NAME: MASSACHUSETTS DEVELOPMENT FINANCEF) DESCRIPTION OF PURPOSE:ONSTRUCTION OF RESIDENCE HALL & EXISTING PROJECTA) ISSUER NAME: MASSACHUSETTS DEVELOPMENT FINANCEA) ISSUER NAME: MASSACHUSETTS DEVELOPMENT FINANCEA) ISSUER NAME: MASSACHUSETTS DEVELOPMENT FINANCEF) DESCRIPTION OF PURPOSE:ONSTRUCTION OF RESIDENCE HALL & EXISTING PROJECTA) ISSUER NAME: MASSACHUSETTS DEVELOPMENT FINANCEF) DESCRIPTION OF PURPOSE:ONSTRUCTION OF RESIDENCE HALL & EXISTING PROJECTA) ISSUER NAME: MASSACHUSETTS DEVELOPMENT FINANCEA) ISSUER NAME: MASSACHUSETTS DEVELOPMENT FINANCE | IS ON SCHEdule CE AGEN(CE AGEN(CE AGEN(CE AGEN(ND NEW (| CY CY CY CY CONSTRU | | | | | | |
| Vart VI Supplemental Information. Provide additional information for responses to question CHEDULE K, PART I, BOND ISSUES: A) ISSUER NAME: MASSACHUSETTS DEVELOPMENT FINANCE F) DESCRIPTION OF PURPOSE: ONSTRUCTION OF RESIDENCE HALL & EXISTING PROJECT A) ISSUER NAME: MASSACHUSETTS DEVELOPMENT FINANCE | IS ON SCHEdule CE AGEN(CE AGEN(CE AGEN(CE AGEN(ND NEW (| CY CY CY CY CONSTRU | | | | | | |
| Part VISupplemental Information. Provide additional information for responses to questionCHEDULE K, PART I, BOND ISSUES:A) ISSUER NAME: MASSACHUSETTS DEVELOPMENT FINANCEF) DESCRIPTION OF PURPOSE:ONSTRUCTION OF RESIDENCE HALL & EXISTING PROJECTA) ISSUER NAME: MASSACHUSETTS DEVELOPMENT FINANCEA) ISSUER NAME: MASSACHUSETTS DEVELOPMENT FINANCEA) ISSUER NAME: MASSACHUSETTS DEVELOPMENT FINANCEF) DESCRIPTION OF PURPOSE:ONSTRUCTION OF RESIDENCE HALL & EXISTING PROJECTA) ISSUER NAME: MASSACHUSETTS DEVELOPMENT FINANCEF) DESCRIPTION OF PURPOSE:ONSTRUCTION OF RESIDENCE HALL & EXISTING PROJECTA) ISSUER NAME: MASSACHUSETTS DEVELOPMENT FINANCEA) ISSUER NAME: MASSACHUSETTS DEVELOPMENT FINANCE | IS ON SCHEdule CE AGEN(CE AGEN(CE AGEN(TS CE AGEN(ND NEW (CE AGEN(| CY CY CY CY CONSTRU CY | | | | | | |
| Part VI Supplemental Information. Provide additional information for responses to question CHEDULE K, PART I, BOND ISSUES: A) ISSUER NAME: MASSACHUSETTS DEVELOPMENT FINANCE F) DESCRIPTION OF PURPOSE: ONSTRUCTION OF RESIDENCE HALL & EXISTING PROJECT A) ISSUER NAME: MASSACHUSETTS DEVELOPMENT FINANCE F) DESCRIPTION OF PURPOSE: ONSTRUCTION OF RESIDENCE HALL & EXISTING PROJECT A) ISSUER NAME: MASSACHUSETTS DEVELOPMENT FINANCE | s on Schedule CE AGEN(TS CE AGEN(CE AGEN(ND NEW (CE AGEN(CE AGEN(CE AGEN(| CY CY CY CY CY CY CY | | | | | | |

ENTITY 2

| chedule K (Form 990) 2018 | LASELL UNIVERSITY |
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04-2103585

Page 3

| A B C D 4a Has the organization or the governmental issuer entered into a qualified hedge with respect to the bond issue? Yes No Yes No Yes No b Name of provider. X X X X X X X c Term of hedge X X X X X X X d Was the hedge superintegrated? X X X X X X e Was the hedge terminated? X X X X X X 5a Were gross proceeds invested in a guaranteed investment contract (GIC)? X X X X b Name of provider X X X X X c Term of GIC X X X X X d Was the regulatory safe harbor for establishing the fair market value of the GIC satisfied? X X X d Was the organization established written procedures to monitor the requirements of section 148? X X X Fart V Procedures To Undertake Corrective Action X X X X |
|--|
| Name of provider X Image: Constraint of the body is a provider of the body is a provide |
| b Name of provider |
| c Term of hedge Image: Constraint of the stabilished superintegrated? d Was the hedge superintegrated? Image: Constraint of the stabilished superintegrated? e Was the hedge terminated? Image: Constraint of the stabilished superintegrated? 5a Were gross proceeds invested in a guaranteed investment contract (GIC)? X b Name of provider Image: Constraint of GIC c Term of GIC Image: Constraint of GIC d Was the regulatory safe harbor for establishing the fair market value of the GIC satisfied? Image: Constraint of GIC d Was the regulatory safe harbor for establishing the fair market value of the GIC satisfied? Image: Constraint of GIC d Was the regulatory safe harbor for established written procedures to monitor the requirements of section 148? Image: Constraint of GIC 7 Has the organization established written procedures to ensure that violations of federal tax requirements are timely identified and corrected through the voluntary closing agreement program if self-remediation isn't available under applicable Image: Constraint of GIC |
| d Was the hedge superintegrated? Image: constraint of the section |
| e Was the hedge terminated? Image: constraint of a guaranteed investment contract (GIC)? X Image: constraint of CIC b Name of provider Image: constraint of CIC Image: constraint of CIC Image: constraint of CIC d Was the regulatory safe harbor for establishing the fair market value of the GIC satisfied? Image: constraint of CIC Image: constraint of CIC 6 Were any gross proceeds invested beyond an available temporary period? X Image: constraint of CIC Image: constraint of CIC 7 Has the organization established written procedures to monitor the requirements of section 148? X Image: constraint of CIC Image: constraint of CIC Has the organization established written procedures to ensure that violations of federal tax requirements are timely identified and corrected through the voluntary closing agreement program if self-remediation isn't available under applicable Yes No Yes No Yes No |
| 5a Were gross proceeds invested in a guaranteed investment contract (GIC)? X Image: Contract (GIC) b Name of provider Image: Contract (GIC)? Image: Contract (GIC)? Image: Contract (GIC)? c Term of GIC Image: Contract (GIC)? Image: Contract (GIC)? Image: Contract (GIC)? d Was the regulatory safe harbor for establishing the fair market value of the GIC satisfied? Image: Contract (GIC)? Image: Contract (GIC)? 6 Were any gross proceeds invested beyond an available temporary period? Image: Contract (GIC)? Image: Contract (GIC)? 7 Has the organization established written procedures to monitor the requirements of section 148? Image: Contract (GIC)? Image: Contract (GIC)? Part V Procedures To Undertake Corrective Action Image: Contract (GIC)? Image: Contract (GIC)? Image: Contract (GIC)? Has the organization established written procedures to ensure that violations of federal tax requirements are timely identified and corrected through the voluntary closing agreement program if self-remediation isn't available under applicable Image: Contract (GIC)? Image: Contract (GIC)? |
| Out Write group proceeds introduce introduced integratine contract (circly): |
| c Term of GIC Image: Constraint of the c |
| d Was the regulatory safe harbor for establishing the fair market value of the GIC satisfied? X Image: Constraint of the constraint of |
| 6 Were any gross proceeds invested beyond an available temporary period? X Image: Constraint of the requirements of section 148? 7 Has the organization established written procedures to monitor the requirements of section 148? X Image: Constraint of the requirements of the requirements of section 148? X Image: Constraint of the requirements of the requirements of section 148? X Image: Constraint of the requirements are timely identified and corrected through the voluntary closing agreement program if self-remediation isn't available under applicable X Image: Constraint of the requirement of the re |
| 7 Has the organization established written procedures to monitor the requirements of section 148? X Image: Constraint of the section of the |
| section 148? X I I I I I Part V Procedures To Undertake Corrective Action A B C D Has the organization established written procedures to ensure that violations of federal tax requirements are timely identified and corrected through the voluntary closing agreement program if self-remediation isn't available under applicable Yes No Yes No <th< td=""></th<> |
| Part V Procedures To Undertake Corrective Action A B C D Has the organization established written procedures to ensure that violations of federal tax requirements are timely identified and corrected through the voluntary closing agreement program if self-remediation isn't available under applicable Yes No Yes <th< td=""></th<> |
| A B C D Has the organization established written procedures to ensure that violations of federal tax requirements are timely identified and corrected through the voluntary closing agreement program if self-remediation isn't available under applicable Yes No Yes Yes No </td |
| Has the organization established written procedures to ensure that violations of Yes No |
| federal tax requirements are timely identified and corrected through the voluntary closing agreement program if self-remediation isn't available under applicable |
| closing agreement program if self-remediation isn't available under applicable |
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| regulations? |
| Part VI Supplemental Information. Provide additional information for responses to questions on Schedule K. See instructions |
| SCHEDULE K, PART I, BOND ISSUES: |
| (A) ISSUER NAME: MASSACHUSETTS DEVELOPMENT FINANCE AGENCY |
| (F) DESCRIPTION OF PURPOSE: |
| CONSTRUCTION OF RESIDENCE HALL & EXISTING PROJECTS |
| |
| (A) ISSUER NAME: MASSACHUSETTS DEVELOPMENT FINANCE AGENCY |
| |
| (A) ISSUER NAME: MASSACHUSETTS DEVELOPMENT FINANCE AGENCY |
| (F) DESCRIPTION OF PURPOSE: |
| CONSTRUCTION OF RESIDENCE HALL & EXISTING PROJECTS |
| |
| (A) ISSUER NAME: MASSACHUSETTS DEVELOPMENT FINANCE AGENCY |
| (F) DESCRIPTION OF PURPOSE: REFUND PRIOR ISSUE AND NEW CONSTRUCTION |
| |
| (A) ISSUER NAME: MASSACHUSETTS DEVELOPMENT FINANCE AGENCY |
| |
| SCHEDULE K, PART IV, ARBITRAGE, LINE 2C: |
| (A) ISSUER NAME: MASSACHUSETTS DEVELOPMENT FINANCE AGENCY |
| DATE THE REBATE COMPUTATION WAS PERFORMED: 09/01/2017 |

832123 11-01-18

| Schedule K (Form 990) 2018 LASELL UNIVERSITY | 04-2103585 | Page 4 |
|--|--|--------|
| Part VI Supplemental Information. Provide additional information for responses to questions on | Schedule K. See instructions (Continued) | |
| (A) ISSUER NAME: MASSACHUSETTS DEVELOPMENT FINANCE | AGENCY | |
| DATE THE REBATE COMPUTATION WAS PERFORMED: 09/0 | 1/2017 | |
| (A) ISSUER NAME: MASSACHUSETTS DEVELOPMENT FINANCE | AGENCY | |
| DATE THE REBATE COMPUTATION WAS PERFORMED: 09/0 | 1/2017 | |
| (A) ISSUER NAME: MASSACHUSETTS DEVELOPMENT FINANCE | AGENCY | |
| DATE THE REBATE COMPUTATION WAS PERFORMED: 06/3 | 0/2017 | |
| (A) ISSUER NAME: MASSACHUSETTS DEVELOPMENT FINANCE | AGENCY | |
| DATE THE REBATE COMPUTATION WAS PERFORMED: 08/3 | 1/2017 | |
| FORM 990, SCHEDULE K-PART II, LINE 3-TOTAL PROCEEDS | OF ISSUE. | |
| THE DIFFERENCES CONSIST OF INTEREST EARNED: COLUMN | A AMOUNT \$67,917. | |
| COLUMN C AMOUNT \$222,016. COLUMN D AMOUNT \$413. COL | UMN E AMOUNT | |
| \$81,935. | | |

SCHEDULE M (Form 990)

Noncash Contributions

OMB No. 1545-0047

| Department of the Treasury |
|----------------------------|
| Internal Revenue Service |

Complete if the organizations answered "Yes" on Form 990, Part IV, lines 29 or 30. Attach to Form 990.

►

Go to www.irs.gov/Form990 for instructions and the latest information.

| 2018 | |
|----------------|--|
| Open to Public | |
| Inspection | |

| Name of the organization | | |
|--------------------------|--------|------------|
| | LASELL | UNIVERSITY |

Employer identification number 85

| 04-21035 |
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| |

| Par | t I Types of Property | | | | L. L. | | | |
|-----|---|--------------------------------------|---|---|--------------------|--|-----|------|
| | | (a) Check if applicable | (b) Number of contributions or items contributed | (c) Noncash contributio amounts reported o Form 990, Part VIII, lir | on nonca | (d) ethod of determir sh contribution a | 0 | s |
| 1 | Art - Works of art | | | | | | | |
| 2 | Art - Historical treasures | | | | | | | |
| 3 | Art - Fractional interests | | | | | | | |
| 4 | Books and publications | | | | | | | |
| 5 | Clothing and household goods | | | | | | | |
| 6 | Cars and other vehicles | | | | | | | |
| 7 | Boats and planes | | | | | | | |
| 8 | Intellectual property | | | | | | | |
| 9 | Securities - Publicly traded | Х | 7 | 195,94 | 41.FAIR N | ARKET VA | LUE | |
| 10 | Securities - Closely held stock | X | 1 | 2,759,1 | 58.FAIR N | ARKET VA | LUE | |
| 11 | Securities - Partnership, LLC, or | | | | | | | |
| | trust interests | | | | | | | |
| 12 | Securities - Miscellaneous | | | | | | | |
| 13 | Qualified conservation contribution - | | | | | | | |
| | Historic structures | | | | | | | |
| 14 | Qualified conservation contribution - Other \dots | | | | | | | |
| 15 | Real estate - Residential | | | | | | | |
| 16 | Real estate - Commercial | | | | | | | |
| 17 | Real estate - Other | | | | | | | |
| 18 | Collectibles | | | | | | | |
| 19 | Food inventory | | | | | | | |
| 20 | Drugs and medical supplies | | | | | | | |
| 21 | Taxidermy | | | | | | | |
| 22 | Historical artifacts | | | | | | | |
| 23 | Scientific specimens | | | | | | | |
| 24 | Archeological artifacts | | | | | | | |
| 25 | Other () | | | | | | | |
| 26 | Other () | | | | | | | |
| 27 | Other () | | | | | | | |
| 28 | Other () | | | | | | | |
| 29 | Number of Forms 8283 received by the organization completed Form 82 | | | | | | 0 | |
| | for which the organization completed Porth 62 | 00, Fait IV, I | | 23 Jennenit | | | Yes | No |
| 30a | During the year, did the organization receive b | v contributio | n any property rep | orted in Part I lines 1 t | brough 28, that it | + | 165 | |
| 004 | must hold for at least three years from the date | | • • • • • | | - | | | |
| | exempt purposes for the entire holding period' | | | which isn't required to | | 30a | | x |
| b | If "Yes," describe the arrangement in Part II. | • | | | | | | |
| 31 | Does the organization have a gift acceptance | policy that re | ouires the review o | of any nonstandard cor | tributions? | 31 | х | |
| | Does the organization hire or use third parties | - | - | • | | | | |
| JEU | contributions? | | 0 | <i>,</i> | | 32a | | x |
| b | If "Yes," describe in Part II. | | | | | 024 | | _ |
| 33 | If the organization didn't report an amount in c | olumn (c) fo | a type of property | / for which column (a) is | s checked. | | | |
| | describe in Part II. | | -71 | (d) N | , | | | |
| | For Banarwork Baduation Act Nation | | | | | Cohodulo M (Com | | 0040 |

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Schedule M (Form 990) 2018 LASELL UNIVERSITY Part II Supplemental Information. Provide the inform

Supplemental Information. Provide the information required by Part I, lines 30b, 32b, and 33, and whether the organization is reporting in Part I, column (b), the number of contributions, the number of items received, or a combination of both. Also complete this part for any additional information.

SCHEDULE M, PART I, COLUMN (B):

THE AMOUNTS IN COLUMN (B) REPRESENT THE NUMBER OF CONTRIBUTIONS.

Schedule M (Form 990) 2018

832142 10-18-18

SCHEDULE O

(Form 990 or 990-EZ)

Department of the Treasury Internal Revenue Service Name of the organization Supplemental Information to Form 990 or 990-EZ Complete to provide information for responses to specific questions on

Form 990 or 990-EZ or to provide any additional information. ► Attach to Form 990 or 990-EZ.

► Go to www.irs.gov/Form990 for the latest information.

EZ
OMB No. 1545-0047
2018
Open to Public
Inspection
Employer identification number

04-2103585

LASELL UNIVERSITY

FORM 990, PART I, LINE 1, DESCRIPTION OF ORGANIZATION MISSION:

INTELLECTUAL EXPLORATION AND SOCIAL RESPONSIBILITY.

FORM 990, PART III, LINE 4A, PROGRAM SERVICE ACCOMPLISHMENTS:

SUCH AS INTERNSHIPS, PRACTICA, SERVICE LEARNING, AND MEANINGFUL

PROJECTS. CONNECTED LEARNING AT LASELL UNIVERSITY INVOLVES STUDENTS

DIRECTLY AND ACTIVELY IN THE FIELDS THEY ARE LEARNING. IN ALL MAJORS,

STUDENTS EXPLORE REAL ISSUES, EVENTS, PROBLEMS, AND SOLUTIONS. LASELL

UNIVERSITY FACULTY ARE COMMITTED TO CREATIVELY INTEGRATING CHALLENGING

COURSEWORK WITH PRACTICAL EXPERIENCE IN AN ENVIRONMENT THAT FOSTERS

LIFELONG INTELLECTUAL EXPLORATION, ACTIVE CITIZENSHIP AND SOCIAL

RESPONSIBILTIY.

FORM 990, PART III, LINE 4D, OTHER PROGRAM SERVICES:

PROVIDED FACILITIES FOR OTHER EDUCATIONAL ORGANIZATIONS TO CONDUCT

EDUCATIONAL PROGRAMS AND TO PROVIDE HOUSING TO STUDENTS.

EXPENSES \$ 612,561. INCLUDING GRANTS OF \$ 0. REVENUE \$ 554,619.

FORM 990, PART VI, SECTION B, LINE 11B:

A MEETING OF THE GOVERNANCE AND AUDIT COMMITTEE OF THE BOARD OF TRUSTEES (BOT) REVIEWED THE FORM 990 AND RECOMMENDED TO THE FULL BOT THAT THE FORM 990 BE ACCEPTED AND FILED. THE FORM 990 WAS MADE AVAILABLE TO THE FULL BOT PRIOR TO THE BOARD MEETING AND THE BOT APPROVED THE MOTION TO ACCEPT THE FORM 990 AND FILE THE DOCUMENT.

FORM 990, PART VI, SECTION B, LINE 12C:

 LHA For Paperwork Reduction Act Notice, see the Instructions for Form 990 or 990-EZ.
 Schedule O (F

 832211 10-10-18
 61

| Name of the organization | Employer identification number |
|--|--------------------------------|
| LASELL UNIVERSITY | 04-2103585 |
| | • |
| THE TRUSTEES SEND THE CONFLICT OF INTEREST FORMS TO THE EX | ECUTIVE ASSISTANT |
| | |
| TO THE PRESIDENT WHO REVIEWS THE FORMS, LOOKING FOR CONFLI | CTS NOTED OR NOT |
| | |
| NOTED BY THE TRUSTEE(S). IF A CONFLICT IS NOTED, THE FORM | IS SENT TO THE |
| | |
| COMMITTEE ON TRUSTEES OF THE BOARD TO REVIEW. | |

FORM 990, PART VI, SECTION B, LINE 15:

THE BOARD OF TRUSTEES OF LASELL UNIVERSITY CONDUCTS AN ANNUAL WRITTEN EVALUATION OF THE PRESIDENT OF THE UNIVERSITY WHOSE DUTIES ALSO INCLUDE CEO OF LASELL VILLAGE AND ESTABLISHES COMPENSATION BASED ON PERFORMANCE AND AMONG OTHER DATA, CONSIDERS A COMPARISON OF PRESIDENTS AND CEO'S AT SIMILAR SIZED INSTITUTIONS.

THE PRESIDENT REVIEWS THE PERFORMANCE OF EACH OFFICER AND KEY EMPLOYEE AGAINST A WRITTEN SET OF GOALS. COMPENSATION IS DETERMINED BY REVIEWING SALARY DATA OF THE RESPECTIVE POSITION AT PEER INSTITUTIONS, AS WELL AS REVIEWING SALARY DATA FROM NATIONAL SURVEYS.

FORM 990, PART VI, SECTION C, LINE 19:

THESE DOCUMENTS ARE AVAILABLE FOR REVIEW UPON REQUEST. THE FINANCIAL

STATEMENTS OF LASELL UNIVERSITY ARE AVAILABLE ON THE UNIVERSITY'S WEBSITE

AS WELL AS IN THE RESERVE SECTION OF THE UNIVERSITY'S LIBRARY.

ADDITIONALLY, THE AUDITED FINANCIAL STATEMENTS AND FORM 990 ARE AVAILABLE

VIA THE MASSACHUSETTS ATTORNEY GENERAL'S WEBSITE AND WWW.GUIDESTAR.ORG.

| FORM 990, PART XI, LINE 9, CHANGES IN NET ASSETS: | |
|---|--|
| CHANGE IN FAIR VALUE OF INTEREST RATE SWAP | -903,834. |
| CHANGE IN ACTUARIAL VALUE OF ANNUITY LIABILITIES | 31,289. |
| CHANGE IN VALUE OF BENEFICIAL INTERESTS | 138,705. |
| 832212 10-10-18 62 | Schedule O (Form 990 or 990-EZ) (2018) |

2018.05070 LASELL UNIVERSITY

| ame of the organization | Employer identification numb |
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| LASELL UNIVERSITY | 04-2103585 |
| OTAL TO FORM 990, PART XI, LINE 9 | -733,840. |
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| 63 | Schedule O (Form 990 or 990-EZ) (20 |

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Related Organizations and Unrelated Partnerships

Complete if the organization answered "Yes" on Form 990, Part IV, line 33, 34, 35b, 36, or 37.

Attach to Form 990.

SCHEDULE R

(Form 990)

OMB No. 1545-0047

2018

Employer identification number 04 - 2103585

Name of the organization

LASELL UNIVERSITY

Part I Identification of Disregarded Entities. Complete if the organization answered "Yes" on Form 990, Part IV, line 33.

| (a) Name, address, and EIN (if applicable) of disregarded entity | (b) Primary activity | (c) Legal domicile (state or foreign country) | (d) Total income | (e) End-of-year assets | (f) Direct controlling entity |
|---|--------------------------------|--|----------------------------|---------------------------|--|
| | - | | | | |
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Part II Identification of Related Tax-Exempt Organizations. Complete if the organization answered "Yes" on Form 990, Part IV, line 34, because it had one or more related tax-exempt organizations during the tax year.

| (a) Name, address, and EIN of related organization | (b) Primary activity | (c) Legal domicile (state or foreign country) | (d) Exempt Code section | (e) Public charity status (if section | (f) Direct controlling entity | cont | g) 512(b)(13) rolled ity? |
|--|-------------------------|---|-------------------------------|---|--|------|---|
| | | | | 501(c)(3)) | | Yes | No |
| LASELL VILLAGE - 22-3042122 | | | | | | | |
| 120 SEMINARY AVE. | | | | | | | |
| AUBURNDALE, MA 02466 | RESIDENTIAL CARE | MASSACHUSETTS | 501(C)(3) | LINE 10 | LASELL INC. | | х |
| LASELL INC 86-1070319 | | | | | | | |
| 1844 COMMONWEALTH AVE. | 7 | | | | | | |
| NEWTON, MA 02466-2716 | ADMINISTRATIVE SUPPORT | MASSACHUSETTS | 501(C)(3) | LINE 12B, II | N/A | | X |
| | - | | | | | | |
| | - | | | | | | |
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For Paperwork Reduction Act Notice, see the Instructions for Form 990.

Schedule R (Form 990) 2018

Schedule R (Form 990) 2018 LASELL UNIVERSITY

Part III Identification of Related Organizations Taxable as a Partnership. Complete if the organization answered "Yes" on Form 990, Part IV, line 34, because it had one or more related organizations treated as a partnership during the tax year.

| | | | | | | | | | r | | | | |
|--|------------------|---|------------------------------|--|-----------------------|-----------------------------------|--------------|----|-------------------------------|-------|-----|-----------------------------|----------------------------|
| (a) | (b) | (c) | (d) | (e) | (f) | (g) | (1 | h) | (i) | (j) | (k) | | |
| Name, address, and EIN of related organization | Primary activity | Legal domicile (state or foreign | Direct controlling entity | Predominant income (related, unrelated, excluded from tax under sections 512-514) | Share of total income | Share of end-of-year assets | allocations? | | Disproportionate allocations? | | | General managi partne | or Percentage ownership |
| | | country) | | sections 512-514) | | | Yes | No | K-1 (Form 1065) | Yes N | o | | |
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Part IV Identification of Related Organizations Taxable as a Corporation or Trust. Complete if the organization answered "Yes" on Form 990, Part IV, line 34, because it had one or more related organizations treated as a corporation or trust during the tax year.

| (a) Name, address, and EIN of related organization | (b) Primary activity | (c) Legal domicile (state or foreign | (d) Direct controlling entity | (e) Type of entity (C corp, S corp, or trust) | (f) Share of total income | (g) Share of end-of-year assets | (h) Percentage ownership | Sec 512(l contr ent | i) tion b)(13) rolled ity? |
|--|--------------------------------|---|-------------------------------------|--|--|---|---------------------------------------|------------------------------|---|
| | | country) | | | | | | Yes | No |
| CHARITABLE REMAINDER TRUSTS (2) | INVESTMENTS | | LASELL UNIVERSITY | TRUST | | | | x | |
| TRUST | INVESTMENTS | | LASELL UNIVERSITY | TRUST | 0. | 606,269. | 100% | | |
| TRUST | INVESTMENTS | | LASELL UNIVERSITY | TRUST | 0. | 1,158,975. | 100% | x | |
| | - | | | | | | | | |
| | - | | | | | | | | |

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Part V Transactions With Related Organizations. Complete if the organization answered "Yes" on Form 990, Part IV, line 34, 35b, or 36.

| Not | e: Complete line 1 if any entity is listed in Parts II, III, or IV of this schedule. | | Yes | No |
|-----|--|----|-----|----|
| 1 | During the tax year, did the organization engage in any of the following transactions with one or more related organizations listed in Parts II-IV? | | | |
| а | Receipt of (i) interest, (ii) annuities, (iii) royalties, or (iv) rent from a controlled entity | 1a | | X |
| | Gift, grant, or capital contribution to related organization(s) | 1b | | X |
| | Gift, grant, or capital contribution from related organization(s) | 1c | | X |
| | Loans or loan guarantees to or for related organization(s) | 1d | | X |
| | Loans or loan guarantees by related organization(s) | 1e | | X |
| | | | | |
| f | Dividends from related organization(s) | 1f | | X |
| g | | 1g | | X |
| h | Purchase of assets from related organization(s) | 1h | | X |
| i | Exchange of assets with related organization(s) | 1i | | X |
| j | Lease of facilities, equipment, or other assets to related organization(s) | 1j | X | |
| | | | | |
| k | Lease of facilities, equipment, or other assets from related organization(s) | 1k | | X |
| | Performance of services or membership or fundraising solicitations for related organization(s) | 11 | X | |
| | Performance of services or membership or fundraising solicitations by related organization(s) | 1m | | X |
| n | Sharing of facilities, equipment, mailing lists, or other assets with related organization(s) | 1n | | X |
| o | Sharing of paid employees with related organization(s) | 10 | X | |
| | | | | |
| р | Reimbursement paid to related organization(s) for expenses | 1p | | X |
| q | Reimbursement paid by related organization(s) for expenses | 1q | | X |
| | | | | |
| r | Other transfer of cash or property to related organization(s) | 1r | | X |
| s | Other transfer of cash or property from related organization(s) | 1s | | X |
| 2 | If the answer to any of the above is "Yes," see the instructions for information on who must complete this line, including covered relationships and transaction thresholds. | | | |

| (a) Name of related organization | (b) Transaction type (a-s) | (c) Amount involved | (d) Method of determining amount involved |
|--|---|-------------------------------|--|
| (1) | | | |
| <u>(2)</u> | | | |
| (3) | | | |
| (4) | | | |
| (5) | | | |
| <u>(6)</u> | | | |

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Part VI Unrelated Organizations Taxable as a Partnership. Complete if the organization answered "Yes" on Form 990, Part IV, line 37.

Provide the following information for each entity taxed as a partnership through which the organization conducted more than five percent of its activities (measured by total assets or gross revenue) that was not a related organization. See instructions regarding exclusion for certain investment partnerships.

| (a) | (b) | (c) | (d) | 6 | ~) | (f) | (g) | (۲ | n) | (i) | (j) | (k) |
|------------------------|-------------------|-------------------|--|-------------------------------------|-------|----------|-------------|--------------------------|---------------------|--|------------------|----------------|
| Name, address, and EIN | Primary activity | Legal domicile | Predominant income | Are Are partne 501(org | e all | Share of | Share of | | • , opor- | Code V-LIBI | Genera | l or Percentag |
| of entity | T Timary activity | (state or foreign | Predominant income (related, unrelated, excluded from tax under sections 512-514) | 501(| c)(3) | total | end-of-year | Dispr tior allocat | nate | Code V-UBI amount in box 20 of Schedule K-1 (Form 1065) | manag | |
| , | | country) | excluded from tax under sections 512-514) | Yes | | income | | Yes | No | (Form 1065) | Yes | |
| | | | | res | NO | | | res | INO | (1011111000) | res | 10 |
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Part VII Supplemental Information.

Provide additional information for responses to questions on Schedule R. See instructions.

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